PT TATA MOTORS INDONESIA AND SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2018



Siddharta Widjaja & Rekan Registered Public Accountants

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Independent Auditors' Report

No.: L.18 - 1000533494 - 18/IV.24.010

The Shareholders,
Board of Commissioners and Board of Directors
PT Tata Motors Indonesia:

We have audited the accompanying consolidated financial statements of PT Tata Motors Indonesia and subsidiary, which comprise the consolidated statement of financial position as of 31 March 2018, and the consolidated statements of profit or loss and other comprehensive income, changes in equity, and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Indonesian Financial Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Standards on Auditing established by the Indonesian Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of PT Tata Motors Indonesia and subsidiary as of 31 March 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Indonesian Financial Accounting Standards.

Other matters

The consolidated financial statements of PT Tata Motors Indonesia and subsidiary as of 31 March 2017 and for the year then ended were audited by other auditors who expressed an unmodified opinion on those statements on 10 May 2017.

Our audit was performed for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary information included in Appendices 1 to 4, which comprises the statement of financial position (parent company only) as of 31 March 2018, and the related statements of profit or loss and other comprehensive income, changes in equity, and cash flows for the year then ended is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements in accordance with Indonesian Financial Accounting Standards. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and in our opinion, is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

Siddharta Widjaja & Rekan Registered Public Accountants

Beatrice Tanuwijaya, S.E., CPA *Public Accountant License No. AP. 1547*

Jakarta, 24 April 2018

PT. TATA MOTORS INDONESIA AND SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF MARCH 31, 2018 and 2017

	Notes	March 31, 2018	March 31, 2017
<u>ASSETS</u>		Rp	Rp
CURRENT ASSETS			
CURRENT ASSETS Cash and cash equivalents	4	21,866,206,923	6,659,666,695
Trade and other receivables	4 5		
Inventories	6	44,578,560,348 76,138,068,340	17,766,358,872
Prepaid taxes	9	4,212,209,336	38,753,926,056 2,788,271,882
Prepaid expenses	9	675,629,053	1,417,265,699
Other current assets		4,043,666,618	2,828,279,496
Total Current Assets		151,514,340,618	70,213,768,700
Total Gullett Assets		131,314,340,010	70,213,700,700
NON-CURRENT ASSETS	7	0.505.740.000	0.504.000.005
Property, plant and equipment (net)	7	8,585,719,066	9,594,383,365
Intangible assets (net)	8	9,935,792	1,869,699,524
Prepaid taxes	9	12,831,574,389	22,224,541,078
Other non-current assets		762,287,252	828,955,052
Total Non-current Assets		22,189,516,499	34,517,579,019
TOTAL ASSETS		173,703,857,117	104,731,347,719
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Short-term bank loan	10	26,157,743,056	54,057,217,565
Trade payables	11	48,694,379,360	22,338,699,279
Other payables	12	31,623,075,913	29,582,421,001
Accrued expenses	13	28,899,524,293	16,731,272,092
Derivative liabilities		-	93,586,321
Other taxes payables		414,378,090	357,376,898
Total Current Liabilities		135,789,100,712	123,160,573,156
NON-CURRENT LIABILITIES			
Accrued expenses	13	2,160,350,000	524,000,000
Deferred tax liabilities	21	959,787,417	639,293,467
Employee benefits obligation	22	3,964,662,505	3,318,835,000
Other non-current liabilities		894,927,058	-
Total Non-current Liabilities		7,979,726,980	4,482,128,467
EQUITY			
Share capital	14	529,544,274,875	430,444,277,340
Advances for share capital	15	25,000,000,000	
Additional paid-in capital	16	57,537,504	57,535,039
Transaction with non-controlling interest while retaining control		(569,900,083)	(566,913,758)
Accumulated deficit		(524,097,706,879)	(452,845,677,364)
Equity attributable to the owners of the Company		29,934,205,417	(22,910,778,743)
Non-controlling interest		824,008	(575,161)
Total Equity		29,935,029,425	(22,911,353,904)
TOTAL LIABILITIES AND EQUITY		173,703,857,117	104,731,347,719

PT. TATA MOTORS INDONESIA AND SUBSIDIARY CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME YEARS ENDED MARCH 31, 2018 AND 2017

		Year ended Ma	arch, 31
	Notes	2018	2017
_	-	Rp	Rp
NET SALES	17	134,460,680,541	84,701,404,561
COST OF SALES	18	112,742,337,239	73,864,626,123
GROSS PROFIT		21,718,343,302	10,836,778,438
Salaries and employee benefits		(24,989,242,347)	(25,812,961,659)
Depreciation and amortization		(4,369,613,071)	(5,362,023,006)
General and administrative expenses	19	(34,480,684,474)	(31,019,049,118)
Selling expenses	20	(27,364,835,914)	(31,835,498,648)
Other expense		(23,270,393)	(215,383,248)
Currency exchange loss (net)		(1,332,907,552)	(4,208,297,882)
Finance costs		(949,406,111)	(4,959,845,020)
Finance income		383,085,731	57,465,804
Other income		100,198,108	481,391,224
LOSS BEFORE INCOME TAX		(71,308,332,721)	(92,037,423,115)
INCOME TAX EXPENSE	21	320,493,950	219,447,465
LOSS FOR THE YEAR		(71,628,826,671)	(92,256,870,580)
OTHER COMPREHENSIVE INCOME Items that will never be reclassified to profit or loss: Changes resulting from actuarial remeasurements of employee benefits obligation Tax on other comprehensive income		375,210,000 -	389,843,000
Tax of calc. Comprehensive means		375,210,000	389,843,000
TOTAL COMPREHENSIVE LOSS FOR THE YEAR		(71,253,616,671)	(91,867,027,580)
LOSS ATTRIBUTABLE TO:			
Owner of the Company		(71,627,230,420)	(92,253,973,482)
Non-controlling interest		(1,596,251)	(2,897,098)
		(71,628,826,671)	(92,256,870,580)
TOTAL COMPREHENSIVE LOSS ATTRIBUTABLE TO:			
Owner of the Company		(71,252,029,515)	(91,864,143,274)
Non-controlling interest		(1,587,156)	(2,884,306)
		(71,253,616,671)	(91,867,027,580)

PT. TATA MOTORS INDONESIA AND SUBSIDIARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEARS ENDED MARCH 31, 2018 AND 2017

Equity attributable to owners of the Company									
	Notes	Share capital	Advances for share capital	Additional paid-in capital	Transaction with non-controlling interest while retaining control	Accumulated Deficit	Total	Non-controlling interest	Total Equity
		Rp	Rp	Rp	Rp	Rp	Rp	Rp	Rp
Balance as of March 31, 2016		353,268,825,910	15,628,305,000	57,529,769	(564,509,292)	(360,981,534,090)	7,408,617,297	(95,321)	7,408,521,976
Issuance of share capital		77,175,451,430	(15,628,305,000)	5,270	-	-	61,547,151,700	-	61,547,151,700
Difference in value due to changes in equity of a subsidiary			-	<u>u</u>	(2,404,466)	-	(2,404,466)	2,404,466	-
Loss for the year		-	-	-	-	(92,253,973,482)	(92,253,973,482)	(2,897,098)	(92,256,870,580)
Total other comprehensive income				-		389,830,208	389,830,208	12,792	389,843,000
Balance as of March 31, 2017		430,444,277,340	-	57,535,039	(566,913,758)	(452,845,677,364)	(22,910,778,743)	(575,161)	(22,911,353,904)
Issuance of share capital	14,16	99,099,997,535	-	2,465	*	-	99,100,000,000	-	99,100,000,000
Capital paid in advance	15		25,000,000,000	-	*	¥	25,000,000,000	¥	25,000,000,000
Difference in value due to changes in equity of a subsidiary			-		(2,986,325)		(2,986,325)	2,986,325	-
Loss for the year		*	#3	•	*	(71,627,230,420)	(71,627,230,420)	(1,596,251)	(71,628,826,671)
Total other comprehensive income						375,200,905	375,200,905	9,095	375,210,000
Balance as of March 31, 2018		529,544,274,875	25,000,000,000	57,537,504	(569,900,083)	(524,097,706,879)	29,934,205,417	824,008	29,935,029,425

	Year ended March, 31		
	2018	2017	
	Rp	Rp	
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss for the year	(71,628,826,671)	(92,256,870,580)	
Adjustments for:	4 360 613 071	E 202 022 000	
Depreciation and amortization	4,369,613,071	5,362,023,006	
Finance costs Finance income	949,406,111	4,959,845,020	
	(383,085,731)	(57,465,804)	
Loss on impairment of trade and other receivables	1,288,015,623	2,978,598,976	
Loss on sale of property, plant and equipment Loss on decline in value of inventories	2,100,982,406	18,854,572	
	700,725,323	877,954,612	
Net unrealized loss (gain) on foreign exchange Income tax expense	320,493,950	(22,859,402) 219,447,465	
Cash flows from operating activities before changes in			
following assets and liabilities:	(62,282,675,918)	(77,920,472,135)	
Trade and other receivables	(28,042,233,326)	1,594,324,715	
Inventories	(39,485,124,690)	8,687,640,732	
Prepaid taxes	9,465,628,235	(2,698,911,951)	
Prepaid expenses	741,636,646	73,445,584	
Other current assets	(1,215,387,122)	263,630,712	
Other non-current assets	66,667,800	-	
Trade payables	26,018,979,301	(5,426,269,223)	
Other payables	1,618,646,596	2,416,207,264	
Accrued expenses	13,804,602,201	5,797,803,619	
Other non-current liabilities	894,927,058	-	
Derivative liabilities	(93,586,321)	(7,060,358,592)	
Other taxes payable	57,001,192	(111,232,540)	
Employee benefit obligation	1,021,037,505	129,520,000	
Cash used in operations	(77,429,880,843)	(74,254,671,815)	
Income tax paid	(3,046,736,000)	(1,440,212,218)	
Income tax refund	1,550,137,000	1,034,067,000	
Net cash used in operating activities	(78,926,479,843)	(74,660,817,033)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment	(1,501,185,040)	(1,103,633,144)	
Proceed from sale of property, plant and equipment	æ	54,545,455	
Refund of security deposits	<u>-</u>	41,205,500	
Interest received	383,085,731_	57,465,804	
Net cash used in investing activities	(1,118,099,309)	(950,416,385)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issuance of share capital	99,100,000,000	61,547,151,700	
Proceeds from advances for share capital	25,000,000,000	-	
Proceeds from short-term bank loan	85,000,000,000	209,000,000,000	
Repayment of short-term bank loan	(113,000,000,000)	(189,000,000,000)	
Interest paid	(848,880,620)	(4,893,898,332)	
Net cash provided by financing activities	95,251,119,380	76,653,253,368	
NET INCREASE IN CASH AND CASH EQUIVALENTS	15,206,540,228	1,042,019,950	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	6,659,666,695	5,617,646,745	
CASH AND CASH EQUIVALENTS, END OF YEAR	21,866,206,923	6,659,666,695	

1 GENERAL

a. Establishment and general information

PT. Tata Motors Indonesia (the "Company") was established within the framework of the Foreign Capital Investment Law No. 25 Year 2007, based on notarial deed No. 124, dated November 24, 2011, made before Andalia Farida S.H., M.H., notary public in Jakarta. The deed of establishment was approved by the Minister of Justice and Human Rights of the Republic of Indonesia based on decree No. AHU-64421.AH.01.01 dated December 29, 2011. The publication of the establishment in the State Gazette of the Republic of Indonesia is still in process as of the issuance of these consolidated financial statements. The articles of association have been amended several times, most recently by Notarial Deed No. 59 dated March 21, 2018, of Fardian, S.H., notary public in Jakarta, concerning addition of 4 commissioners. This changes was reported and acnowledged by the Minister of Justice and Human Rights of the Republic of Indonesia through its Letter No. AHU-AH.01.03-0119863 dated March 22, 2018.

The Company is domiciled in South Jakarta and its office is located in Pondok Indah Office Tower 3 Floor 8 Suite 801B, Jl. Sultan Iskandar Muda Kav.V-TA Kebayoran Lama Jakarta Selatan 12310. The Company has 66 and 61 employees as of March 31, 2018 and 2017, respectively.

In accordance with article 3 of the Company's articles of association, the scope of its activities is to engage in the industry of vehicles with four wheel or more, with business activities in manufacturing and/or assembling of vehicles such as sedan, jeep, mini truck, pick up, buses, station wagon, lori, big buses, (omnibuses), fire truck, ambulance, golf car, library car, steel armored car, ATV, go-karts, race car and similar and selling its production as a distributor/wholesaler in domestic or export market.

The Company is one of the companies owned by TML Holdings Pte. Ltd . As of March 31, 2018, the Company's management consists of the following:

President Commissioner

Commisioners

: Mr. Kottamasu Venkateswara Rao

: Mr. Setthapathi Vaidyanathan : Mr. Vinay Kumar Pathak

: Mr. Rudharup Maitra

: Mr. Abhay Padmakar Bawale

President Director

: Mr. Biswadev Sengupta : Mr. Achamad Djauhari

b. Consolidated subsidiary

As of March 31, 2018 and 2017, the Company has direct ownership interest of 99.99% in PT. Tata Motors Distribusi Indonesia ("subsidiary").

The subsidiary domiciled in South Jakarta and in accordance with article 3 of the subsidiary's articles of association, the scope of its activities is to engage in the wholesale trading and after-sales service with business activities as distributors for new cars and parts (for vehicles with four-wheel or more wheeled vehicles which include engine, gear box, axles and propeller shafts), and importer and exporter for new domestic carrosserie vehicles, military vehicles, and parts (for vehicles with four-wheel or more wheeled vehicles which include engine, gear box, axles and propeller shafts). The subsidiary started its commercial operations in September 2013 and had total assets of Rp 168,015,601,405 and Rp 101,034,613,108 as of March 31, 2018 and 2017, respectively.

2 BASIS OF PREPARATION

a. Statement of compliance

The consolidated financial statements have been prepared in accordance with Indonesian Financial Accounting Standards ("SAK").

- b. The Company's directors approved the consolidated financial statements for issuance on 24 April 2018.
- c. Basis of measurement

The consolidated financial statements are prepared on the accrual basis using the historical cost concept, except where the accounting standards require fair value measurement.

2 BASIS OF PREPARATION (Continued)

d. Functional and presentation currency

The consolidated financial statements are presented in full amount of Rupiah, which is the Company and subsidiary's functional currency.

e. Use of judgments, estimates and assumptions

The preparation of consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from the estimated amounts.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

Below are the critical judgments, apart from those involving estimations that the management have made in the process of applying the accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements.

Key Sources of Estimation Uncertainty

The key assumptions concerning future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Impairment Loss on Receivables

The Company and subsidiary assesses its receivables for impairment at each reporting date. In determining whether an impairment loss should be recorded in profit or loss, management makes judgment as to whether there is objective evidence that loss event has occurred. Management also makes judgment as to the methodology and assumptions for estimating the amount and timing of future cash flows which are reviewed regularly to reduce any difference between loss estimate and actual loss.

The carrying amounts of receivables are disclosed in Note 5.

Allowance for Decline in Value of Inventories

The Company and subsidiary provides allowance for decline in value of inventories based on estimated future usage of such inventories. While it is believed that the assumptions used in the estimation of the allowance for decline in value of inventories are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of the allowance for decline in value of inventories, which ultimately will impact the result of the Company and subsidiary's operations.

The carrying amounts and provision for decline in value of inventories are disclosed in Note 6.

Estimated Useful Lives of Property, Plant and Equipment and Intangible Assets

The useful life of each item of the Company and subsidiary's property, plant and equipment and intangible assets are estimated based on the period over which the asset is expected to be available for use. Such estimation is based on internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above.

A change in the estimated useful life of any item of property and equipment and intangible assets would affect the recorded depreciation and amortization expense and decrease in the carrying values of these assets.

The carrying amounts of property, plant and equipment and intangible assets are disclosed in Note 7 and 8, respectively.

2 BASIS OF PREPARATION (Continued)

Employee benefits obligation

The determination of employee benefits obligation depends on selection of certain assumptions used by the actuary for the calculation of the liability. These assumptions include discount rate and rate of increase in salaries. Although the assumptions of the Company and subsidiary are considered appropriate and reasonable, significant changes in fact or significant changes in assumptions used can significantly affect the employee benefits obligation of the Company and subsidiary.

The carrying amount of employee benefits obligation is disclosed in Note 22.

Provision for buy back guarantee

The Company determines the provision for buy back guarantee based on the estimated losses that will be incurred in case of default by end customer. In estimating the provision, management considers the rate of default, cost of repossession of vehicles, cost of repairing and other incremental costs and estimated selling price to sell the repossessed vehicles. While it is believed that the assumptions used in the estimation of provision for buy back guarantee are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of the provision, which ultimately will impact the result of the Company and subsidiary's operations. Each quarter, the Company and subsidiary re-evaluate the estimates to assess the adequacy of the recorded provisions and adjust the amounts as necessary.

The carrying amount of provision for buy back guarantee is disclosed in Note 13.

f. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and the financial statement of entities in which the Company has the ability to control the entities, both directly or indirectly.

A subsidiary is an entity controlled by the Company. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

A subsidiary is consolidated from the date on which effective control is obtained by the Company, and is no longer consolidated from the date such control ceases.

Non-controlling interest in the assets of a subsidiary is identified at the date of business combination and afterwards are adjusted by proportion of changes in equity of subsidiary and presented as a part of equity in the consolidated statement of financial position.

Non-controlling interest in the total comprehensive income of a subsidiary is identified at its portion and presented as a part of total attributable comprehensive income in the consolidated statements of profit or loss and other comprehensive income.

Where control of an entity is obtained during a financial period, its results are included in the consolidated financial statements from the date on which control commences. Where control ceases during a financial period, its results are included in the consolidated financial statements for the part of the year during which control existed.

The accounting policies adopted in preparing the consolidated financial statements have been consistently applied by the Company and subsidiary in all material respects.

All material transactions and balances between consolidated companies have been eliminated, including unrealized gains and losses arising from intercompany transactions.

Changes in the Company's ownership interest in a subsidiary that do not result in the loss of control are accounted for as equity transactions. When control over a previous subsidiary is lost, any remaining interest in the entity is re-measured at fair value and the resulting gains or loss is recognized in profit or loss.

2 BASIS OF PREPARATION (Continued)

g. New/revised accounting standards and interpretations issued but not yet effective

Certain new/revised accounting standards and interpretations have been issued that are not yet effective for the year ended March 31,2018, and have not been applied in preparing these consolidated financial statements, but may be relevant to the Company and subsidiary.

Effective starting on or after January 1, 2018:

- PSAK 2 (2016 Amendment), "Disclosure Initiative in Statement of Cash Flows"
- PSAK 46 (2016 Amendment), "Recognition of Deferred Tax Assets for Unrealized Losses"

Effective starting on or after January 1, 2019:

- ISAK 33, "Foreign Currency Transactions and Advance Consideration"

Effective starting on or after January 1, 2020:

- PSAK 71, "Financial Instruments"
- PSAK 72, "Revenue from Contracts with Customer"
- PSAK 73, "Leases"

As of the issuance of these consolidated financial statements, management has not determined the extent of the retrospective impact, if any, that the future adoption of these standards will have on the Company and subsidiary's financial position and operating results.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

a. Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and in banks and time deposits with maturities of three months or less from the date of placement.

b. Inventory valuation

Inventories are measured at the lower of cost and net realizable value; cost is determined using the weighted average method, and includes expenditures incurred in acquiring the inventories and other costs incurred in bringing them to their existing location and condition.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

c. Property, plant and equipment

Property, plant and equipment are measured using the cost model, i.e. initially measured at cost and subsequently carried net of accumulated depreciation. Depreciation is applied using the straight-line method over the estimated useful lives of the assets as follows:

IT equipment	4 Years
Furniture, fixtures and office equipment	4 - 8 Years
Vehicles	8 Years
Building improvements	10 Years
Factory equipment	4 Years
Tools	4 Years

d. Intangible assets

Purchased intangible assets, which comprise computer software licenses, have finite useful lives, and are measured at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, from the date they are available for use. The estimated useful life of the Company and subsidiary's computer software license is 4 years.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

e. Leases

Leasing arrangements in which risks and rewards of ownership are not conveyed to the Company and subsidiary are classified as operating leases and treated as an executory contract.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognized as an expense in the period in which they are incurred

In the event that lease incentives are received to enter into operating leases, such incentives are recognized as a liability. The aggregate benefit of incentives is recognized as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

f. Prepaid expenses

Prepaid expenses are amortized over their beneficial periods using the straight-line method.

a Provision

A provision is recognized if, as a result of a past event, the Company and subsidiary has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

A provision for product warranty is recognized when products are sold. The provision is estimated based on historical warranty claims and a weighing of all possibilities outcomes against their associated probabilities.

h. Employee benefits

The cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Re-measurement, comprising actuarial gains and losses is reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they occur. Re-measurement recognized in other comprehensive income will not be reclassified to profit or loss. Past service cost is recognized in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorized as follows:

- Service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements).
- · Net interest expense or income.
- · Re-measurement.

The Company and subsidiary presents the first two components of defined benefit costs in profit or loss. Curtailment gains and losses are accounted for as past service costs.

A liability for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognizes any related restructuring costs.

i. Revenue recognition

Revenue from sales of products is measured at the fair value of the consideration received or receivable, net of returns and trade discounts. Revenue is recognized when the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of products can be estimated reliably, there is no continuing management involvement with the products and the amount of revenue can be measured reliably.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

i. Revenue recognition (Continued)

The timing of the transfer of risks and rewards varies depending on the individual terms of the contract of sale. For sales of vehicles and spare parts, the transfer usually occurs when sales invoice is made by the instruction from customers.

j. Financial instruments

The Company and subsidiary's financial assets comprise cash in bank and cash equivalents, trade and other receivables, and refundable deposits (other current assets and other non-current assets) which are categorized as "Loans and receivables". Derivative liabilities comprise forward foreign exchange contract which are categorized as "Fair-value-through-profit or loss". Financial liabilities comprise short-term bank loan, trade payables, other payables, and accrued expenses (exclude product warranty and buy back guarantee) which are categorized as "Financial liabilities measured at amortized cost".

A financial instrument is recognized when the Company and subsidiary becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the Company and subsidiary's contractual rights to the cash flows from the financial assets expire, i.e. when the asset is transferred to another party without retaining control, or when substantially all risks and rewards are transferred. Financial liabilities are derecognized if the Company and subsidiary's obligations expire, or are discharged or cancelled.

Financial assets that are categorized as loans and receivables are initially measured at fair value, plus any directly attributable transaction costs. Subsequent to initial measurement, they are carried at amortized cost, net of provision for impairment, if necessary. Amortized cost is measured by discounting the asset amounts using the effective interest rate, unless the effect of discounting would be insignificant. The effective interest rate is the rate that discounts expected future cash flows to the net carrying amount, on initial recognition. Interest effects from the application of the effective interest method are recognized in profit or loss.

An impairment provision is recognized for financial assets that are categorized as loans and receivables when there is objective evidence that the Company and subsidiary will not be able to recover the carrying amounts according to the original terms of the instrument. The amount of the impairment loss is the difference between the carrying amount of the financial asset and the present value of its estimated future cash flows, discounted at the original effective interest rate. Changes in the impairment provision are recognized in profit or loss.

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, changes therein are recognized in profit or loss. Transaction costs are recognized immediately in profit or loss as incurred.

Short-term bank loan, trade payables, other payables, and accrued expenses (exclude product warranty and buy back guarantee) are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial measurement, these financial liabilities are measured at amortized cost using the effective interest method.

Financial assets and liabilities are offset and the net amount is presented in the statement of financial position when there is a legal right of offset and there is an intention to settle on a net basis, or when the asset is realized and the liability settled simultaneously.

k. Derivative financial instrument

Derivatives are initially recognized at fair value at the date the derivative contract is entered into and are subsequently measured to their fair value at each reporting date.

The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of hedging relationship, and further, on type of hedging relationship.

For derivative instruments which do not qualify for hedge accounting or which are not designated as hedges, changes in fair value of the derivative are recognized as gains or losses in profit or loss.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

1. Impairment of non-financial assets

At the end of each reporting period, the Company and subsidiary reviews the carrying amount of non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company and subsidiary estimates the recoverable amount of the cash generating unit to which the asset belongs.

Estimated recoverable amount is the higher of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of the non-financial asset (cash generating unit) is less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount and an impairment loss is recognized immediately.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

m. Transaction with related party

A related party is a person or entity that is related to the Company and subsidiary (the reporting entity):

- a. A person or a close member of that person's family is related to the reporting entity if that person:
 - i. has control or joint control over the reporting entity;
 - ii. has significant influence over the reporting entity; or
 - iii. is a member of the key management personnel of the reporting entity or of the parent of the reporting entity.
- b. An entity is related to the reporting entity if any of the following conditions applies:
 - The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
 - ii. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
 - iii. Both entities are joint ventures of the same third party;
 - iv. One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - V The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity, or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity;
 - vi. The entity is controlled, or jointly controlled, by a person identified in (a);
 - vii. A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity);
 - viii. The entity, or any member of a group of which it is a part, provides key management personnel services to the reporting entity or to the parent of the reporting entity.

n. Foreign currency transactions

Transactions in foreign currencies are translated to the Company and subsidiary's functional currency (Rupiah) at the rates of exchange prevailing at transaction date. Monetary assets and liabilities denominated in foreign currencies are retranslated to the functional currency at the exchange rate at the reporting date. Foreign currency gains or losses on monetary items are comprised of the difference between amortized cost measured in the functional currency at the beginning of the period as adjusted for effective interest and payments during the period, and the amortized cost measured in foreign currency translated at the exchange rate at reporting date.

Non-monetary assets and liabilities denominated in a foreign currency that are measured at historical cost are translated using the exchange rate at the date of the transaction and are not retranslated.

PT. TATA MOTORS INDONESIA AND SUBSIDIARY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

n. Foreign currency transactions (Continued)

Foreign currency gains and losses on retranslation of monetary assets and liabilities that arise from operating activities are generally recognized in profit or loss.

Finance income and finance costs

Finance income comprises interest income on funds invested, and fair value gains on financial assets carried at fair-value-through-profit-or-loss.

Finance costs comprise interest expense on borrowings, and fair value losses on financial assets carried at fair-value-through-profit-or-loss.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

p. Income tax

Income tax expense comprises current and deferred corporate income tax. Current tax and deferred tax are recognized in profit or loss except to the extent that they relate to items recognized directly in equity or in other comprehensive income.

Current tax is the expected tax payable or refundable on taxable income or loss for the year, using tax rates substantively enacted as of the reporting date, and includes true-up adjustments made to the previous years' tax provisions either to reconcile them with the income tax reported in annual tax returns, or to account for differences arising from tax assessments. Current tax payable or refundable is measured using the best estimate of the amount expected to be paid or received, taking into consideration the uncertainty associated with the complexity of tax regulations.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted as of the reporting date. This method also requires the recognition of future tax benefits, such as tax loss carry forwards, to the extent that realization of such benefits is probable.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves.

Unrecognized deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax assets and liabilities are offset when there is legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company and subsidiary intends to settle its current tax assets and current tax liabilities on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

4 CASH AND CASH EQUIVALENTS

	March 31, 2018	March 31, 2017
	Rp	Rp
Cash on hand	-	6,759,343
Cash in banks	6,070,804,827	6,412,907,352
Short-term time deposits	15,795,402,096	240,000,000
Total	21,866,206,923	6,659,666,695

Short-term deposits denominated in Rupiah, earns interest at an annual rate ranging from 4.5% to 6.85% (March 31, 2017: 6% to 7.5%).

5 TRADE AND OTHER RECEIVABLES

	March 31,	March 31,
	2018	2017
	Rp	Rp
Receivables resulting from revenue generation activities consists of:		
Trade receivables from third parties	40,859,882,458	11,960,535,851
Less: Provision for impairment	(3,716,601,515)	(1,046,837,963)
	37,143,280,943	10,913,697,888
Other receivables		
Related party	4,923,558,694	4,217,524,249
Third parties (net of provision for impairment of Rp 2,261,474,423 at		
March 31, 2018 and Rp 3,643,222,352 at March 31, 2017)	2,511,720,711	2,635,136,735
Total other receivables	7,435,279,405	6,852,660,984
Total	44,578,560,348	17,766,358,872
Movement in the balance of provision for impairment was as follows:		
	March 31,	March 31,
	2018	2017
	Rp	Rp
Balance at beginning of year	(4,690,060,315)	Ξ.
Provision for impairment of trade receivables made during the year	(2,669,763,552)	(1,046,837,963)
Reversal / (Provision) for impairment of other receivables made during the year Written off	1,381,747,929	(3,643,222,352)
Balance at end of year	(5,978,075,938)	(4,690,060,315)

6 INVENTORIES

	March 31, 2018	March 31, 2017
	Rp	Rp
Vehicles	67,035,764,462	29,570,998,821
Spare parts	12,081,240,896	10,060,881,847
	79,117,005,358	39,631,880,668
Less: Provision for decline in value of inventories	(2,978,937,018)	(877,954,612)
	76,138,068,340	38,753,926,056

All of the subsidiary's vehicles inventories are pledged as collaterals for the bank loan (Note 10).

7 PROPERTY, PLANT AND EQUIPMENT (NET)

	March 31, 2017	Additions	Deductions	Reclassifications	March 31, 2018
	Rp	Rp	Rp	Rp	Rp
Cost:					
IT equipment Furniture, fixtures and	1,349,748,403	94,185,040	-	802,511,546	2,246,444,989
office equipment	10,582,783,188	804,000,000	-	(677,511,546)	10,709,271,642
Vehicles	2,225,567,215	125,000,000		-	2,350,567,215
Building improvements	1,150,000,000	-	-	-	1,150,000,000
Factory equipment	154,571,454	-	-	-	154,571,454
Tools	529,457,823	31,100,000	-	-	560,557,823
Construction in-progress	222,077,299	446,900,000		(125,000,000)	543,977,299
Total	16,214,205,382	1,501,185,040	-		17,715,390,422
Accumulated Depreciation:					
IT equipment Furniture, fixtures and	(1,173,821,709)	(308,255,962)		(736,352,498)	(2,218,430,169)
office equipment	(4,202,921,656)	(1,631,404,854)	-	736,352,498	(5,097,974,012)
Vehicles	(696,624,114)	(289,914,649)	-	-	(986,538,763)
Building improvements	(239,583,333)	(115,000,000)	-		(354,583,333)
Factory equipment	(122,309,953)	(32,261,501)	-	-	(154,571,454)
Tools	(184,561,252)	(133,012,373)	-	-	(317,573,625)
Total	(6,619,822,017)	(2,509,849,339)	<u>-</u>		(9,129,671,356)
Net Carrying Value	9,594,383,365				8,585,719,066
	Mb 24 2040	A daliki a ma	Dadustiana	Daglassifications	Marsh 21, 2017
	March 31, 2016 Rp	Additions Rp	Deductions Rp	Reclassifications Rp	March 31, 2017 Rp
Cost:	Kþ	Νþ	Νþ	Νþ	Νþ
IT equipment	1,294,778,403	54.970.000			1,349,748,403
Furniture, fixtures and			_	200 000 000	*
office equipment	9,347,532,638	847,250,550	(400 404 777)	388,000,000	10,582,783,188
Vehicles	2,327,688,992		(102,121,777)	-	2,225,567,215
Building improvements	1,150,000,000	-	-	-	1,150,000,000
Factory equipment	154,571,454	70 440 504	-	-	154,571,454 529,457,823
Tools	453,045,229	76,412,594		(388,000,000)	222,077,299
Construction in-progress Total	485,077,299 15,212,694,015	125,000,000	(102,121,777)	(366,000,000)	16,214,205,382
Total	15,212,094,015	1,103,033,144	(102,121,777)		10,214,203,302
Accumulated Depreciation:	(00= 0=0 00 ::	(400 470 045)			/4 470 004 700
IT equipment Furniture, fixtures and	(687,350,894)	(486,470,815)	.=	*	(1,173,821,709)
office equipment	(2,693,410,413)	(1,509,511,243)	-	-	(4,202,921,656)
Vehicles	(443,958,659)	(281,387,205)	28,721,750	1 <u>4</u>	(696,624,114)
Building improvements	(124,583,333)	(115,000,000)	-	-	(239,583,333)
Factory equipment	(83,667,089)	(38,642,864)	-	-	(122,309,953)
Tools	(55,380,654)	(129,180,598)			(184,561,252)
Total	(4,088,351,042)	(2,560,192,725)	28,721,750	-	(6,619,822,017)

As of March 31, 2018, management has reviewed the estimated useful lives of fixed assets and has found them to be appropriate. The useful lives are based on the estimated period over which future economic benefits will be received by the Company and subsidiary, taking into account any unexpected adverse changes in circumstances or events.

Construction in-progress represents furniture, fixtures and office equipment under construction which are estimated to be completed by end of 2018.

PT. TATA MOTORS INDONESIA AND SUBSIDIARY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF AND FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

8	INTAN	GIBLE	ASSETS	(NET)
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		April 1, 2017 Rp	Additions	Deductions	Reclassifications	March 31, 2018
	Cost:	Кр	Rp	Rp	Rp	Rp
	Software	11,216,571,112	-		-	11,216,571,112
	Accumulated Amortization: Software	(9,346,871,588)	(1,859,763,732)		-	(11,206,635,320)
	Net Carrying Value	1,869,699,524	(1,859,763,732)		-	9,935,792
		April 1, 2016	Additions	Deductions	Reclassifications	March 31, 2017
		Rp	Rp	Rp	Rp	Rp
	Cost: Software	11,216,571,112	-	-	-	11,216,571,112
	Accumulated Amortization: Software	(6,545,041,307)	(2,801,830,281)	-	*	(9,346,871,588)
	Net Carrying Value	4,671,529,805	(2,801,830,281)		-	1,869,699,524
9	PREPAID TAXES					
					March 31, 2018	March 31, 2017
					Rp	Rp
	<u>Company</u> VAT - net				994,162,492	960,818,886
	Subsidiary Overpayment of corporate income tax					
	2018				3,046,736,000	-
	2017				1,462,721,810	1,440,212,218
	2016 Claim for VAT refund				7,327,954,087	1,550,137,000
	VAT - net				4,212,209,336	21,061,644,856
	7.11 = 11.01				16,049,621,233	24,051,994,074
	Total				17,043,783,725 (4,212,209,336)	25,012,812,960 (2,788,271,882)
	Less: current portion					
	Non-current portion				12,831,574,389	22,224,541,078

PT. TATA MOTORS INDONESIA AND SUBSIDIARY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) AS OF AND FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

10	SHORT	-TERM	BANK	LOAN
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	March 31, Rp	March 31, 2017 Rp
Working capital loan and bank overdraft facility from PT Bank ANZ Indonesia Accrued interest	26,000,000,000 157,743,056	54,000,000,000 57,217,565
	26,157,743,056	54,057,217,565

This loan is secured by a fiducial security over inventories. Maximum facility: USD 5,000,000 or its equivalent in Rupiah, bearing interest rate per annum at 1% above bank cost of fund. Outstanding amount as of March 31, 2018: Rp 21,000,000,000, due in April 2018 and subsequently has been rolled over to May 2018; Rp 5,000,000,000 fully paid in April 2018 (March 31, 2017: USD 2,099,572 and Rp 26,031,601,388, due in April 2017). The facility agreement include certain restrictions, among other things, on compliance with certain administrative requirements.

11 TRADE PAYABLES

	March 31, 2018	March 31, 2017
	Rp	Rp
Payables arising from purchases of products and services consist of the following:		
Related party Third parties	46,174,103,555 2,520,275,805	22,338,699,279
Total	48,694,379,360	22,338,699,279
OTHER PAYABLES		

12

	March 31, 2018	March 31, 2017
	Rp	Rp
Other payables		
Related parties	20,390,705,303	17,574,087,769
Third parties	11,232,370,610	12,008,333,232
Total	31,623,075,913	29,582,421,001

13 ACCRUED EXPENSES

	March 31, 2018 Rp	March 31, 2017 Rp
Current portion		
Product warranty	4,898,861,521	6,023,270,807
Advertising and promotion expenses	9,569,668,967	4,342,580,392
Employees' compensation	3,091,827,503	2,398,000,000
Buy back guarantee (Note 23)	7,200,604,963	2,262,452,408
Professional fees	397,944,400	325,215,100
Transportation and logistics	59,881,340	89,000,295
Others	3,680,735,599	1,290,753,090
Total	28,899,524,293	16,731,272,092
Non-current portion		504000000
Product warranty	2,160,350,000	524,000,000

14 SHARE CAPITAL

The Company's authorized share capital amounted to Rp 619,850,000,000 (70,000,000 shares at nominal value of USD 1 or Rp 8,855 per share).

In February 2018, the Circular Resolution in Lieu of Extraordinary General Meeting of the Company's shareholders resolved to approve the increase of the Company's issued and paid-up capital to become Rp 529,544,274,875 (59,801,725 shares at nominal value of Rp 8,855). TML Holdings Pte., Ltd., Singapore has paid Rp 99,100,000,000 for the newly issued 11,191,417 shares of the Company. Difference between the share capital payment and nominal value of shares specified in the Company's articles of association (i.e. totalling Rp 2,465) is recorded as additional paid-in capital.

The Company's shareholding as of March 31, 2018 and 2017 was as follows:

		March 31, 2018		
Name of Shareholders	Number of Shares Percentage of Ownership		Total Paid-up Capital Rp	
TML Holdings Pte., Ltd., Singapore Tata Motors Limited, India	59,800,505 1,220	99.99% 0.01%	529,533,471,775 10,803,100	
Total	59,801,725	100%	529,544,274,875	
		March 31, 2017		
Name of Shareholders	Number of Shares	Percentage of Ownership	Total Paid-up Capital Rp	
TML Holdings Pte., Ltd., Singapore Tata Motors Limited, India	48,609,088 1,220	99.99% 0.01%	430,433,474,240 10,803,100	
Total	48,610,308	100%	430,444,277,340	

15 ADVANCES FOR SHARE CAPITAL

On December 27, 2017, TML Holdings Pte., Ltd., Singapore, has paid the amount of Rp 25,000,000,000 for capital paid in advance.

16 ADDITIONAL PAID-IN CAPITAL

Represent difference between the share capital payment and nominal value of shares specified in the Company's articles of association.

17 NET SALES

	March 31, 2018	March 31, 2017
	Rp	Rp
Vehicles	128,262,461,844	79,660,211,651
Spare parts	6,198,218,697	5,041,192,910
	134,460,680,541	84,701,404,561
18 COST OF SALES		
	March 31	March 31
	2018	2017
	Rp	Rp
Inventories, beginning of year	38,753,926,056	48,319,521,400
Purchases of vehicles and spare parts	150,126,479,523	64,299,030,779
Less: Inventories, end of year	(76,138,068,340)	(38,753,926,056)
	112,742,337,239	73,864,626,123

19 GENERAL AND ADMINISTRATIVE EXPENSES

		March 31, 2018	March 31, 2017
		Rp	Rp
	Pontol	9 000 750 004	10.045.054.300
	Rental Transportation, logistics, and trials	8,960,759,834 9,123,676,047	10,215,954,389 8,546,584,603
	Office expenses	4,843,740,687	3,943,092,743
	After sales service	2,747,310,946	2,107,762,076
	Professional fees	1,454,411,490	1,628,872,928
	Utilities	1,215,908,777	1,513,496,825
	Provision for impairment losses on receivables	2,669,763,552	1,046,837,963
	Others Total	3,465,113,141 34,480,684,474	2,016,447,591 31,019,049,118
		01,100,001,111	0 1,0 10,0 10,1 10
20	SELLING EXPENSES		
		March 31,	March 31,
		2018 Rp	2017 Rp
	Advartising and promotion		
	Advertising and promotion Sponsorship	15,224,087,784 3,513,493,504	20,207,265,097 5,133,697,811
	Buy back guarantee	5,534,524,052	3,097,863,953
	Others	3,092,730,574	3,396,671,787
	Total	27,364,835,914	31,835,498,648
21	TAXATION		
		March 31,	March 31,
		2018 Rp	2017 Rp
	The company of income toy recognized in profit or local are as follows:	. . .	,
	The components of income tax recognized in profit or loss are as follows:		
	Company: Current	_	
	Deferred	7,166,287	34,968,559
	Boloned	7,166,287	34,968,559
	Subsidiary:		
	Current	-	-
	Deferred	313,327,663 313,327,663	184,478,906 184,478,906
		320,493,950	219,447,465
	Current tax		
	The reconciliations between loss before tax per consolidated statement of profit or lo	ess and other comprehensive in	ncome and the
	Company's fiscal losses are as follows:		
		March 31,	March 31,
		2018 Rp	2017 Rp
	Consolidated loss before income tax Loss before tax of the subsidiary	(71,308,332,721) 65,539,193,560	(92,037,423,115) 88,107,647,057
	Loss before tax of the Company	(5,769,139,161)	(3,929,776,058)
	Temporary difference: Difference between commercial and fiscal depreciation	(28,665,147)	(139,874,234)
	Difference between commercial and fiscal amortisation	(20,000,147)	2,312,501
	Provision for employees' compensation	1,300,469,161	-
	Provision for employee benefits obligation	- 1 074 004 044	(1,168,078,000)
	Total	1,271,804,014	(1,305,639,733)
	Permanent differences:	110 100 100	000 700 070
	Non-deductible expenses	443,133,426 64,931,068	632,739,079 180,036,883
	Benefits in kind	(62,468,610)	(7,722,290)
	Interest income subject to final tax Total	445,595,884	805,053,672
	Fiscal loss before fiscal loss carryforward	(4,051,739,263)	(4,430,362,119)
	Fiscal loss carryforward		(.,,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	2017 2016	(4,430,362,119) (8,354,605,603)	(8,354,605,603)
	2015	(10,217,342,217)	(10,217,342,217)
	2014	(16,381,282,660)	(16,381,282,660)
	2013	(46,950,130,629)	(46,950,130,629)
	Accumulated Fiscal Losses	(90,385,462,491)	(86,333,723,228)

21 TAXATION (Continued)

A reconciliation between the tax expense of the Company and the amounts computed by applying the enacted tax rates to loss before tax per consolidated statement of profit or loss and other comprehensive income is as follows:

	March 31, 2018	March 31, 2017
	Rp	Rp
Consolidated loss before income tax	(71,308,332,721)	(92,037,423,115)
Loss before tax of the subsidiary	65,539,193,560	88,107,647,057
Loss before tax of the Company	(5,769,139,161)	(3,929,776,058)
Tax benefit at enacted tax rates (25%)	(1,442,284,790)	(982,444,015)
Tax effect of permanent differences:		
Non-deductible expenses	110,783,357	158,184,770
Benefits in kind	16,232,767	45,009,221
Interest income subject to final tax	(15,617,153)	(1,930,573)
Total	(1,330,885,819)	(781,180,597)
Unrecognized deferred tax	1,338,052,106	816,149,156
Income tax expense	7,166,287	34,968,559

No current tax expense was provided as the Company incurred fiscal loss. According to tax regulations, such loss maybe carried forward and applied against taxable income in any of the 5 years following the year in which the fiscal loss was incurred.

Deferred Tax

As of March 31, 2018 and 2017, the Company and subsidiary did not recognize deferred tax assets on temporary differences from fiscal losses and temporary differences. Realization of deferred tax assets is depend upon the Company and subsidiary's profitable operations. Deferred tax assets have not been recognized with respect of these items because it is not probable that future taxable profits will be available against which the Company and subsidiary can utilize the benefits therefrom.

Recognized deferred tax balances, and the movement thereof during the year were comprised of the following:

	March 31, Rp	Recognized in Profit or Loss	Recognized in Other Comprehensive Income Rp	March 31, 2018 Rp
Deferred tax liability of the Company: Property, plant and equipment	(122,020,748)	(7,166,287)	-	(129,187,035)
Deferred tax liability of the subsidiary: Property, plant and equipment	(517,272,719) (639,293,467)	(313,327,663) (320,493,950)		(830,600,382) (959,787,417)
	March 31, 2016	Recognized in Profit or Loss	Recognized in Other Comprehensive Income	March 31, 2017
Deferred tax liability of the Company: Property, plant and equipment	Rp (87,052,189)	Rp (34,968,559)	Rp -	Rp (122,020,748)
Deferred tax liability of the subsidiary: Property, plant and equipment	(332,793,813) (419,846,002)	(184,478,906) (219,447,465)		(517,272,719) (639,293,467)

Under the taxation laws of Indonesia, the Company and subsidiary submits tax returns on the basis of self-assessment. The tax authorities may assess or amend taxes within the statute of limitations, under prevailing regulations.

The Company and subsidiary's tax positions may be challenged by the tax authorities. Management vigorously defends the Company and subsidiary's tax positions which are believed to be grounded on sound technical basis, in compliance with the tax regulations. Accordingly, management believes that the accruals for tax liabilities are adequate for all open tax years based on the assessment of various factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve judgment about future events. New information may become available that causes management to change its judgment regarding the adequacy of existing tax liabilities. Such changes to tax liabilities will impact tax expense in the period in which such determination is made.

22 EMPLOYEE BENEFITS OBLIGATION

Post-employment Benefits Under Labor Law No. 13/2013

The Company and subsidiary provides post-employment benefits for its qualifying employees in accordance with the Labor Law No. 13/2003. As of March 31, 2018 the number of employees entitled to the benefits is 45 employees (March 31, 2017: 41 employees).

Amounts recognized in the consolidated statement of profit or loss and other comprehensive income with respect to these employee benefits obligation are as follows:

	March 31, 2018	March 31, 2017
	Rp	Rp
Service Cost		
Current service cost	885,194,000	952,609,000
Interest cost	236,330,000	201,577,000
Past service cost	-	165,879,000
Adjustments		(646,446,000)
Components of defined benefit costs recognized in profit or loss	1,121,524,000	673,619,000
Remeasurement on the net defined benefit liability:		
Actuarial gain arising from changes in financial assumptions	(204, 167, 000)	(390, 185, 000)
Actuarial (gain) loss arising from experience adjustments	(171,043,000)	342,000
Components of defined benefit costs recognized in		
other comprehensive income	(375,210,000)	(389,843,000)
Total	746,314,000	283,776,000
Movements in the present value of the employee benefits obligation were as follows:		
	March 31,	March 31,
	2018	2017
	Rp	Rp
Beginning balance	3,318,835,000	3,579,158,000
Current service cost	885,194,000	952,609,000
Interest cost	236,330,000	201,577,000
Past service cost	-	165,879,000
Adjustments	-	(646,446,000)
Excess benefit paid	-	(65,443,000)
Benefits paid	(100,486,495)	(478,656,000)
Remeasurement (gain)/loss:	(00 / /07 000)	(000 105 000)
Actuarial gain arising from experience adjustments	(204,167,000)	(390,185,000)
Actuarial (gain) loss arising from changes in financial assumptions	(171,043,000)	342,000
Ending balance	3,964,662,505	3,318,835,000

The defined benefit pension plan typically exposes the Company and subsidiary to actuarial risks such as interest rate risk and salary risk.

Interest risk

The present value of the defined benefits obligation is calculated using a discount rate that correlates with the yield on government bonds that are traded in active capital markets at the reporting date. Decrease in the interest rate will increase the benefits obligation.

Salary risk

The present value of the defined benefits obligation is calculated by reference to the future salaries of plan participants. The salary increase rate is generally determined by applying inflation adjustments to pay scales, and by taking account of the length of service. Increase in the salary of the plan participants will increase the benefits obligation.

As of March 31, 2018 and 2017, the effect of 1% movement in assumed discount rate and salary incremental rate on present value of defined benefit obligation is as follows:

	March 31,	2018	March 31,	2017
	Increase	Decrease	Increase	Decrease
	Rp	Rp	Rp	Rp
Discount rate	(337,081,000)	384,713,000	(298,501,000)	342,491,000
Salary incremental rate	389,722,000	(346,945,000)	345,361,000	(305,915,000)

This analysis provides an approximation of the sensitivity of the assumptions shown, but does not take account of the variability in the timing of the distribution of benefit payments expected under the plan.

22 EMPLOYEE BENEFITS OBLIGATION (Continued)

Calculation of employee benefits obligation is performed by a qualified actuary (i.e. PT Dayamandiri Dharmakonsilindo) using the following key assumptions:

	March 31, 2018	March 31, 2017
Discount rate Salary increment rate	7.45% per annum 5% per annum	7.9% per annum 6% per annum

23 COMMITMENT

Under an buy back guarantee cooperation agreement with several financing companies, the subsidiary is obliged to pay the unpaid installment on behalf of the end-customers in the events of default.

The subsidiary also entered into cooperation agreement with various dealers for the execution of buy back guarantee above. Under this agreement, the subsidiary act as the proxy receiver for and on behalf of the dealer, where the subsidiary will buy back the vehicles from financing companies under certain conditions as mention in the agreement. Buy back cost will be charge to the dealers, and the dealers are required to sell the vehicles within certain period of time. Any gain or loss from this transaction will be shared between the subsidiary and dealers.

The subsidiary record buy back cost that charged to dealers as part of other receivables, while the estimated loss from buy back guarantee was recorded as part of other payables and accrued expenses

24 RELATED PARTY TRANSACTIONS

The following table summarizes related party transactions and balances included in the consolidated financial statements for the year ended/as at March 31:

	March 31, 2018		March 31, 2017			
	Tata Motors Limited	Tata Technologies Limited	PT. Tata Consultancy Services Indonesia	Tata Motors Limited	Tata Technologies Limited	PT. Tata Consultancy Services Indonesia
Purchase of products	132,541,373,894	-		54,024,660,388	-	
Services received	1,130,850,117	2,257,482,727	919,121,748	989,738,711	2,175,992,410	
Receivables	4,923,558,694	-	-	4,217,524,249	-	(6)
Trade payables	46,174,103,555	-	*	22,338,699,279	-	-
Other payables	19,606,863,981	783,841,322	-	17,027,511,642	546,576,127	-
Accrued expenses	-	-	835,445,385	-	-	-

Key management compensation:

Key management includes directors and commissioners. The following reflects the compensation paid or payable to key management individuals for services rendered in their capacity as employees:

Constitution of the second sec	2018	2017
Salaries and other short-term benefits	5,099,794,103	4,765,072,393

25 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

Financial instruments

The Company and subsidiary's financial assets and liabilities are expected to be realized, or settled in the near term. Therefore, their carrying amounts approximate their fair values.

Financial risk management

The main risks arising from the Company and subsidiary's financial instruments are credit risk, liquidity risk, and market risk,

Credit risk

The Company and subsidiary's credit risk mainly arises from risk of loss if customers fail to discharge their contractual obligations. The Company and subsidiary manages and controls the credit risk of receivables by assessing and monitoring the credit worthiness of customers.

To avoid concentration of risk of loss that might result from bank failures, cash in banks and cash equivalents are deposited at multiple financial institutions of good standing.

The ultimate amount of exposure to credit risk of financial assets is equal to their carrying amounts, as follows:

	March 31, 2018	March 31, 2017
	Rp	Rp
Cash in banks and cash equivalents	21,866,206,923	6,659,666,695
Trade and other receivables Refundable deposits (other current assets and	44,578,560,348	17,766,358,872
other non-current assets)	2,398,270,802	2,498,181,602
	68,843,038,073	26,924,207,169

Impairment exposure

The aging of trade receivables that were not impaired was as follows at reporting dates:

	March 31, 2018	March 31, 2017
	Rp	Rp
Not past due	23,204,623,736	6,881,172,925
Past due 1 - 90 days	13,938,657,207	664,145,946
Past due 91 - 180 days	-	1,533,934,840
Past due more than 180 days		1,834,444,177
	37,143,280,943	10,913,697,888

Management believes that the unimpaired amounts that are past due remain collectible, based on historical payment behavior and analyses of the underlying customer's credit worthiness.

25 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Liquidity risk

The following are the contractual maturities of financial liabilities, including estimated interest payments:

			Contractual cash flows	
	Carrying amount	Total	Within 1 year	Beyond 1 year
	Rp	Rp	Rp	Rp
March 31, 2018				
Financial liabilities				
Trade payables	48,694,379,360	48,694,379,360	48,694,379,360	-
Other payables	31,623,075,913	31,623,075,913	31,623,075,913	-
Accrued expenses (exclude product warranty and				
buy back guarantee)	16,800,057,809	16,800,057,809	16,800,057,809	_
Short-term bank loan	26,157,743,056	26,157,743,056	26,157,743,056	
	123,275,256,138	123,275,256,138	123,275,256,138	_
		(Contractual cash flows	
	Carrying amount	Total	Within 1 year	Beyond 1 year
	Rp	Rp	Rp	Rp
March 31, 2017				
Financial liabilities				
Trade payables	22,338,699,279	22,338,699,279	22,338,699,279	
Other payables	29,582,421,001	29,582,421,001	29,582,421,001	-
Accrued expenses (exclude product warranty and				
buy back guarantee)	8,445,548,877	8,445,548,877	8,445,548,877	-
Short-term bank loan	54,057,217,565	54,134,485,153	54,134,485,153	-

Market risk

Market risk is the risk that changes in foreign exchange rates and interest rates will affect the Company and subsidiary's income or the value of its financial instruments. The objective of market risk management is to maintain market risk exposures within acceptable parameters, while optimizing the return.

114,501,154,310

114,501,154,310

Currency risk

Monetary liabilities arising from purchases of inventories from overseas suppliers and short-term bank loan expose the Company and subsidiary to fluctuating foreign exchange rates, from the currencies other than the Company and subsidiary's functional currency, primarily US Dollar. The Company and subsidiary manages this risk by buying or selling foreign currencies at spot rates, when necessary.

The Company and subsidiary's net exposure to currency risk is as follows:

114,423,886,722

	2018		2017	
	In USD	Equivalent in Rp	In USD	Equivalent in Rp
Assets:				
Cash and cash equivalents	10,410	143,206,700	45,203	602,150,761
Trade and other receivables	357,932	4,923,712,454	316,607	4,217,524,249
Total Assets	368,342	5,066,919,154	361,810	4,819,675,010
<u>Liabilities :</u>				
Trade payables	(3,356,652)	(46,174,103,555)	(1,676,954)	(22,338,699,279)
Other payables	(1,084,359)	(14,916,442,404)	(1,028,349)	(13,698,632,899)
Short-term bank loan	-	-	(2,099,572)	(27,968,398,612)
Total Liabilities	(4,441,011)	(61,090,545,959)	(4,804,875)	(64,005,730,790)
Net Liabilities	(4,072,669)	(56,023,626,805)	(4,443,065)	(59,186,055,780)

25 FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

At reporting dates, balances of monetary assets and liabilities denominated in foreign currencies are translated into Rupiah using the prevailing exchange rates, which were Rp 13,756/US Dollar at March 31, 2018, and Rp 13,321/US Dollar at March 31, 2017.

A strengthening/weakening of the Rupiah, as indicated below, against the US Dollar at March 31, 2018 and 2017 would have increased (decreased) equity and profit or loss after income tax by the amounts shown below. This analysis is based on US Dollar rate variances that management considers as being reasonably possible at the reporting date. The analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecasted sales and purchases.

	Impact on profit or loss before income tax / equity
	Rp
March 31, 2018: 2% strengthening of US Dollar 2% weakening of US Dollar	(1,120,472,536) 1,120,472,536
March 31, 2017: 2% strengthening of US Dollar 2% weakening of US Dollar	(1,183,721,116) 1,183,721,116

Interest rate risk

The subsidiary has a variable-rate bank loan. The subsidiary's variable-rate loan is exposed to fluctuation in cash flows due to changes in interest rate.

Cash flow sensitivity analysis for variable rate instruments

A change of 25 basis points in interest rates at the reporting date would have increased (decreased) equity and profit or loss after income tax by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for March 31, 2017.

		Impact on profit or loss before income tax / equity		
	25 bp increase	25 bp decrease		
	Rp	Rp		
March 31, 2018: Variable rate instruments	(65,000,000)	65,000,000		
March 31, 2017: Variable rate instruments	(135,000,000)	135,000,000		

Capital risk management

The Company and subsidiary manages capital with the objective of being able to continue as a going concern and sustaining its ability to provide returns for shareholders and benefits for other stakeholders, as well as maintaining an optimal capital structure to minimize the effective cost of capital. This objective is achieved by optimizing debt levels.

PT. TATA MOTORS INDONESIA APPENDIX 1: STATEMENT OF FINANCIAL POSITION (PARENT COMPANY ONLY) AS OF MARCH 31, 2018 and 2017

The following parent company only financial information of PT. Tata Motors Indonesia has been prepared and presented using the accounting policies that are consistent with those applied to the Company's consolidated financial statements, except for investment in subsidiary, which has been presented at cost.

	March 31, 2018	March 31, 2017
ASSETS	Rp	Rp
CURRENT ASSETS Cash and cash equivalents	3,196,648,758	633,246,201
Other receivables	35,073,736	48,955,927
Prepaid expenses	9,870,697	9,870,697
Other current assets	174,567,985	158,660,060
Total Current Assets	3,416,161,176	850,732,885
NON-CURRENT ASSETS		
Investment in subsidiary	447,806,720,000	330,806,720,000
Property, plant and equipment (net)	515,644,792	769,010,428
Prepaid taxes	994,162,492	960,818,886
Other non-current assets	762,287,252	1,116,172,412
Total Non-current Assets	450,078,814,536	333,652,721,726
TOTAL ASSETS	453,494,975,712	334,503,454,611
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Other payables	7,553,299,739	8,163,378,690
Accrued expenses	1,705,230,591	434,988,930
Other taxes payables	52,616,644	52,119,092
Total Current Liabilities	9,311,146,974	8,650,486,712
NON-CURRENT LIABILITIES		
Deferred tax liabilities	129,187,035	122,020,748
Employee benefits obligation	306,923,000	306,923,000
Total Non-current Liabilities	436,110,035	428,943,748
EQUITY		
Share capital	529,544,274,875	430,444,277,340
Advances for share capital	25,000,000,000	-
Additional paid-in capital	57,537,504	57,535,039
Accumulated deficit	(110,854,093,676)	(105,077,788,228)
Total Equity	443,747,718,703	325,424,024,151
TOTAL LIABILITIES AND EQUITY	453,494,975,712	334,503,454,611

PT. TATA MOTORS INDONESIA APPENDIX 2: STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (PARENT COMPANY ONLY) YEARS ENDED MARCH 31, 2018 AND 2017

	Year ended Ma	arch, 31
	2018	2017
	Rp	Rp
Salaries and employee benefits Depreciation and amortization General and administrative expenses Currency exchange loss (net) Finance income Other expense	(4,720,122,848) (540,582,996) (356,770,333) (209,627,190) 62,468,610 (4,504,404)	(2,049,847,688) (837,127,054) (906,935,870) (133,231,193) 7,722,290 (10,356,543)
LOSS BEFORE TAX	(5,769,139,161)	(3,929,776,058)
INCOME TAX EXPENSE	(7,166,287)	(34,968,559)
LOSS	(5,776,305,448)	(3,964,744,617)
OTHER COMPREHENSIVE INCOME - Items that will never be reclassified to profit or loss: Changes resulting from actuarial remeasurements of employee benefits obligation Tax on other comprehensive income	<u> </u>	
TOTAL COMPREHENSIVE LOSS	(5,776,305,448)	(3,964,744,617)

PT. TATA MOTORS INDONESIA APPENDIX 3: STATEMENT OF CHANGES IN EQUITY (PARENT COMPANY ONLY) YEARS ENDED MARCH 31, 2018 AND 2017

	Share capital	Advances for share capital	Additional paid-in capital Rp	Accumulated Deficit Rp	Total Rp
Balance as of March 31, 2016	353,268,825,910	15,628,305,000	57,529,769	(101,113,043,611)	267,841,617,068
Issuance of share capital	77,175,451,430	(15,628,305,000)	5,270		61,547,151,700
Loss / Total comprehensive loss			-	(3,964,744,617)	(3,964,744,617)
Balance as of March 31, 2017	430,444,277,340	-	57,535,039	(105,077,788,228)	325,424,024,151
Issuance of share capital	99,099,997,535	-	2,465	-	99,100,000,000
Capital paid in advance	-	25,000,000,000	-	-	25,000,000,000
Loss / Total comprehensive loss			-	(5,776,305,448)	(5,776,305,448)
Balance as of March 31, 2018	529,544,274,875	25,000,000,000	57,537,504	(110,854,093,676)	443,747,718,703

PT. TATA MOTORS INDONESIA APPENDIX 4: STATEMENT OF CASH FLOWS (PARENT COMPANY ONLY) YEARS ENDED MARCH 31, 2018 AND 2017

	Year ended March, 31		
	2018	2017	
	Rp	Rp	
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss	(5,776,305,448)	(3,964,744,617)	
Adjustments for: Depreciation and amortization	540,582,996	839,439,554	
Finance income	(62,468,610)	(7,722,290)	
Income tax expense	7,166,287	34,968,559	
Cash flows from operating activities before changes in			
following assets and liabilities :	(5,291,024,775)	(3,098,058,794)	
Other receivables	13,882,191	185,252,112	
Prepaid expenses		78,629,291	
Prepaid taxes	(33,343,606)	(55,753,690)	
Other current assets Other non-current assets	(15,907,925) 66,667,800	2,602,909	
Other hori-current assets Other payables	(610,078,951)	515,353,349	
Accrued expenses	1,270,241,661	(183,231,428)	
Other taxes payables	497,552	(20,723,668)	
Employee benefits obligation	-	(1,168,078,000)	
Cash used in operations	(4,599,066,053)	(3,744,007,919)	
Net cash used in operating activities	(4,599,066,053)	(3,744,007,919)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Investment in a subsidiary	(117,000,000,000)	(58,629,440,000)	
Other non-current assets	-	38,893,000	
Interest received	62,468,610	7,722,290	
Net cash used in investing activities	(116,937,531,390)	(58,582,824,710)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Share capital contribution	99,100,000,000	61,547,151,700	
Capital paid in advance	25,000,000,000		
Net cash provided by financing activities	124,100,000,000	61,547,151,700	
NET INCREASE IN CASH AND CASH EQUIVALENTS	2,563,402,557	(779,680,929)	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	633,246,201	1,412,927,130	
CASH AND CASH EQUIVALENTS, END OF YEAR	3,196,648,758	633,246,201	