



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Horni Mody Street, Mumbai 400 001.

CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2021	2021	2020	2021	2020	2021
Audited						
I. Revenue from operations						
(a) Revenue	12,259.02	10,890.06	9,530.16	29,656.36	16,482.15	29,769.07
(b) Other operating revenue	93.76	105.96	105.62	269.05	212.46	405.96
Total revenue from operations (a)+(b)	12,352.78	10,996.02	9,635.78	29,925.41	16,694.61	30,175.03
II. Other income (includes Government incentives)	138.74	201.30	86.75	464.59	309.31	419.99
Total Income (I+II)	12,491.52	11,197.32	9,722.53	30,390.00	17,003.92	30,595.02
IV. Expenses						
(a) Cost of materials consumed	8,499.61	7,256.09	6,526.49	20,656.65	10,676.87	19,050.74
(b) Purchases of products for sale	1,342.76	1,183.22	913.68	3,424.20	1,942.78	3,156.80
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(188.35)	(26.29)	(609.68)	(1,274.30)	(972.52)	(609.55)
(d) Employee benefits expense	918.10	886.25	879.27	2,725.91	2,504.33	3,341.53
(e) Finance costs	535.55	530.94	575.81	1,629.98	1,634.50	2,110.83
(f) Foreign exchange (gain)/loss (net)	33.80	17.79	1.21	87.01	6.86	32.62
(g) Depreciation and amortisation expense	452.15	432.68	459.23	1,302.71	1,275.12	1,730.71
(h) Product development/engineering expenses	122.83	116.08	85.24	331.27	204.83	348.71
(i) Other expenses	1,589.72	1,548.94	1,237.65	4,186.14	2,599.78	4,194.74
(j) Amount transferred to capital and other accounts	(233.09)	(209.66)	(177.14)	(643.57)	(547.17)	(794.93)
Total expenses (IV)	13,073.08	11,736.04	9,891.76	32,426.00	19,325.38	32,562.20
V. Profit/(loss) before exceptional items and tax (III-IV)	(581.56)	(538.72)	(169.23)	(2,036.00)	(2,321.46)	(1,967.17)
VI. Exceptional Items						
(a) Employee separation cost	0.09	5.26	60.53	6.48	63.14	184.19
(b) Provision/(reversal) for loan given to/investment and cost of closure in subsidiary companies/ joint venture (net)	-	27.90	(10.27)	54.18	82.36	123.36
(c) Others (refer note 9)	-	-	-	(2.52)	-	-
VII. Profit/(loss) before tax from continuing operations (V-VI)	(581.65)	(571.88)	(219.49)	(2,094.14)	(2,466.96)	(2,274.72)
VIII. Tax expense/(credit) (net) of continuing operations						
(a) Current tax	11.10	12.94	2.06	28.74	2.06	20.16
(b) Deferred tax	42.74	(9.14)	17.97	29.70	(9.78)	0.56
Total tax expense (net)	53.84	3.80	20.03	58.44	(7.72)	20.72
IX. Profit/(loss) for the period from continuing operations (VII-VIII)	(635.49)	(575.68)	(239.52)	(2,152.58)	(2,459.24)	(2,295.44)
X. Profit/(loss) before tax for the period from discontinued operations (refer note 6)	834.77	(68.73)	(381.05)	392.51	(1,535.89)	(37.85)
XI. Tax expense/(credit) (net) of discontinued operations						
(a) Current tax	23.43	14.92	17.47	44.14	46.00	62.15
(b) Deferred tax	-	-	-	-	-	-
Total tax expense	23.43	14.92	17.47	44.14	46.00	62.15
XII. Profit/(loss) for the period after tax from discontinued operations (X-XI)	811.34	(83.65)	(398.52)	348.37	(1,581.89)	(100.00)
XIII. Profit/(loss) for the period (IX+XII)	175.85	(659.33)	(638.04)	(1,804.21)	(4,041.13)	(2,395.44)
XIV. Other comprehensive income/(loss):						
(A) (i) Items that will not be reclassified to profit and loss	(128.19)	137.98	175.00	181.37	216.73	342.22
(ii) Income tax (expense)/credit relating to items that will not be reclassified to profit and loss	22.91	(21.77)	0.64	(12.92)	(0.22)	(8.60)
(B) (i) Items that will be reclassified to profit and loss	14.24	9.54	38.12	(8.09)	140.54	168.12
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit and loss	(4.97)	(3.35)	(13.31)	2.83	(49.11)	(58.75)
Total other comprehensive income/(loss)	(96.01)	122.40	200.45	163.19	307.94	442.99
XV. Total comprehensive income/(loss) for the period (XIII+XIV)	79.84	(536.93)	(437.59)	(1,641.02)	(3,733.19)	(1,952.45)
XVI. Paid-up equity share capital (face value of ₹2 each)	765.86	765.81	719.54	765.86	719.54	765.81
XVII. Reserves excluding revaluation reserve (as per balance sheet of previous accounting year)						18,290.16
XVIII. Earnings/(loss) per share (EPS)						
Earnings/(loss) per share from continuing operations (EPS)						
(a) Ordinary shares (face value of ₹ 2 each) :						
(i) Basic	₹ (1.66)	(1.50)	(0.66)	(5.62)	(6.83)	(6.31)
(ii) Diluted	₹ (1.66)	(1.50)	(0.66)	(5.62)	(6.83)	(6.31)
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic	₹ (1.66)	(1.50)	(0.66)	(5.62)	(6.83)	(6.31)
(ii) Diluted	₹ (1.66)	(1.50)	(0.66)	(5.62)	(6.83)	(6.31)
Earnings/(loss) per share from discontinued operations (EPS)						
(a) Ordinary shares (face value of ₹ 2 each) :						
(i) Basic	₹ 2.11	(0.22)	(1.11)	0.90	(4.40)	(0.28)
(ii) Diluted	₹ 2.10	(0.22)	(1.11)	0.90	(4.40)	(0.28)
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic	₹ 2.21	(0.22)	(1.11)	1.00	(4.40)	(0.28)
(ii) Diluted	₹ 2.20	(0.22)	(1.11)	1.00	(4.40)	(0.28)
Earnings/(loss) per share from continuing and discontinued operations (EPS)						
(a) Ordinary shares (face value of ₹ 2 each) :						
(i) Basic	₹ 0.45	(1.72)	(1.77)	(4.72)	(11.23)	(6.59)
(ii) Diluted	₹ 0.44	(1.72)	(1.77)	(4.72)	(11.23)	(6.59)
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic	₹ 0.55	(1.72)	(1.77)	(4.62)	(11.23)	(6.59)
(ii) Diluted	₹ 0.54	(1.72)	(1.77)	(4.62)	(11.23)	(6.59)
Not annualised						

Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles, as well as sale of related parts and accessories. The Company's products mainly include commercial vehicles and passenger vehicles. Accordingly, the Company has Commercial Vehicles and Passenger Vehicles as two reportable segments. The segment information is provided to and reviewed by Chief Operating Decision Maker (CODM).

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2021	2021	2020	2021	2020	2021
	(₹ in crores)					
	Audited					
A. Segment Revenue :						
Revenue from operations						
I. Commercial Vehicles	12,316.21	10,947.21	9,530.16	29,805.78	16,560.49	29,899.06
II. Corporate/Unallocable	36.57	48.81	105.62	119.63	134.11	275.97
Total Segment Revenue	12,352.78	10,996.02	9,635.78	29,925.41	16,694.61	30,175.03
Less: Inter segment revenue	-	-	-	-	-	-
Revenue from operations	12,352.78	10,996.02	9,635.78	29,925.41	16,694.61	30,175.03
Revenue from discontinued operation (Passenger Vehicles)	8,606.60	7,442.54	4,994.82	21,376.71	10,290.97	16,856.43
B. Segment results before other income (excluding government incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax for continued operations:						
I. Commercial Vehicles	(76.74)	(99.71)	350.09	(550.45)	(787.25)	18.38
II. Corporate/Unallocable	(29.28)	(45.71)	4.20	(118.43)	(68.44)	(89.23)
Total Segment results	(106.02)	(145.42)	354.29	(668.88)	(855.69)	(70.85)
Less: Inter segment eliminations	-	-	-	-	-	-
Net Segment results	(106.02)	(145.42)	354.29	(668.88)	(855.69)	(70.85)
Add/(Less) : Other income (excluding incentives)	93.81	155.43	53.50	349.87	175.59	247.13
Add/(Less) : Finance costs	(535.55)	(530.94)	(575.81)	(1,629.98)	(1,634.50)	(2,110.83)
Add/(Less) : Foreign exchange gain/(loss) (net)	(33.80)	(17.79)	(1.21)	(87.01)	(6.86)	(32.62)
Add/(Less) : Exceptional items						
-Commercial Vehicles	(0.09)	(1.02)	(54.96)	0.28	(57.72)	(159.21)
-Corporate/Unallocable	-	(32.14)	4.70	(58.42)	(87.78)	(148.34)
Profit/(loss) before tax from continuing operations	(581.65)	(571.88)	(219.49)	(2,094.14)	(2,466.96)	(2,274.72)
Profit/(loss) before tax from discontinued operations (Passenger Vehicles) (refer note 6)	834.77	(68.73)	(381.05)	392.51	(1,535.89)	(37.85)
Total profit/(loss) before tax	253.12	(640.61)	(600.54)	(1,701.63)	(4,002.85)	(2,312.57)
		As at September 30,		As at December 31,		As at March 31,
		2021		2021	2020	2021
		Audited		Audited		
C. Segment Assets						
I. Commercial Vehicles		23,539.32		23,763.92	22,585.96	22,478.62
II. Passenger Vehicles		4,953.74		5,516.53	15,555.42	16,669.73
III. Corporate/Unallocable		26,212.94		24,943.85	22,941.12	25,690.51
-Total		54,706.00		54,224.30	61,082.50	64,838.86
IV. Assets classified as held for sale (Passenger Vehicles)		13,672.01		15,718.47	-	-
Assets classified as held for sale (Others)		-		-	206.06	220.80
Total Assets		68,378.01		69,942.77	61,288.56	65,059.66
D. Segment Liabilities						
I. Commercial Vehicles		14,383.51		16,196.17	14,018.15	16,296.11
II. Passenger Vehicles		1,436.54		1,347.11	5,765.13	5,725.94
III. Corporate/Unallocable		28,593.55		26,821.08	26,835.19	23,981.64
-Total		44,413.60		44,364.36	46,618.47	46,003.69
Liabilities directly associated with Assets Classified as Held For Sale (Passenger Vehicles)		6,624.37		8,141.64	-	-
Total Liabilities		51,037.97		52,506.00	46,618.47	46,003.69

Notes:

- 1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on January 31, 2022.
- 2) The above results include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2021	2021	2020	2021	2020	2021
1 Revenue from operations	12,197.46	10,833.99	9,524.85	29,476.85	16,454.56	29,821.77
2 Profit/(loss) before tax from continuing operations	(627.21)	(621.26)	(263.65)	(2,162.50)	(2,479.79)	(2,414.00)
3 Profit/(loss) after tax from continuing operations	(645.18)	(596.10)	(250.92)	(2,152.44)	(2,429.98)	(2,348.72)
4 Profit/(loss) before tax from discontinued operations	705.36	(188.16)	(449.57)	143.81	(1,792.00)	(338.35)
5 Profit/(loss) after tax from discontinued operations	705.36	(188.16)	(449.57)	143.81	(1,792.00)	(338.35)

- 3) Additional Information pursuant to requirement of Regulation 52(4) and Regulation 54(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 as amended and as at nine months ended December 31, 2021:

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
		2021	2021	2020	2021	2020	2021
Audited							
a)	Debt Equity Ratio (number of times) [Total Debt ⁽ⁱ⁾ / Equity ⁽ⁱⁱ⁾]	1.41	1.52	1.68	1.41	1.68	1.14
b)	Debt Service Coverage Ratio (number of times) (not annualised) [[Profit/(loss) before exceptional items and tax+Interest on Borrowings]/(Interest on Borrowings + Repayment of Borrowings ⁽ⁱⁱⁱ⁾)]	(0.08)	(0.03)	0.10	(1.51)	(0.14)	(0.01)
c)	Interest Service Coverage Ratio (number of times) (not annualised) [[Profit/(loss) before exceptional items and tax+Interest on Borrowings]/Interest on Borrowings]	(0.58)	(0.18)	0.59	(0.54)	(0.61)	(0.04)
d)	Capital redemption reserve (₹ In crores)	2.28	2.28	2.28	2.28	2.28	2.28
e)	Debt redemption reserve (₹ In crores)	904.44	904.44	1038.84	904.44	1,038.84	904.44
f)	Net worth (₹ In crores) ^(iv)	17,436.77	17,340.04	14,670.09	17,436.77	14,670.09	19,055.97
g)	Current ratio (number of times) [Current assets (excluding Assets classified as held for sale) / Current liabilities (excluding Liabilities directly associated with Assets Classified as Held For Sale)]	0.61	0.67	0.49	0.61	0.49	0.60
h)	Long term debt to working capital (number of times) [Long Term Borrowings ^(v) /Working capital ^(vi)]	(2.90)	(3.78)	(1.95)	(2.90)	(1.95)	(2.61)
i)	Bad debts to Account receivable ratio (%) [Bad Debts ^(vii) / Average of Trade and other Receivables ^(viii)]	0.00%	0.01%	0.22%	0.99%	1.77%	2.40%
j)	Current liability ratio (number of times) [Current liabilities (excluding current maturities of long term debt, interest accrued on borrowings and Liabilities directly associated with Assets Classified as Held For Sales) / (Total liabilities)]	0.42	0.43	0.49	0.42	0.49	0.50
k)	Total debts to total assets (number of times) [[Non current borrowings + Current borrowings] / Total assets]	0.35	0.39	0.40	0.35	0.40	0.33
l)	Debtors turnover (number of times) (not annualised) [Revenue from operations / Average Trade receivables]	4.46	4.69	6.1	11.87	10.20	14.84
m)	Inventory turnover (number of times) (not annualised) [Raw material consumed ^(ix) / average inventory ^(x)]	2.02	1.52	1.99	5.39	3.67	5.15
n)	Operating margin (%) [[Profit/(loss) before tax from continuing operations +/() Exceptional Items + Net Finance Charges + Depreciation and amortisation - Other Income (excluding incentives) / Revenue from operations]	2.80%	2.61%	8.44%	2.12%	2.51%	5.50%
o)	Net profit margin (%) [Net profit after tax / Revenue from continuing operations]	(5.14%)	(6.00%)	(2.49%)	(7.19%)	(14.73%)	(7.94%)
p)	Asset cover ratio (number of times) ¹ [Secured Assets ^(xi) / Secured Borrowings ^(xii)]	1.34	1.34	1.26	1.34	1.26	1.26

1 As at December 31, 2021

8.80% non-convertible debentures of face value of ₹1,000 crores are secured by creating a pari passu charge on certain tangible fixed assets, right of use assets, capital work-in-progress and fixed deposits.

Notes:

- i Total debts includes non current and current borrowings
- ii Equity = Equity share capital + Other equity
- iii Repayment of borrowings includes repayment of long-term borrowings, proceeds from short-term borrowings, repayment of short-term borrowings and net change in other short-term borrowings (with maturity up to three months).
- iv Net Worth has been computed on the basis as stated in Clause 2 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 i.e. Net worth as defined in sub-section (57) of section 2 of the Companies Act, 2013.
- v Long term borrowings (including current portion of long term borrowings).
- vi Working capital = Current assets (excluding Assets classified as held for sale) - Current liabilities (excluding current maturities of long term debt, interest accrued on borrowings and liabilities directly associated with assets classified as held for sale).
- vii Bad debts includes written off on trade and other receivables.
- viii Trade and other receivables includes Trade receivables, current and non-current Loans and advances and other current and non-current assets.
- ix Raw material consumed includes Cost of materials consumed, Purchases of products for sale and Changes in inventories of finished goods, work-in-progress and products for sale.
- x Inventory includes Raw materials and components, Work-in-progress, Finished goods, Stores and spare parts, Consumable tools and Goods-in-transit - Raw materials and components.
- xi Secured assets include written down value of secured assets and fixed deposits under lien.
- xii Secured borrowings include 8.80% non-convertible debentures and term loans from financial institutions.

- 4) During the year ended March 31, 2020, the Company has allotted 20,16,23,407 Ordinary Shares at a price of ₹150 per Ordinary Share aggregating to ₹3,024.35 crores and 23,13,33,871 Convertible Warrants ('Warrants'), each carrying a right to subscribe to one Ordinary Share per Warrant, at a price of ₹150 per Warrant ('Warrant Price'), aggregating to ₹3,470.00 crores on a preferential basis to Tata Sons Private Limited. An amount equivalent to 25% of the Warrant Price was paid at the time of subscription and the balance 75% of the Warrant Price was payable by the Warrant holder against each Warrant at the time of allotment of Ordinary Shares pursuant to exercise of the options attached to Warrant(s) to subscribe to Ordinary Share(s) by June 2021. The Company has fully utilised the amount of ₹3,891.85 crores towards repayment of debt, and other general corporate purposes of the Company and its subsidiaries. During the quarter and year ended March 31, 2021, on exercise of options by Tata Sons Private Limited and on receipt of the balance subscription money of ₹2,602.51 crores, the Company has fully converted 23,13,33,871 convertible warrants into Ordinary Shares, that were issued during the year ended March 31, 2020. As at December 31, 2021 the Company has utilised amount of ₹2,302.50 crores towards repayment of debt, and other general corporate purposes of the Company.
- 5) The Board of Directors had, at its meeting held on July 31, 2020, approved (subject to the requisite regulatory and other approvals) a Scheme of Arrangement between Tata Motors Limited and Tata Motors Passenger Vehicles Limited (formerly known as TML Business Analytics Services Limited) (Transferee Company) for:
- Transfer of the PV Undertaking of the Company as a going concern, on a slump sale basis as defined under Section 2(42C) of the Income-tax Act, 1961, to the Transferee Company for a lump sum consideration of ₹9,417.00 crores through issuance of equity shares; and
 - Reduction of its share capital without extinguishing or reducing its liability on any of its shares by writing down a portion of its securities premium account to the extent of ₹11,173.59 crores, with a corresponding adjustment to the accumulated losses of the Company.
- The Scheme of Arrangement has been approved by the National Company Law Tribunal, Mumbai Bench on August 24, 2021. The Company has received all other necessary regulatory approvals and the scheme is effective from January 1, 2022.
- The results of PV undertaking alongwith joint operation Fiat India Automobiles Private Limited (FIAPL) has been disclosed as discontinued operations. Post transfer of PV undertaking, the arrangement with FIAPL will be considered as Joint Venture of the Company. The comparative statement of profit and loss has been presented as if this operation was discontinued in the prior periods as well.
- The Company has stopped depreciation from the date of receipt of NCLT order. Accordingly Depreciation and Amortisation of ₹211.10 crores is not provided from August 25, 2021 to September 30, 2021 and ₹525.97 crores is not provided during quarter ended December 31, 2021.
- 6) As part of above slump sale, the investments in wholly owned subsidiaries of the Company engaged in designing services namely Tata Motors European Technical Centre PLC (TMETC) and Trilix S.r.l (Trilix) have been transferred to Tata Motors Passenger Vehicle Limited (a wholly owned subsidiary of the Company) w.e.f. January 1, 2022. These two subsidiaries (TMETC and Trilix) are being transferred to Tata Passenger Electric Mobility Ltd., a wholly owned subsidiary of the Company. Considering the business plans for these subsidiaries, the Company reassessed their investment carrying value and accordingly provision for impairment towards these investments is reversed amounting to ₹526.64 crores and ₹33.27 crores in TMETC and Trilix, respectively. This reversal is included in profit/(loss) before and after tax from discontinued operations and it is an exceptional item.
- 7) Covid-19 pandemic has rapidly spread throughout the world, including India. Governments in India and across the world have taken significant measures to curb the spread of the virus including imposing mandatory lockdowns and restrictions in activities. Consequently, Company's manufacturing plants and offices had to be closed down / operate under restrictions for a considerable period of time. Lockdowns / restrictions have impacted the Company operationally including on commodity prices, supply chain matters (including semiconductor supplies) and consumer demand. More recently, the next wave of the pandemic has impacted India and other countries. The Company is monitoring the situation closely taking into account the increasing level of infections in India and across the world and directives from the various Governments. Management believes that it has taken into account all the possible impacts of known events arising from Covid-19 pandemic in the preparation of the financial results including but not limited to its assessment of Company's liquidity and going concern, recoverable values of its property, plant and equipment, intangible assets, intangible assets under development and the net realisable values of other assets. However, given the effect of these lockdowns and restrictions on the overall economic activity and in particular on the automotive industry, the impact assessment of Covid-19 on the above mentioned financial results captions is subject to significant estimation uncertainties due to its nature and duration and, accordingly, the actual impacts in future may be different from those estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions and consequential impact on its financial results.
- 8) The Indian Parliament has approved the Code on Social Security, 2020 which would impact the contributions by the company towards Provident Fund and Gratuity. The Ministry of Labour and Employment has released draft rules for the Code on Social Security, 2020 on November 13, 2020, and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will assess the impact and its evaluation once the subject rules are notified and will give appropriate impact in its financial statements in the period in which, the Code becomes effective and the related rules to determine the financial impact are published.
- 9) During the nine months ended December 31, 2021 the Company has completed the sale of certain assets related to defence business to Tata Advanced Systems Limited (TASL) for sale consideration of ₹234.09 crores againsts the Net Assets of ₹231.57 crores resulting in a gain of ₹2.52 crores recorded as an exceptional item in Statement of Profit and Loss.
- 10) Tata Motors Limited at its Board meeting held on October 12, 2021, approved the incorporation of a wholly owned subsidiary ("TML EV Co") to undertake its passenger electric mobility business and executed a Securities Subscription Agreement with India Markets Rio Pte Ltd, an entity affiliated with TPG Rise Climate (the climate investing strategy of TPG's global impact investing platform TPG Rise) for an aggregate investment of ₹7,500 crores in TML EV Co over the period of 18 months from the date of completion of the first tranche. Accordingly, Tata Passenger Electric Mobility Limited (TPEML) is formed on December 21, 2021. The Proposed Transaction involves the primary investment of ₹7,500 crores by TPG Rise Climate in TPEML in tranches; and issuance and allotment of compulsorily convertible preference shares, at face value of ₹1,000 each, by TPEML to TPG Rise Climate in lieu of such investment.
- 11) Previous period figures have been re-grouped/ re-classified wherever necessary, to conform to current period's classification in order to comply with the requirements of the amended Schedule III to the Companies Act, 2013 effective from April 1, 2021.
- 12) The Statutory Auditors have carried an audit of the above results for the quarter and nine months ended December 31, 2021 and have issued an unmodified opinion on the same.