

TATA MOTORS' FLASH FIGURES FOR JANUARY 2014

PRODUCTION

Category	Jan-14	Jan-13	Jan-12	2013-14	2012-13	2011-12
M& HCV	9,086	10,738	24,580	99,215	125,076	187,304
LCV	17,815	39,659	34,595	258,468	335,928	305,396
UTILITY	4,448	3,469	6,154	25,533	40,110	41,801
CARS	10,582	12,309	31,581	88,109	160,168	215,507
TOTAL	41,931	66,175	96,910	471,325	661,282	750,008

SALES

A. For the month

	Domestic			Exports			Total		
Category	Jan-14	Jan-13	Jan-12	Jan-14	Jan-13	Jan-12	Jan-14	Jan-13	Jan-12
M& HCV	8,166	8,722	18,339	1,070	647	1,853	9,236	9,369	20,192
LCV	17,517	33,849	27,375	2,317	2,734	4,508	19,834	36,583	31,883
UTILITY	2,511	4,017	6,140	84	83	42	2,595	4,100	6,182
CARS	8,463	11,192	28,529	353	416	680	8,816	11,608	29,209
TOTAL	36,657	57,780	80,383	3,824	3,880	7,083	40,481	61,660	87,466

B. For the year

	Domestic			Exports			Total		
Category	2013-14	2012-13	2011-12	2013-14	2012-13	2011-12	2013-14	2012-13	2011-12
M& HCV	88,660	117,900	165,708	8,860	7,803	12,019	97,520	125,703	177,727
LCV	232,238	315,041	254,339	25,277	29,911	33,931	257,515	344,952	288,270
UTILITY	26,090	41,166	42,354	922	940	529	27,012	42,106	42,883
CARS	88,400	158,020	199,540	5,009	4,629	5,817	93,409	162,649	205,357
TOTAL	435,388	632,127	661,941	40,068	43,283	52,296	475,456	675,410	714,237