ANNUAL REPORT TATA TECHNOLOGIES (THAILAND) LTD

# TATA TECHNOLOGIES (THAILAND) LIMITED

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## TATA TECHNOLOGIES (THAILAND) LIMITED

DIRECTORS:

Mr. Patrick McGoldrick
Mr. Ramesh Indhewat
Mr. Venkateswarlu Saranu

REGISTERED: OFFICE 889, Thai CC Tower, Room 108-9, 10th Floor, South Sathorn Road, Kwhaeng Yannawa, Khet Sathorn, Bangkok Metropolis 10120 Thailand

AUDITORS:

Deloitte Touche Tohmatsu Jaiyos Audit Co., Ltd

#### REPORT OF THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS TO THE SHAREHOLDERS AND BOARD OF DIRECTORS TATA TECHNOLOGIES (THAILAND) LIMITED

We have audited the financial statements of Tata Technologies (Thailand) Limited, which comprise the statement of financial position as at March 31, 2015, and the statement of income and statement of changes in shareholders' equity for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standard for Non-Publicly Accountable Entities and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Thai Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for an audit opinion.

#### Opinion

In our opinion, the aforementioned financial statements present fairly, in all material respects, the financial position of Tata Technologies (Thailand) Limited as at March 31, 2015 and its financial performance for the year then ended in accordance with Thai Financial Reporting Standard for Non-Publicly Accountable Entities.

Permsak Wongpatcharapakorn Certified Public Accountant (Thailand) Registration No. 3427 DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO.,LTD.

BANGKOK

April 29, 2015

## TATA TECHNOLOGIES (THAILAND) LIMITED STATEMENTS OF FINANCIAL POSITION AS AT MARCH 31, 2015

	Notes	2015		2014	
		BAHT	₹	BAHT	₹
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	4	23,848,815	45,774,223	28,255,010	52,064,659
Temporary investment	5	11,207,481	21,511,079	5,122,104	9,438,347
Trade and other receivables	6	21,073,479	40,447,382	14,297,176	26,344,977
Refundable value-added tax		3,492,469	6,703,270	3,137,547	5,781,464
Total Current Assets	_	59,622,244	114,435,953	50,811,837	93,629,447
NON-CURRENT ASSETS					
Leasehold improvement and equipment	7	4,480,605	8,599,849	4,662,328	8,591,132
Intangible asset	8	461,432	885,650	899,230	1,656,984
Other non-current assets		1,060,551	2,035,567	1,024,880	1,888,514
Total Non-current Assets		6,002,588	11,521,065	6,586,438	12,136,630
TOTAL ASSETS	_	65,624,832	125,957,019	57,398,275	105,766,077

#### TATA TECHNOLOGIES (THAILAND) LIMITED STATEMENTS OF FINANCIAL POSITION (CONTINUED) AS AT MARCH 31, 2015

	Notes	20	15	2014	
LIABILITIES AND SHAREHOLDERS' EQUITY		BAHT	₹	BAHT	₹
CURRENT LIABILITIES					
Trade and other payables	9	4,267,505	8,190,834	3,320,742	6,119,030
Current Income Tax Assets		104,458	200,491	-	-
Other current liabilities		410,544	787,978	263,903	486,286
Total Current Liabilities		4,782,507	9,179,303	3,584,645	6,605,316
NON-CURRENT LIABILITIES					
Employee benefit obligations	10	2,979,666	5,719,022	2,488,997	4,586,400
Total Non-current Assets	-	2,979,666	5,719,022	2,488,997	4,586,400
TOTAL LIABILITIES	-	7,762,173	14,898,325	6,073,642	11,191,716
SHAREHOLDERS' EQUITY					
SHARE CAPITAL					
Authorized share capital					
705,341 ordinary shares of Baht 50 each		35,267,050	67,689,812	35,267,050	64,985,535
Paid-up share capital	-				
705,341 ordinary shares of Baht 50 each, fully paid	b	35,267,050	67,689,812	35,267,050	64,985,535
RETAINED EARNINGS					
Unappropriated		22,595,609	43,368,882	16,057,583	29,588,826
TOTAL SHAREHOLDERS' EQUITY	-	57,862,659	111,058,695	51,324,633	94,574,361
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	-	65,624,832	125,957,019	57,398,275	105,766,077
	-				

#### TATA TECHNOLOGIES (THAILAND) LIMITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED MARCH 31, 2015

	Paid-up Share Capital		Retained E Unappro	v	Tota Shareho Equi	Iders'
	BAHT	₹	BAHT	₹	BAHT	₹
Beginning balance as at April 1, 2013	35,267,050	64,985,535	893,710	1,646,813	36,160,760	66,632,349
Net profit	-	-	15,163,873	27,942,013	15,163,873	27,942,013
Ending balance as at March 31, 2014	35,267,050	64,985,535	16,057,583	29,588,826	51,324,633	94,574,362
Beginning balance as at April 1, 2014	35,267,050	67,689,812	16,057,583	30,820,122	51,324,633	98,509,935
Net profit	-	-	6,538,026	12,548,759	6,538,026	12,548,759
Ending balance as at March 31, 2015	35,267,050	67,689,812	22,595,609	43,368,882	57,862,659	111,058,696

#### TATA TECHNOLOGIES (THAILAND) LIMITED STATEMENTS OF INCOME FOR THE YEARS ENDED MARCH 31, 2015

	Notes	2015		2014	
		BAHT	₹	BAHT	₹
REVENUES					
Revenue from rendering services	12	71,491,804	137,217,794	65,835,292	121,312,718
Gain on exchange rate - net		-	-	754,203	1,389,747
Other income		539,218	1,034,948	308,005	567,552
Total Revenues		72,031,022	138,252,743	66,897,500	123,270,017
EXPENSES					
Cost of rendering services		53,503,818	102,692,553	42,615,708	78,526,687
Administrative expenses		10,966,551	21,048,651	9,117,919	16,801,317
Loss on exchange rate - net		489,659	939,827	-	-
Total Expenses		64,960,028	124,681,032	51,733,627	95,328,004
PROFIT BEFORE INCOME TAX EXPENSE		7,070,994	13,571,711	15,163,873	27,942,013
INCOME TAX EXPENSE	11	532,968	1,022,952	-	-
NET PROFIT		6,538,026	12,548,759	15,163,873	27,942,013

#### TATA TECHNOLOGIES (THAILAND) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2015

#### 1. GENERAL INFORMATION OF THE COMPANY

Tata Technologies (Thailand) Limited ("the Company") was incorporated under the Thai Civil and Commercial Code on September 30, 2005 to engage in certain service providing for research and development in the automobile industry, and the development of enterprise computer software for which including consultation and training in design and development processes. The Company's registered office is located at Thai CC Tower Unit 108 - 9, 10<sup>th</sup> Floor, 43 South Sathorn Rd., Yannawa, Sathorn, Bangkok.

Tata Technologies Pte Limited, the Company's major shareholder incorporated in Singapore, holds 99.99% of the Company's shares. The ultimate parent company is Tata Motors Limited.

The Company has extensive and relationship with related parties. Accordingly, the financial statements may not necessarily be indicative of the conditions that would have existed or the results of operations would have occurred had the Company operated without such affiliation.

## 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS

The Company maintains its accounting records in Thai Baht and prepares its statutory financial statements in Thai language in conformity with Thai Financial Reporting Standard for Non-Publicly Accountable Entities (TFRS for NPAEs) issued by the Federation of Accounting Professions.

The financial statements of the Company are prepared in compliance with the Notification of the Department of Business Development dated September 28, 2011 regarding "The Brief Particulars in the Financial Statements B.E. 2554".

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared on the measurement basis of historical cost except as disclosed in the significant accounting policies are as follows:

3.1 Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and all types of deposits at financial institutions with original maturities of three months or less from the date of acquisition and excluding deposits at financial institutions used as collateral.

3.2 Temporary investment

Temporary investment is investment in fixed deposit with maturity term over 3 months up to 12 months and is stated at cost and without obligation.

#### 3.3 Trade receivables

Trade receivables are stated at the net realizable value.

The Company provides allowance for doubtful accounts equal to the estimated losses that may be incurred in the collection of all receivables. These estimated losses are based on historical collection experience and the review of the current status of existing receivables.

3.4 Leasehold improvement and equipment

Leasehold improvement and equipment are recorded at cost. Cost is measured by the cash or cash equivalent price of obtaining the asset that brings it to the location and condition necessary for its intended used. Leasehold improvement and equipment are presented in the statement of financial position at cost less accumulated depreciation and allowance for impairment, if any.

Depreciation is calculated using the straight-line method over the estimated useful lives of assets as follows:

Leasehold improvement	Period of lease agreement
Office equipment	5 years

3.5 Intangible asset

Intangible asset represents computer software, which is stated at cost less accumulated amortization and allowance for impairment (if any).

Amortization is calculated by the straight-line method over the estimated useful life of 5 years.

3.6 Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. Whenever, the carrying amount of assets exceed their recoverable amounts, an impairment loss is recognized as expense in the statement of income.

3.7 Employee benefit obligations

Employee benefit obligations are provisions for employee benefit obligations under the Thai Labor Protection Act. Employee benefit obligations are calculated using assumptions as of the statements of financial position date such as salary rate, employee turnover rate and service years of employee, etc.

3.8 Revenue recognition

Income from rendering of services is recognized on the basis of percentage of completion which is determined by survey of work performed.

Income recognized but not yet billed is presented as "Unbilled Receivables" under trade and other receivables heading in the statement of financial position.

The proceeds received from customers before recognition of revenues are presented as "Amount due to customers" under trade and other payables heading in the statement of financial position.

3.9 Foreign currency transactions

Transactions in foreign currencies are recorded in Baht based on the rates prevailing at the transaction dates. Outstanding balances of monetary assets and liabilities, denominated in foreign currencies at the statement of financial position date, are translated into Baht at the exchange rates established by the Bank of Thailand on the statement of financial position date.

Translation gains or losses are recognized in the statements of income for the year.

3.10 Operating leases

Lease of assets under which all the risks and rewards of ownership are effectively retained by the lessors are classified as operating leases. Lease payment under an operating lease is recognized as an expense in the statement of income.

3.11 Income tax expense

Income tax expense, if any, is based on tax paid and accrued for the year.

3.12 Use of management's judgment

The preparation of financial statements in conformity with TFRS for NPAEs also requires the Company's management to exercise judgments in order to determine the accounting policies, estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Although these estimates are based on management's reasonable consideration of current events, actual results may differ from these estimates.

#### 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at March 31, 2015 and 2014, consist of the following:

	201	.5	2014	
	Baht	₹	Baht	₹
Cash on hand	20,000	38,387	20,000	36,853
Cash at bank - current accounts	5,428,810	10,419,786	20,068,206	36,979,081
Cash at bank - time deposits	18,400,005	35,316,050	8,166,804	15,048,725
Total	23,848,815	45,774,223	28,255,010	52,064,659

#### 5. TEMPORARY INVESTMENTS

As at March 31, 2015 and 2014, temporary investment of the Company represents time deposit at a financial institution due within 6 months with interest rate at 1.45% and 2.05% per annum and 1.9% per annum, respectively.

#### 6. TRADE AND OTHER RECEIVABLES

Trade and other receivables - net as at March 31, 2015 and 2014, consist of the following:

	201	2015		
	Baht	₹	Baht	₹
Trade receivables -othe companies	974,800	1,870,982	128,400	236,599
Trade receivables - related companies	15,987,345	30,685,310	12,761,758	23,515,708
Unbilled receivables - related companies	1,266,849	2,431,526	-	-
Prepaid expenses	2,543,294	4,881,471	1,407,018	2,592,670
Other Receivables - related companies	301,191	578,091	-	
Total	21,073,480	40,447,382	14,297,177	26,344,977

## 7. LEASEHOLD IMPROVEMENT AND EQUIPMENT - NET

Leasehold improvement and equipment - net as at March 31, 2015 and 2014, consist of the following:

	Balance as at March 31,	Increase	Decrease	Balance as at March 31,
	2014			2015
	Baht	Baht	Baht	Baht
Cost				
Leasehold improvement	6,305,859	469,450	(415,610)	6,359,699
In ₹	12,103,150	901,039	(797,701)	12,206,488
Office equipment	14,863,570	1,554,947	(2,711,583.00)	13,706,934
In ₹	28,528,393	2,984,488	(5,204,476.83)	26,308,401
Total	21,169,429	2,024,397	(3,127,193.0)	20,066,633
In ₹	40,631,544	3,885,526	(6,002,177.9)	38,514,889
Accumulated Depreciation				
Leasehold improvement	(5,412,832)	(454,444)	171,204	(5,696,072)
In ₹	(10,389,119)	(872,237)	328,600	(10,932,755)
Office equipment	(11,094,269)	(1,492,373)	2,696,686	(9,889,956)
In ₹	(21,293,785)	(2,864,386)	5,175,884	(18,982,287)
Total	(16,507,101)	(1,946,817)	2,867,890	(15,586,028)
In ₹	(31,682,904)	(3,736,623)	5,504,485	(29,915,042)

Leasehold improvement and equipment - net	4,662,328			4,480,605
In ₹	8,948,639			8,599,847
	Balance as at	Increase	Decrease	Balance as at
	March 31,			March 31,
	2013			2014
	Baht	Baht	Baht	Baht
Cost				
Leasehold improvement	6,305,859	-	-	6,305,859
In ₹	11,619,617	-	-	11,619,617
Office equipment	13,765,339	1,098,231	-	14,863,570
In ₹	25,364,975	2,023,677	-	27,388,652
Total	20,071,198	1,098,231	-	21,169,429
In ₹	36,984,592	2,023,677	-	39,008,269
Accumulated Depreciation				
Leasehold improvement	(4,808,717)	(604,115)	-	(5,412,832)
In ₹	(8,860,878)	(1,113,185)	-	(9,974,061)
Office equipment	(9,858,420)	(1,235,849)	-	(11,094,269)
_In ₹	(18,165,814)	(2,277,262)	-	(20,443,076)
Total	(14,667,137)	(1,839,964)	-	(16,507,101)
In ₹	(27,026,692)	(3,390,447)	-	(30,417,137)

Leasehold improvement and equipment	t - 5,404,061	4,662,328
net	5,101,001	1,002,520
In ₹	9,957,900	8,591,132

2015	Baht	1,946,817
2015	In ₹	3,736,623
2014	Baht	1,839,964
2014	In ₹	3,390,446

# Depreciation for the years ended March 31,

# 8. INTANGIBLE ASSET - NET

Intangible asset - net, as at March 31, 2015 and 2014, consist of the following:

## As at March 31, 2015

	Balance as at March 31, 2014 Baht	Increase Baht	Decrease Baht	Balance as at March 31, 2015 Baht
Cost				
Computer software	9,081,149	-	-	9,081,149
ln ₹	17,429,903	-	-	17,429,903
Total	9,081,149	-	-	9,081,149
ln ₹	17,429,903	-	-	17,429,903
Accumulated amortization				
Computer software	(8,181,919)	(437,986)	-	(8,619,905)
<u>In</u> ₹	(15,703,966)	(840,648)	-	(16,544,254)
Total	(8,181,919)	(437,986)	-	(8,619,905)
In ₹	(15,703,966)	(840,648)	-	(16,544,254)
Intangible asset - net	899,230			461,244
In ₹	1,725,937			885,650

## As at March 31, 2014

	Balance as at March 31, 2013 Baht	Increase Baht	Decrease Baht	Balance as at March 31, 2014 Baht
Cost				
Computer software	9,081,149	-	-	9,081,149
In ₹	16,733,561	-	-	16,733,561
Total	9,081,149	-	-	9,081,149
In₹	16,733,561	-	-	16,733,561
Accumulated amortization				
Computer software	(7,743,933)	(437,986)	-	(8,181,919)
<u>In</u> ₹	(14,269,513)	(807,064)	-	(15,076,577)
Total	(7,743,933)	(437,986)	-	(8,181,919)
In ₹	(14,269,513)	(807,064)	-	(15,076,577)
		·		
Intangible asset - net	1,337,216		-	899,230
In ₹	2,464,048		-	1,656,984

#### Amortization for the years ended March 31,

2015	Baht	437,798
	In ₹	840,288
2014	Baht	437,976
	In ₹	807,064

## 9. TRADE AND OTHER PAYABLES

Trade and other payables as at March 31, 2015 and 2014, consist of the following:

	2015		2014	
	Baht	₹	Baht	₹
Trade payables - related companies	230,945	443,264	407,812	751,463
Other payables	2,165,016	4,155,421	1,201,457	2,213,887
Accrued expenses	1,871,544	3,592,148	1,711,473	3,153,680
Total	4,267,505	8,190,834	3,320,742	6,119,030

## 10. EMPLOYEE BENEFIT OBLIGATIONS

Employee benefit obligations for the years ended March 31, 2015 and 2014 consist of the following:

	2015		2014	
	Baht ₹		Baht	₹
Balance brought forward	2,488,997	4,777,256	1,724,547	3,177,770
Add Current year service cost	490,669	941,767	764,450	1,408,630
Balance carried forward	2,979,666	5,719,022	2,488,997	4,586,400

#### 11. INCOME TAX EXPENSE

According to the Royal Decree No. 555 B.E. 2555 issued under the Revenue Code regarding the corporate income tax rate reduction effective on December 27, 2012, the corporate income tax rates were reduced from 30% to 23% of net profit for accounting period beginning on or after January 1, 2012 but not later than December 31, 2012 and 20% of net profit for accounting period beginning on or after January 1, 2013 but not later than December 31, 2014 and according to the Royal Decree No. 577 B.E. 2557 issued under the Revenue Code regarding the corporate income tax rate reduction effective on November 11, 2014, the corporate income tax rates were reduced from 30% to 20% of net profit for an accounting period beginning on or after January 1, 2015, but not later than December 31, 2015. Therefore, the Company used tax rates of 20% for the corporate income tax calculation for the years ended March 31, 2015 and 2014

For the years ended March 31, 2015 and 2014, the effective income tax rate was not equal to the statutory tax rate because of income tax exemption privileges for its promoted business (see Note 12), accumulated tax losses brought forward from the prior year and non-deductible tax expenses in accordance with the Revenue Code.

#### 12. PROMOTIONAL PRIVILEGES

The Company has been granted promotional privileges under the Investment Promotion Act B.E. 2520 by the Board of Investment (BOI) to support research and development business according to the Promotional Certificate No. 1984(4)/2005 dated November 7, 2005 and Regional Operating Headquarters according to the Promotional Certificate No. 1201/2556 dated February 8, 2013. Subject to certain imposed conditions, the privileges include the following:

- a) Exemption for import duty on imported machinery as approved by the Board of Investment.
- b) Exemption from corporate income tax on profits from the promoted business for the period of eight years commencing the date income has first derived.
- c) In case of net losses arising from operations during the period which the Company is granted exemption from corporate income tax, such net losses incurred can be deducted from net profit after the corporate income tax exemption period for up to 5 years from the expiry date of such period and can be selected to deduct from net profit of such year or several years.
- d) Exemption for income tax in dividends paid from the profit of the promoted operations for a period of eight years commencing the date the Company derives income from its commercial operations.

The Company has generated income from the research and development business and income from Regional Operating Headquarters business since March 3, 2006 and April 1, 2014, respectively.

As a promoted entity, the company is required to comply with certain conditions stipulated in the promotional certificates, such as size of investment and operating location.

For the years ended March 31, 2015 and 2014, the Company had revenue from BOI promoted and non-BOI promoted activities as follows:

	For the year ended March 31, 2015						
	BO	I	Non - BO	I	Tot	al	
		Promoted activity		Promoted activity			
	Baht	₹	Baht	₹	Baht	₹	
Revenue from:							
Domestic services	9,436,796	18,112,514	1,921,928	3,688,853	11,358,724	21,801,367	
Overseas services	56,859,790	109,133,838	3,273,290	6,282,589	60,133,080	115,416,427	
Total	66,296,586	127,246,352	5,195,218	9,971,442	71,491,804	137,217,794	

#### For the year ended March 31, 2014

	Promo	BOI Promoted activity		Non - BOI Promoted activity		Total	
	Baht	₹	Baht	₹	Baht	₹	
Revenue from:							
Domestic services	3,159,576	5,822,056	6,251,065	11,518,650	9,410,641	17,340,706	
Overseas services	45,696,003	84,202,654	10,728,648	19,769,358	56,424,651	103,972,012	
Total	48,855,579	90,024,710	16,979,713	31,288,008	65,835,292	121,312,718	

#### 13. COMMITMENTS

The Company has entered into lease agreements in respect of the lease of office building space and office equipment. Future minimum rentals payable under these leases as at March 31, 2015 and 2014, consists of the following:

	201	5	2014	
	Baht ₹		Baht	₹
Not later than 1 year Later than 1 year and not later than 5 years	3,132,799	6,012,938	2,361,659	4,351,758
	3,630,334	6,967,882	890,068	1,640,102
Total	6,763,133	12,980,819	3,251,727	5,991,860

For the years ended March 31, 2015 and 2014, rentals applicable to long-term lease and service have been recorded as expenses in the statements of income of Baht 3.82 million and Baht 3.68 million, respectively.

## 14. EVENT AFTER REPORTING PERIOD

On April 16, 2015, the Company was sued by two companies for seeking compensation on the office damage and business interruption caused by a burst water pipe, which caused water leak into those two companies, in amounting to Baht 10 million. The other companies located nearby have agreed to compensation in the amount of the damages assessment, except these two companies only. Currently, this case is under consideration of First Instance. However, the Company's management does not agree with such claims and believes that such exposure will be covered by insurance policy. As of March 31, 2015, no provision has been set up in the financial statements.

#### 15. APPROVAL OF FINANCIAL STATEMENTS

These financial statements have been approved for issue by the authorized director of the Company on April 29, 2015.

#### 15. CONVERSION INTO INDIAN RUPEE

The financial information is expressed in Thai Baht only in the audited Accounting packs based on which the financial statements have been reformatted. Solely for the convenience of the reader and to meet the requirement of section 212 of the Indian Companies Act, the amounts appearing in Indian Rupees have been translated at a fixed exchange rate of 1 Baht = ₹ 1.91935 as on March 31, 2015 and 1 Baht = ₹ 1.84267 as on March 31, 2014. These translations should not be construed as a representation that any or all the amounts could be converted to Indian Rupees at this or any other rate.