BSE Limited  
First Floor, New Trading Ring  
Rotunda Building, P J Towers  
Dalal Street, Fort  
Mumbai 400 001  
Kind Attn: Mr Khushro A. Bulsara  
General Manager & Head  
Listing Compliance & Legal Regulatory

National Stock Exchange of India Ltd.  
Exchange Plaza, 5th Floor  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (East), Mumbai 400 051  
Kind Attn: Mr Avinash Kharkar  
Asst. Vice President  
Listing & Compliance

January 8, 2017  
Sc - 15333

Dear Sirs,

Ref: ISIN: INE155A01022 – Ordinary Shares  
IN9155A01020 – ‘A’ Ordinary Shares  
Debt Securities on NSE & BSE

Re: Press Release - Jaguar Land Rover December and Full Calendar Year 2017 Sales

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a Press Release issued by Jaguar Land Rover (UK), our wholly owned subsidiary, on the cited subject, contents of which are self-explanatory.

This is for the information of the exchange and the members.

Yours Faithfully,  
Tata Motors Limited

[Signature]

H K Sethna  
Company Secretary

TATA MOTORS LIMITED  
Bombay House, 24 Horne Mody Street, Mumbai 400 001  
Tel 91 22 6665 8282 Fax 91 22 6665 7799  
www.tatamotors.com CIN L28920MH1945PLC004520
JAGUAR LAND ROVER REPORTS DECEMBER AND FULL CALLERD YEAR 2017 SALES

<table>
<thead>
<tr>
<th></th>
<th>December 2017</th>
<th>% Change YOY</th>
<th>Oct – Dec 2017</th>
<th>% Change YOY</th>
<th>Jan – Dec 2017</th>
<th>% Change YOY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jaguar Land Rover</td>
<td>55,697</td>
<td>0.6%</td>
<td>154,447</td>
<td>3.5%</td>
<td>621,109</td>
<td>6.5%</td>
</tr>
<tr>
<td>Jaguar</td>
<td>15,079</td>
<td>(7.8)%</td>
<td>41,103</td>
<td>(9.4)%</td>
<td>178,601</td>
<td>20.1%</td>
</tr>
<tr>
<td>Land Rover</td>
<td>40,618</td>
<td>4.1%</td>
<td>113,344</td>
<td>9.1%</td>
<td>442,508</td>
<td>1.8%</td>
</tr>
</tbody>
</table>

Despite tough conditions in some markets, Jaguar Land Rover achieved record global sales in 2017 with retails of 621,109 vehicles, up 6.5% on the prior year. Retail sales for the month of December were 55,697, up 0.6% and for the quarter were 154,447 vehicles, up 3.5%.

Retail sales in December were up in Overseas markets (19.0%) and in China (12.6%) but down in the UK (15.8%), US (9.2%) and Europe (4.6%), reflecting weaker market conditions in the UK and to a lesser extent the US.

Commenting on the full year, Andy Goss, Jaguar Land Rover Group Sales Operations Director said: “We have once again delivered year-on-year sales increases thanks to a world-class product range and new models such as the E-PACE and Velar, as well as China-specific models such as the XFL.”

“But we are facing tough times in key markets such as the UK where consumer confidence and diesel taxes will hit us.”

Jaguar retail sales were 15,079 vehicles in December, down 7.8% compared to December 2016 as solid sales of the long wheel base Jaguar XFL in China and the introduction of the E-PACE were more than offset by softer sales of XE and XJ.
Land Rover retailed 40,618 vehicles in December 2017, up 4.1% compared to December 2016, led by the introduction of the Range Rover Velar and the sales ramp up of the all new Discovery.

ENDS.

For more information, please visit www.newsroom.jaguarlandrover.com or contact:

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E: kmundee2@jaguarlandrover.com