# **Tata Technologies Inc.**

Annual Financial Statements
For the year ended March 31, 2019

## TATA TECHNOLOGIES INC.

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## TATA TECHNOLOGIES INC.

**DIRECTORS:** 1. Praveen P Kadle

2. Warren Harris

3. Sonal Ramrakhiani

**REGISTERED:** 41050, W Eleven Mile Road, Novi,

OFFICE MI 48375

## Twenty-second annual report 2018-19

## TATA TECHNOLOGIES INC.

## Notes forming part of financial statements

## SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 Basis of Preparation of Financial Statements

The financial statements have been prepared in accordance with Indian Accounting Standard ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015.

The transition was carried out from Accounting principles generally accepted in India, which was the previous GAAP (referred as "previous GAAP"), which includes Standards notified under the Companies (Accounting Standards) Rules, 2006 which was followed upto the year ended March 31, 2016. The date of transition to Ind AS is April 1, 2015.

These financial statements have been prepared in accordance with Ind AS as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013.

## 1.2 Critical accounting estimates

The preparation of the financial statements in conformity with Ind AS requires management to make estimates, judgments and assumptions. These estimates, judgments and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the year. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these financial statements have been disclosed below. Accounting estimates could change from year to year. Actual results could differ from those estimates. Appropriate changes in estimates are made as management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the year in which changes are made.

## 1.3 Revenue recognition

Revenue is measured at fair value of consideration received or receivable.

Revenue from services on time and materials contracts is recognized when services are rendered and related costs are incurred i.e. based on certification of time sheets as per the terms of specific contracts. Revenues from fixed price contracts are recognized when collectability of the resulting receivable is reasonably assured or percentage of completion method depending on terms of the contract. The percentage of completion is determined on the degree of the cost incurred. Foreseeable losses on such contracts are recognized when probable. Revenue accrued from the end of the last billing to the balance sheet date is recognised as unbilled revenue.

Revenue from third party software products and hardware sale is recognized upon delivery.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

## 1.4 Fixed assets and depreciation

Property, plant and equipment are stated at cost, less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The Company depreciates property, plant and equipment over their estimated useful lives using the straight-line method. The estimated useful lives of assets are as follows:

Type of Asset	Useful life
Lease hold improvements	3 to 5 years
Computer equipment's	3 years
Vehicles	4 years
Furniture & fixtures	3 years
Software	3 years

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end with the effect of any changes in the estimate accounted for on a prospective basis.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognized in net profit in the statement of profit and loss when incurred. The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in net profit in the statement of profit and loss.

## 1.5 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment, if any. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in net profit in the statement of profit and loss.

#### 1.6 Inventories

Inventories are valued at the lower of cost and net realizable value. Cost of inventories are ascertained on a first in first out basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost of completion and selling expenses.

## 1.7 Taxation

Current income tax expense is determined in accordance with tax laws applicable in countries where such operations are domiciled. Deferred tax expense or benefit is recognized on timing differences being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using the tax rates and the tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognized only to the extent that there is virtual certainty that taxable income will be available to realize these assets. All other

deferred tax assets are recognized only to the extent that there is reasonable certainty that future taxable income will be available to realize these assets.

## 1.8 Foreign currency transaction and translation

Foreign-currency denominated monetary assets and liabilities are re-instated at exchange rates at the balance sheet date. The gains or losses resulting from such translations are included in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. The functional currency of the Company and its foreign branch is the Indian Rupee.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit/loss for the year in which the transaction is settled and is charged to the statement of Profit & Loss. Revenue, expense and cash-flow items denominated in foreign currencies are re-instated using the exchange rate in effect on the date of the transaction.

#### 1.9 Impairment of Assets

At each balance sheet date, the Company reviews using internal resources the carrying amounts of its fixed assets to determine whether there is any indication that the assets suffered an impairment loss. If any such condition exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from continuing use of the asset and from its disposal are discounted to their present value using a pre tax rate that reflects the current market assessments of time value of money and the risks specific to the asset.

Reversal of impairment loss is recognized immediately as income in the Profit and Loss Account.

## 1.10 Provisions, contingent liabilities and contingent assets

A provision is recognised when the Company has a present obligation as a result of past event and it is probable than an outflow of resources will be required to settle the obligation, in respect of which the reliable estimate can be made. Provisions (excluding retirement benefits and compensated absences) are determined at present value based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date adjusted to reflect the current best estimates. Contingent liabilities are not recognised in the financial statements. A contingent asset is neither recognised nor disclosed in the financial statements.

## 1.11 Related Party Transactions

Nature of the Transactions	Tata Technologies Europe Limited	Tata Technologie s Ltd	Tata Technologies Pte.Ltd	Cambric Shanghai	Tata Technoligies (Thailand) Ltd	Jaguar & LandRover	Tata HAL	Tata Technologies Mexico	Tata Technologies SRL
Expenses paid	222,818	14,176,211	•	2,483	98,504	-	2,406	8,413	6,851,361
Income received from sale of services & Goods	145,876	79,341	6,000	1,300		3,153,889		40,682	455,490
Dues payable and outstanding	113,625	3,056,799	-	-	30,772	-		8,413	1,303,937
Dues Receivable and outstanding	37,841	81,562	6,000	1,300		699,521		15,196	-

## TATA TECHNOLOGIES INC.

Balance Sheet as at March 31, 2019

			(Amount in USD)
Particulars	Schedule No	March 24, 2040	March 24, 2040
I. ASSETS	NO	March 31, 2019	March 31, 2018
(1) Non-current Assets			
(a) Property, Plant and Equipment	1	206,416	309,189
(b) Capital work-in-progress	•	37,500	-
(c) Goodwill		32,958,695	32,958,695
(d) Other Intangible assets	2	58,445	114,539
(e) Financial assets:			,
(i) Investments in Subsidiaries	4	2,886,005	2,886,005
(ii) Other Loans and advances	3	24,300	47,433
(f) Deferred tax assets (net)		1,116,695	211,412
Total Non-current Assets	_	37,288,056	36,527,273
(2) Current Assets			
(a) Financial assets:	•	40.770.000	00 544 050
(i) Trade receivables	6	19,772,323	23,511,958
(ii) Cash and cash equivalents	7	7,808,863	4,132,384
(iii) Other Loans and advances	3	148,444	51,917
(b) Current tax assets (net) (c) Other current assets	5	715,011 4,840,954	78,748 3,469,700
Total Current Assets	<sup>5</sup> _	33,285,595	
Total Assets	_	70,573,651	31,244,707 67,771,980
104173565	_	70,070,001	07,771,000
II. EQUITY AND LIABILITIES (1) Equity			
(a) Equity Share capital	8	119,704,220	119,704,220
(b) Other Equity	9	(63,793,295)	(65,430,460)
Total Equity		55,910,925	54,273,760
(2) Liabilities			
(a) Financial liabilities:			
(i) Trade payables	10	12,264,098	11,899,262
(b) Other current liabilities	11	2,398,628	1,598,958
Total Current Liabilities	_	14,662,726	13,498,220
Total Liabilities	_	14,662,726	13,498,220
Total Equity and Liabilities	_	70,573,651	67,771,980
Notes forming part of Financial Statements	1-17		

For and on behalf of Board of Directors

Praveen Kadle Warren Harris Sonal Ramrakhiani

Date: April 30, 2019 Date: April 30, 2019 Date: April 30, 2019

# TATA TECHNOLOGIES INC. Profit and Loss Statement for the year ended

(Amount in USD)

			YTD	YTD
	Particulars	Schedule No	March 31, 2019	March 31, 2018
I.	Revenue from Operations	12	103,843,209	105,412,406
II.	Other Income	13	105,375	230,372
III.	Total Income (I + II)	_	103,948,584	105,642,778
IV.	Expenses:			
	(a) Cost of traded products		27,644,737	29,840,974
	(b) Consultancy fees, softwares and others	14	22,751,954	19,650,424
	(c) Employee benefits expense	15	42,526,242	48,130,767
	(d) Finance costs	16	-	27,359
	(e) Depreciation and amortisation expense	1 & 2	273,910	389,900
	(f) Other expenses	17	8,268,776	5,295,156
	Total expenses (IV)		101,465,619	103,334,580
V.	Profit / (Loss) Before Tax		2,482,965	2,308,198
VI.	Tax Expense :			
	(a) Current Tax		1,831,075	1,450,159
	(b) Earlier Year		(79,993)	(174,715)
	(c) Deferred Tax		(905,282)	278,318
			845,800	1,553,762
VII	Profit after Tax (V-VI)		1,637,165	754,436
No	es forming part of Financial Statements	1-17		

For and on behalf of Board of Directors

Praveen Kadle Warren Harris Sonal Ramrakhiani

Date: April 30, 2019 Date: April 30, 2019 Date: April 30, 2019

## TATA TECHNOLOGIES INC. Cash Flow Statement for the year ended

	March 31, 2019	March 31, 2018
CASH FLOW FROM OPERATING ACTIVITIES		
Net Profit after Taxation and Extraordinary Items	1,637,165	754,436
Depreciation and amortization	273,910	389,900
Provision for Income Tax	1,831,075	1,450,159
Provision for Deferred Tax	(905,282)	278,318
(Profit)/Loss on Sale of Tangible and Intangible Fixed Assets	-	1,084
Interest Income	(214)	(277)
Allowances for doubtful debts	3,360,616	· <u>-</u> · ·
Operating profit before Working Capital Changes	6,197,270	2,873,619
Adjustments for :		
Trade Receivables	379,019	1,852,109
Advance to Supplier, Contractors & Others	(64,486)	106,223
Loans and advances	(73,393)	11,172
Unbilled Revenue	(1,008,785)	(1,047,481)
Prepaid Expenses	(297,984)	(37,249)
Trade Payables	364,835	319,508
Other Current Liabilities	799,670	56,143
Long Term Provision	-	(4,617)
Deferred Tax Asset/Liability	(1)	(1,011)
Advance Tax / Tax Deducted at Source	(2,467,338)	(1,058,528)
NET CASH FLOW (USED IN)/GENERATED FROM OPERATING ACTIVITIES	3,828,807	3,070,899
CASH FLOW FROM INVESTING ACTIVITIES		
Reserved carried from subsidiary merger	-	336,416
Interest Received	214	277
Investment in Subsidiary	-	100
Proceeds from sale of Tangible and Intangible Assets	-	(1,084)
Payment for Purchase of Fixed Assets	(152,542)	(235,857)
NET CASH FLOW (USED IN)/GENERATED FROM INVESTING ACTIVITIES	(152,328)	99,852
NET INCREASE / (DECREASE) IN CASH & CASH EQUIVALENTS	3,676,479	3,170,751
Cash & Cash equivalent at the close of the year as per Schedule 7	7,808,863	4,132,384
Cash & Cash equivalents at the beginning of the year as per Schedule 7	4,132,384	961,633
	3,676,479	3,170,751

## For and on behalf of Board of Directors

Praveen Kadle Warren Harris Sonal Ramrakhiani

Date: April 30, 2019 Date: April 30, 2019 Date: April 30, 2019

## 1 Property, Plant and Equipment

## Amount in USD

	As at	As at	
	March 31, 2019	March 31, 2018	
(i) Carrying amounts of:			
Plant & Machinery and Equipments - Leased	8,465	3,057	
Computers	182,503	273,829	
Furniture and fixtures	15,448	30,160	
Vehicles	-	1,826	
Leasehold Improvements		317	
	206,416	309,189	

(Amt in USD )

	Office		Furniture and		Leasehold	
Property, plant and equipment	Equipments	Computers	fixtures	Vehicles	Improvements	Total
Cost as of April 1, 2018	59,986	1,754,692	185,722	25,743	666,339	2,692,483
Additions	7,882	104,722	2,439			115,042
Currency translation differences		-	-	-	-	-
Disposal	(20,610)	(404,423)	-	-	-	(425,033)
Cost as of March 31, 2019	47,258	1,454,991	188,161	25,743	666,339	2,382,492
Accumulated depreciation as of April 1, 2018	EC 020	4 490 963	455 562	22.047	666 022	2 202 204
	56,929	1,480,863	155,562	23,917	666,023	2,383,294
Depreciation for the year	2,474	196,048	17,151	1,826	317	217,816
Currency translation differences		-	-	-	-	-
Disposal	(20,610)	(404,423)	-		-	(425,033)
Accumulated depreciation as of March 31, 2019	38,792	1,272,489	172,713	25,743	666,339	2,176,076
Net carrying amount as of Mar 31, 2019	8,465	182,503	15,448	-	-	206,416
Cost as of April 1, 2017	61,403	2,436,024	200,416	25,743	704,553	3,428,140
Additions	1,294	97,176	26,175	-	· -	124,645
Currency translation differences	-	-	-	-	-	-
Disposal	(2,711)	(778,508)	(40,869)	-	(38,214)	(860,302)
Cost as of March 31, 2018	59,986	1,754,692	185,722	25,743	666,339	2,692,483
Accumulated depreciation as of April 1,			•		·	
2017	51,143	2,001,879	170,797	20,651	693,265	2,937,735
Depreciation for the year	8,301	256,605	25,634	3,265	10,972	304,777
Currency translation differences	-	-	-	-	-	-
Disposal	(2,515)	(777,620)	(40,869)		(38,214)	(859,218)
Accumulated depreciation as of March			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	
31, 2018	56,929	1,480,863	155,562	23,917	666,023	2,383,294
Net carrying amount as of March 31, 2018	3,057	273,829	30,160	1,826	317	309,189

As at

March 31, 2019

2 Other Intangible assets

(Other than internally generated)

As at

March 31, 2018

	March 31, 2019	March 31, 2018	
Carrying amount of:	·	_	
Software Licenses	50,389	106,484	
Copyrights	8,056	8,056	
	58,445	114,540	
			/Amat in USD
Intangible assets	Software Licenses	Copyrights	(Amt in USD)
Cost as of April 1, 2018	2,168,105	8,056	2,176,161
Additions	<b>-</b>	3,000	_,,
Transfer In	_		_
Currency translation differences	_		_
Disposal	_	-	_
Cost as of March 31, 2019	2,168,105	8,056	2,176,161
Accumulated amortisation as of April 1, 2018	2,061,622		2,061,622
Amortization for the year	56,094		56,094
Amortization on Transfer In	-		-
Currency translation differences	_		_
Disposal	_	_	_
Accumulated amortisation as of March 31, 2019	2,117,716		2,117,716
Net carrying amount as of March 31, 2019	50,389	8,056	58,445
Cost as of April 1, 2017	2,060,803	8.056	2,068,859
Additions	112,295	2,202	112,295
Currency translation differences			
Disposal	(4,993)	-	(4,993)
Cost as of March 31, 2018	2,168,105	8,056	2,176,161
Accumulated amortisation as of April 1, 2017	1,981,491	-	1,981,491
Amortization for the year	85,123	-	85,123
Currency translation differences		-	· -
Disposal	(4,993)		(4,993)
Accumulated amortisation as of March 31, 2018	2,061,622	-	2,061,622
Net carrying amount as of March 31, 2018	106,484	8,056	114,540

Amount in USD

				As at			As at	
				March	31, 2019	•	March 3	1, 2018
3 OTHER LOANS AND ADVANCES			_					
Unsecured (Considered good)								
NON-CURRENT								
Security deposits- at amortised cost					2	4,300		47,433
Total			_		2	4,300		47,433
CURRENT								
Security deposits- at amortised cost					8	3,194		2,883
Loans and advances employees						5,250		49,034
Total			-			8,444		51,917
			=			<b>-,</b>		
		ount in USD)	(A	mount in ₹)		ount in USD)		unt in ₹)
		s at 31, 2019	Ma	As at arch 31, 2019	_	As at n 31, 2018		s at 31, 2018
4 OTHER INVESTMENTS	Quantity		Quanti		Quantity	Amount	Quantity	Amount
NON-CURRENT								
Unquoted Investments:								
i) Investments in Equity of Subsidiaries	_	2,886,005	_	199,563,766	i -	2,886,005	_	188,102,604
		,,				,,		
Total Non-current Investments		2,886,005		199,563,766	-	2,886,005		188,102,604
				400 500 500				
Aggregate book value of unquoted investments  Categorywise other investments-as per Ind AS 109 classification	-	2,886,005	-	199,563,766	-	2,886,005	-	188,102,604
Investments - measured at amortised cost	-	2,886,005	_	199,563,766	i -	2,886,005	-	188,102,604
Total	-	2,886,005	-	199,563,766	-	2,886,005	-	188,102,604
Investments - measured at amortised cost:								
Unquoted equity shares		2,886,005		199,563,766	<u>-</u>	2,886,005	<u> </u>	188,102,604
Total	-	2,886,005	-	199,563,766	;	2,886,005	-	188,102,604

	Amount in USD			
	As at	As at		
	March 31, 2019	March 31, 2018		
5 OTHER ASSETS:				
CURRENT				
Unbilled revenue	3,960,905	2,952,120		
Advances to suppliers and contractors	127,581	63,095		
Prepaid expenses	752,468	454,484		
Total	4,840,954	3,469,699		

			(Amount in USD)
		As at	As at
		March 31, 2019	March 31, 2018
6	TRADE RECEIVABLES		
(Uns	ecured, considered good unless otherwise stated)		
(a)	Trade receivables due for a period exceeding six months		
	Considered good	229,691	74,296
	Considered significant increase in credit Risk	1,963,639	-
	Considered doubtful	915,801	691,420
		3,109,131	765,716
	Less : Expected credit loss allowance	2,879,440	691,420
		229,691	74,296
(b)	Other Trade receivables		
	Considered good	19,542,632	23,437,662
	Considered significant increase in credit Risk	1,172,596	-
		20,715,228	23,437,662
	Less : Expected credit loss allowance	1,172,596	-
		19,542,632	23,437,662
		19,772,323	23,511,958

The average credit period on sales of goods and services is 30-60 days.

Before accepting any new Customer, it is ensured that the Credit limit is in order to the customers and all the required approvals are obtained as per the policy. Credit Limits are reviewed from time to time based on the operations in the customer account.

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The expected credit loss allowance is based on the ageing of the days the receivables are due and rates are given in the provision matrix. The provision matrix at the end of the reporting period is as follows:

<u>Ageing</u>	Expected credit loss (%)
Debts over due for a period greater than 180 days and less than 364 days	50%
Debts over due for a period greater than 364 days	100%

## 7 CASH AND CASH EQUIVALENTS

For the purpose of statement of cash flows, cash and cash equivalents include the cash on hand and in banks. Cash and cash equivalents at the end of the reporting period as shown in the statement of cash flows can be reconciled to the related items in the balance sheet as follows:

		As at March 31, 2019	(Amount in USD) As at March 31, 2018
	Current account with banks	7,808,863	4,132,384
		7,808,863	4,132,384
Notes :	In foreign currencies	7.808.863	4,132,384

	(Amount in USD)
As at	As at
March 31, 2019	March 31, 2018
119,704,220	119,704,220
119,704,220	119,704,220
119,704,220	119,704,220
119,704,220	119,704,220
	March 31, 2019  119,704,220  119,704,220

(Amount	in	USD)
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						(Amount in USD)
		Reserves and Surplus				
9 Other Equity	Securities Premium Reserve	Retained earnings	Capital Reserve	Translation Reserve	Restructuring Account	Total equity
Balance as at April 1, 2017	416,472	20,562,862	5,614,930	(339,310)	(92,776,266)	(66,521,312)
Income for the year	-	754,436		-		754,436
Total comprehensive income/(loss) for the year	416,472	21,317,298	5,614,930	(339,310)	(92,776,266)	(65,766,876)
Reserve transfer from subsidiary due to merger	-	336,416				336,416
Transfer to legal reserve		-				-
Balance as at March 31, 2018	416,472	21,653,714	5,614,930	(339,310)	(92,776,266)	(65,430,460)
Balance as at April 1, 2018	416,472	21,653,714	5,614,930	(339,310)	(92,776,266)	(65,430,460)
Income for the year	-	1,637,165		_		1,637,165
Total comprehensive income/(loss) for the year	416,472	23,290,879	5,614,930	(339,310)	(92,776,266)	(63,793,295)
Reserve transfer from subsidiary due to merger		-				-
Balance as at Mar 31, 2019	416,472	23,290,879	5,614,930	(339,310)	(92,776,266)	(63,793,295)

As at March 31, 2019			(Amount in USD)
10 Trade Payables CURRENT         17 Claal cultstanding dues of creditions other than micro enterprises and small enterprises         12 264 098         18 1899 262           Note:         1 Class of the price of the price of price		As at	<u> </u>
Total cutstanding dues of creditors other than micro enterprises and senterprises   12,264,098   11,899,262   12,264,098   11,899,262   12,264,098   11,899,262   12,264,098   12,264,09		March 31, 2019	March 31, 2018
Note:	CURRENT  Total outstanding dues of creditors other than micro enterprises and sm		
Note:   The average credit period on purchases of good and services ranges from 30 to 75 Days:   As a t March 31, 2019   As a t March 31, 2019   March 31, 20	enterprises		
Name		12,264,0	98 11,899,262
Name		to 75 Days.	
March 31, 2019			(Amount in USD)
1 OTHER CURRENT LIABILITIES		As at	As at
Statutory dues		March 31, 2019	March 31, 2018
Advance and Progress payments   1,869,811   1,167,980   1,869,811   1,167,980   1,869,811   1,167,980   1,869,811   1,167,980   1,869,811   1,167,980   1,869,811   1,869,81	11 OTHER CURRENT LIABILITIES		
Name received in advance   1,869,811   1,167,906   2,396,628   1,598,986	·		
1,598,988   1,59			
CAMOUNT IN USD)   Year ended March 31, 2019   Year ended March 31, 2018     12 REVENUE FROM OPERATIONS     (a) Sale of products	Income received in advance		
Year ended March 31, 2019   Year ended March 31, 2018		2,398,628	1,598,958
March 31, 2019   March 31, 2018     12 REVENUE FROM OPERATIONS   39,016,760   41,009,054     (b) Sale of services   64,826,449   64,403,351     103,843,209   105,412,405     103,843,209   105,412,405     2 Year ended March 31, 2019   March 31, 2018     13 OTHER INCOME   74 error of March 31, 2019   March 31, 2018     13 OTHER INCOME   214   277     (b) Other non-operating income   214   277     (b) Other non-operating income   105,161   189,039     14 CONSULTANCY FEES, SOFTWARES AND OTHERS   21,906,294   18,557,095     Software-internal use   328,617   392,240     Professional fees   447,165   664,704     Professional fees   447,165   664,704     Training Costs   69,878   36,385	<u>_</u>		
12 REVENUE FROM OPERATIONS			
(a) Sale of products       39,016,760       41,009,054         (b) Sale of services       64,826,449       64,403,351         103,843,209       105,412,405         Year ended March 31, 2019       Year ended March 31, 2019         Year ended March 31, 2019       Year ended March 31, 2018         13 OTHER INCOME         (a) Interest income Interest income Interest income-others       214       277         (b) Other non-operating income       214       277         Other non-operating income       105,161       189,039         Allowances for doubtful debts       -       41,057         Other non-operating income       105,375       230,372         Year ended March 31, 2019       Year ended March 31, 2019       Year ended March 31, 2019         Year ended March 31, 2019       Year ended March 31, 2019       Year ended March 31, 2018         14 CONSULTANCY FEES, SOFTWARES AND OTHERS         Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385	_	March 31, 2019	March 31, 2018
(b) Sale of services         64,826,449         64,403,351           (Amount in USD)           Year ended March 31, 2019         (Amount in USD)           Year ended March 31, 2019         Year ended March 31, 2018           13 OTHER INCOME           (a) Interest income Interest income-others         214         277           (b) Other non-operating income         3 105,161         189,039           Allowances for doubtful debts         - 41,057           Other non-operating income         105,161         189,039           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019           Year ended March 31, 2019         Year ended March 31, 2019         Year ended March 31, 2019         Year ended March 31, 2019         Year ended March 31, 20			
103,843,209   105,412,405	, ,		
Camount in USD    Year ended   March 31, 2019   March 31, 2018    13 OTHER INCOME     (a) Interest income   Interest i	(b) Sale of services	64,826,449	64,403,351
Year ended March 31, 2019   Year ended March 31, 2018	<del>-</del>	103,843,209	105,412,405
March 31, 2019   March 31, 2018	_		
13 OTHER INCOME         (a) Interest income       214       277         (b) Other non-operating income       214       277         Allowances for doubtful debts       -       41,057         Other non-operating income       105,161       189,039         Year ended March 31, 2019       Year ended March 31, 2019       Year ended March 31, 2019         14 CONSULTANCY FEES, SOFTWARES AND OTHERS         Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385			
(a) Interest income         Interest income-others       214       277         (b) Other non-operating income       -       41,057         Allowances for doubtful debts       -       41,057         Other non-operating income       105,161       189,039         Year ended March 31, 2019       Year ended March 31, 2019         Year ended March 31, 2019         Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385		March 31, 2019	March 31, 2018
Interest income-others   214   277			
(b) Other non-operating income         Allowances for doubtful debts       -       41,057         Other non-operating income       105,161       189,039         (Amount in USD)         Year ended March 31, 2019       Year ended March 31, 2018         14 CONSULTANCY FEES, SOFTWARES AND OTHERS         Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385	• •	244	077
Allowances for doubtful debts Other non-operating income  105,161 189,039  105,375 230,372  (Amount in USD) Year ended March 31, 2019 March 31, 2019 March 31, 2018  14 CONSULTANCY FEES, SOFTWARES AND OTHERS Outsourcing charges Software-internal use Professional fees 121,906,294 18,557,095 328,617 392,240 Professional fees 447,165 664,704 Training Costs 69,878 36,385		214	2//
Other non-operating income         105,161         189,039           (Amount in USD)           Year ended March 31, 2019         Year ended March 31, 2019           March 31, 2019         March 31, 2018           14 CONSULTANCY FEES, SOFTWARES AND OTHERS           Outsourcing charges         21,906,294         18,557,095           Software-internal use         328,617         392,240           Professional fees         447,165         664,704           Training Costs         69,878         36,385	- · · · · · · · · · · · · · · · · · · ·		
105,375   230,372		-	,
(Amount in USD)           Year ended March 31, 2019         Year ended March 31, 2019           14 CONSULTANCY FEES, SOFTWARES AND OTHERS         21,906,294         18,557,095           Software-internal use         328,617         392,240           Professional fees         447,165         664,704           Training Costs         69,878         36,385	Other non-operating income	105,161	189,039
Year ended March 31, 2019         Year ended March 31, 2018           14 CONSULTANCY FEES, SOFTWARES AND OTHERS         21,906,294         18,557,095           Software-internal use         328,617         392,240           Professional fees         447,165         664,704           Training Costs         69,878         36,385	<del>-</del>	105,375	230,372
Year ended March 31, 2019         Year ended March 31, 2018           14 CONSULTANCY FEES, SOFTWARES AND OTHERS         21,906,294         18,557,095           Software-internal use         328,617         392,240           Professional fees         447,165         664,704           Training Costs         69,878         36,385	_		
March 31, 2019         March 31, 2018           14 CONSULTANCY FEES, SOFTWARES AND OTHERS         21,906,294         18,557,095           Software-internal use         328,617         392,240           Professional fees         447,165         664,704           Training Costs         69,878         36,385		Voar onded	
14 CONSULTANCY FEES, SOFTWARES AND OTHERS         Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385			
Outsourcing charges       21,906,294       18,557,095         Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385	14 CONSULTANCY FEES, SOFTWARES AND OTHERS	,	
Software-internal use       328,617       392,240         Professional fees       447,165       664,704         Training Costs       69,878       36,385		21.906.294	18.557.095
Professional fees         447,165         664,704           Training Costs         69,878         36,385			
Training Costs 69,878 36,385		•	
	<u> </u>	22,751,954	19,650,424

		(Amount in USD)
	Year ended	Year ended
	March 31, 2019	March 31, 2018
15 EMPLOYEE BENEFIT EXPENSE		
Salaries and wages	42,311,457	47,925,898
Staff welfare expenses	94,133	75,965
Social Security and other benefit plans for Overseas employees	120,652	128,904
Coolai Coolain, and other some plane for Coolacas comprehensi	42,526,242	48,130,767
	-	-
		(Amount in USD)
	Year ended	Year ended
	March 31, 2019	March 31, 2018
16 FINANCE COSTS		
Interest on short term borrowings		27,359
	-	27,359
		(Amount in USD)
<del>-</del>	Year ended	Year ended
	March 31, 2019	March 31, 2018
17 OTHER EXPENSES	,	,
Repairs & maintenance		
- Buildings	195,003	188,782
- Plant & Machinery	11,563	5,434
- Others	2,334	4,328
Rent	701,329	719,617
Rates and Taxes	43,444	78,420
Insurance	189,755	166,795
Overseas Marketing Expenses	106,001	343,194
Royalty Expenses	130,682	103,615
Business Promotion Expenses	8,014	-
Office Expenses	192,987	241,820
Travelling & Conveyance	2,231,232	1,901,792
Power & Fuel	68,158	86,727
Water Charges	9,238	8,883
Auditors Remuneration	58,144	69,782
Staff Training and Seminar Expenses	15,233	149,752
Staff Recruitment Expenses	424,376	553,812
Foreign Currency (Gain)/Loss - (Net)	23,638	10,817
Communication Expenses	263,578	365,174
Allowances for doubtful debts	3,360,616	-
Miscellaneous Expenses	233,451	296,413
_	8,268,776	5,295,156

## TO THE MEMBERS OF

## Tata Technologies Inc.

The Directors hereby present the Annual Report on the Business and Operations of the Company and Statement of Accounts for the year ended March 31, 2019.

#### 1. FINANCIAL RESULTS

Particulars	(In USD)
Income	103,843,209
Profit for the year	1,637,165

## 2. OPERATING RESULTS

During the year the company registered a turnover of USD 103,843,209 and a profit of USD 1,637,165.

## 3. REVIEW OF OPERATIONS

The Company has continued its focus on its core competency of providing engineering, research and development; product lifecycle management; connected enterprise IT; technical workforce staffing; training; and digital engineering application (PLM software) solutions with future growth in its core competency to capture a greater market share in the country.

## 4. SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There have been no significant changes in the state of affairs which have had a material effect on the Company.

## 5. PRINCIPAL ACTIVITIES

The principal activities of the Company during the financial year were engineering services outsourcing and product development IT services to the manufacturing industry. The Company provides engineering, research and development; product lifecycle management; connected enterprise IT; technical workforce staffing; training; and digital engineering application (PLM software) solutions to various customers primarily of manufacturers and suppliers in the automotive, aerospace and industrial heavy machinery verticals.

#### 6. POST BALANCE SHEET EVENTS

There have been no significant post balance sheet events, since the end of the financial year ended 31st March 2019, which have had a material effect on the financial position of the Company.

7. FUTURE DEVELOPMENT PROSPECTS AND BUSINESS STRATEGIES

Likely developments in the operations of the Company and the expected results of those operations in

future financial years have not been included in this report as the inclusion of such information is likely to

result in unreasonable prejudice to the Company.

8. ENVIRONMENTAL ISSUES

The Company's operations are not regulated by any significant environmental regulations.

9. DIVIDEND

Considering the overall financial performance of the Company, the Board of Directors have not

recommended any dividend on equity capital of the Company during the year under reference.

10. ACKNOWLEDGMENTS

Your Directors would like to express their heartfelt gratitude to all the customers, business partners and

bankers for their continued support and association. The Directors also wish to thank the Government and

all the statutory authorities for their support and co-operation.

The Directors would also like to place on record their appreciation of the dedicated, individual and

collective contribution of all the employees in the overall growth and progress of the Company during the last year.

For and on behalf of Board of Directors

Praveen Kadle

Warren Harris

Sonal Ramrakhiani

Date: April 30, 2019

Date: April 30, 2019

Date: April 30, 2019

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