

TATA MOTORS' FLASH FIGURES FOR MARCH 2014

PRODUCTION

Category	Mar-14	Mar-13	Mar-12	2013-14	2012-13	2011-12
M& HCV	12,318	13,098	18,192	122,535	147,137	225,878
LCV	16,564	38,743	17,348	295,057	411,639	366,688
UTILITY	2,544	3,627	7,690	30,614	47,858	56,187
CARS	9,854	11,407	18,742	107,865	183,200	265,525
TOTAL	41,280	66,875	61,972	556,071	789,834	914,278

SALES

A. For the month

	Domestic			Exports			Total		
Category	Mar-14	Mar-13	Mar-12	Mar-14	Mar-13	Mar-12	Mar-14	Mar-13	Mar-12
M& HCV	12,418	14,852	21,972	2,104	564	1,116	14,522	15,416	23,088
LCV	20,938	41,961	36,091	2,615	2,295	3,257	23,553	44,256	39,348
UTILITY	2,879	3,444	6,794	110	150	120	2,989	3,594	6,914
CARS	9,761	8,903	30,190	359	543	874	10,120	9,446	31,064
TOTAL	45,996	69,160	95,047	5,188	3,552	5,367	51,184	72,712	100,414

B. For the year

	Domestic			Exports			Total		
Category	2013-14	2012-13	2011-12	2013-14	2012-13	2011-12	2013-14	2012-13	2011-12
M& HCV	110,187	143,381	207,014	12,311	9,124	14,284	122,498	152,505	221,298
LCV	268,057	393,762	322,970	30,742	34,881	40,786	298,799	428,643	363,756
UTILITY	31,268	47,454	55,744	1,132	1,163	720	32,400	48,617	56,464
CARS	107,187	174,692	257,966	5,707	5,663	7,288	112,894	180,355	265,254
TOTAL	516,699	759,289	843,694	49,892	50,831	63,078	566,591	810,120	906,772