



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.

CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2020

Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2020	2020	2019	2020
		(Refer note 9)		
	Audited			
I. Revenue from operations				
(a) Revenue	2,634.14	9,653.80	13,250.19	43,485.76
(b) Other operating revenue	52.73	79.07	101.72	442.41
Total revenue from operations (a)+(b)	2,686.87	9,732.87	13,351.91	43,928.17
II. Other Income (includes Government incentives) (refer note 2)	134.33	268.92	401.20	1,383.05
III. Total Income (I+II)	2,821.20	10,001.79	13,753.11	45,311.22
IV. Expenses				
(a) Cost of materials consumed	1,173.22	5,542.12	9,401.53	26,171.85
(b) Purchases of products for sale	457.22	1,443.36	1,651.46	5,679.98
(c) Changes in inventories of finished goods, work-in-progress and products for sale	309.56	473.60	(1,458.96)	722.68
(d) Employee benefits expense	966.74	1,149.61	1,149.34	4,384.31
(e) Finance costs	552.80	557.05	439.49	1,973.00
(f) Foreign exchange (gain)/loss (net)	20.93	220.11	(37.15)	239.00
(g) Depreciation and amortisation expense	859.89	984.13	777.05	3,375.29
(h) Product development/Engineering expenses	138.19	297.37	120.06	830.24
(i) Other expenses	661.73	1,850.33	2,051.94	7,720.75
(j) Amount transferred to capital and other accounts	(177.70)	(300.83)	(301.91)	(1,169.46)
Total expenses (IV)	4,962.58	12,216.85	13,792.85	49,927.64
V. Loss before exceptional items and tax (III-IV)	(2,141.38)	(2,215.06)	(39.74)	(4,616.42)
VI. Exceptional Items				
(a) Employee separation cost	-	0.86	0.14	2.69
(b) Write off/(reversal) of provision/ impairment of capital work-in-progress and intangibles under development (net)	-	10.08	-	(73.03)
(c) Provision for loan given to/investment in subsidiary companies/joint venture	48.88	364.19	7.79	385.62
(d) Provision for impairment of Passenger Vehicle Business (refer note 5)	-	1,418.64	-	1,418.64
(e) Provision for Onerous Contracts (refer note 6)	-	777.00	-	777.00
VII. Loss before tax (V-VI)	(2,190.26)	(4,785.83)	(47.67)	(7,127.34)
VIII. Tax expense/(credit) (net)				
(a) Current tax	9.25	12.01	19.21	33.05
(b) Deferred tax	(8.87)	73.21	30.22	129.24
Total tax expense	0.38	85.22	49.43	162.29
IX. Loss for the period from continuing operations (VII-VIII)	(2,190.64)	(4,871.05)	(97.10)	(7,289.63)
X. Other comprehensive income/(loss):				
(A) (i) Items that will not be reclassified to profit and loss	26.26	(205.65)	(28.22)	(221.04)
(ii) Income tax credit relating to items that will not be reclassified to profit and loss	2.49	29.28	5.70	33.71
(B) (i) Items that will be reclassified to profit and loss	11.77	(208.42)	(42.77)	(294.19)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit and loss	(4.12)	72.83	14.94	102.80
Total other comprehensive income/(loss)	36.40	(311.96)	(50.35)	(378.72)
XI. Total comprehensive income/(loss) for the period (IX+X)	(2,154.24)	(5,183.01)	(147.45)	(7,668.35)
XII. Paid-up equity share capital (face value of ₹2 each)	719.54	719.54	679.22	719.54
XIII. Reserves excluding revaluation reserve (as per balance sheet of previous accounting year)				17,668.11
XIV. Earnings/(loss) per share (EPS)				
(a) Ordinary shares (face value of ₹2 each)				
(i) Basic EPS	₹ (6.09)	(13.54)	(0.29)	(21.06)
(ii) Diluted EPS	₹ (6.09)	(13.54)	(0.29)	(21.06)
(b) 'A' Ordinary shares (face value of ₹2 each)				
(i) Basic EPS	₹ (6.09)	(13.54)	(0.29)	(21.06)
(ii) Diluted EPS	₹ (6.09)	(13.54)	(0.29)	(21.06)
	Not annualised			

Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles, as well as sale of related parts and accessories. The Company's products mainly include commercial vehicles and passenger vehicles. Accordingly, the Company has Commercial Vehicles and Passenger Vehicles as two reportable segments. The segment information is provided to and reviewed by Chief Operating Decision Maker (CODM)

		(₹ in crores)		
Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2020	2020	2019	2020
Audited				
A. Segment Revenue :				
Revenue from operations				
I. Commercial Vehicles	1,437.96	7,015.65	10,209.68	32,932.89
II. Passenger Vehicles	1,222.63	2,692.56	3,095.79	10,772.47
III. Corporate/Unallocable	26.28	24.66	46.44	222.81
Total Segment Revenue	2,686.87	9,732.87	13,351.91	43,928.17
Less: Inter segment revenue	-	-	-	-
Revenue from operations	2,686.87	9,732.87	13,351.91	43,928.17
B. Segment results before other income (excluding government incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax :				
I. Commercial Vehicles	(927.74)	(426.11)	481.97	(207.60)
II. Passenger Vehicles	(644.95)	(1,012.53)	(310.46)	(2,727.57)
III. Corporate/Unallocable	(50.76)	(117.35)	(71.99)	(263.92)
Total Segment results	(1,623.45)	(1,555.99)	99.52	(3,199.09)
Less: Inter segment eliminations	-	-	-	-
Net Segment results	(1,623.45)	(1,555.99)	99.52	(3,199.09)
Add/(Less) : Other income (excluding incentives)	55.80	118.09	263.08	794.67
Add/(Less) : Finance costs	(552.80)	(557.05)	(439.49)	(1,973.00)
Add/(Less) : Foreign exchange gain/(loss) (net)	(20.93)	(220.11)	37.15	(239.00)
Add/(Less) : Exceptional items				
-Commercial Vehicles	-	(26.98)	-	71.52
-Passenger Vehicles	-	(2,205.72)	(0.05)	(2,222.85)
Corporate/Unallocable	(48.88)	(338.07)	(7.88)	(359.59)
Total loss before tax	(2,190.26)	(4,785.83)	(47.67)	(7,127.34)
C. Segment Assets				
I. Commercial Vehicles	21,448.61		24,588.44	21,845.57
II. Passenger Vehicles	16,650.99		18,526.65	16,774.98
III. Corporate/Unallocable	23,917.86		21,040.91	23,778.25
-Total	62,017.46		64,156.00	62,398.80
IV. Assets classified as held for sale	193.38		168.40	191.07
Total Assets	62,210.84		64,324.40	62,589.87
D. Segment Liabilities				
I. Commercial Vehicles	9,121.93		13,559.04	11,237.44
II. Passenger Vehicles	4,113.90		3,077.57	5,204.60
III. Corporate/Unallocable	32,739.38		25,668.60	27,760.18
Total Liabilities	45,975.21		42,305.21	44,202.22

Notes:

1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on July 31, 2020.

2) Other income includes:

Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2020	2020	2019	2020
Dividend from subsidiaries	-	11.72	106.05	205.47

3) The above results include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2020	2020	2019	2020
1 Revenue from operations	2,478.29	9,553.49	12,980.18	42,963.03
2 Loss before tax	(2,238.45)	(4,798.76)	(128.49)	(7,313.57)
3 Loss after tax	(2,236.23)	(4,905.78)	(148.16)	(7,453.98)

- 4) During the year ended March 31, 2020, the Company has allotted Ordinary Shares and Convertible Warrants ('Warrants') on a Preferential basis to Tata Sons Pvt Ltd. Of the total amount of ₹6,494 crores, an amount of ₹3,892 crores has been received and is being utilized for repayment of debt, meeting future funding requirements and other general corporate purposes of the Company and its subsidiaries. The Company has utilised amount of ₹3,712 crores as at June 30, 2020.
- 5) The Company assessed the recoverable amount of Passenger vehicle business (TML Standalone), which represent a single cash-generating unit (CGU), as at March 31, 2020, as the higher of Fair Value Less Cost of Disposal ('FVLCD') and Value in Use ('VIU') of the relevant assets of the CGU due to change in market conditions. This has resulted in an impairment of ₹1,418.64 crores being recognized as exceptional charge for the quarter and year ended March 31, 2020.
- 6) During the quarter and year ended March 31, 2020, a provision has been recognized for certain supplier contracts, which have become onerous, as the Company estimates that it will procure lower quantities than committed and the costs will exceed the future economic benefit.
- 7) The Board of Directors has, at its meeting held today, approved (subject to the requisite regulatory and other approvals) a Scheme of Arrangement between Tata Motors Limited and TML Business Analytics Services Limited (Transferee Company) for:
- Transfer of the PV Undertaking of the Company as a going concern, on a slump sale basis as defined under Section 2(42C) of the Income-tax Act, 1961, to the Transferee Company for a lump sum consideration of ₹9,417.00 crores through issuance of equity shares; and
 - Reduction of its share capital without extinguishing or reducing its liability on any of its shares by writing down a portion of its securities premium account to the extent of ₹11,173.59 crores, with a corresponding adjustment to the accumulated losses of the Company.
- 8) Covid-19 pandemic has been rapidly spreading throughout the world, including India. Government in India has taken significant measures to curb the spread of the virus including imposing mandatory lockdowns and restrictions in activities. Consequently, Company's manufacturing plants and offices had to be closed down for a considerable period of time, during the quarter ended June 30, 2020. As a result of the lockdown, the revenue for the quarter ended June 30, 2020 has been impacted. Continued lockdowns are likely to impact the Company operationally including on supply chain matters. The Company is monitoring the situation closely taking into account directives from the Governments. Management believes that it has taken into account all the possible impacts of known events arising from COVID-19 pandemic and the resultant lockdowns in the preparation of the financial statements including but not limited to its assessment of Company's liquidity and going concern, recoverable values of its property, plant and equipment, intangible assets, intangible assets under development and the net realisable values of other assets. However, given the effect of these lockdowns on the overall economic activity and in particular on the automotive industry, the impact assessment of COVID-19 on the abovementioned financial statement captions is subject to significant estimation uncertainties given its nature and duration and, accordingly, the actual impacts in future may be different from those estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions and consequential impact on its financial results.
- 9) The figures for the quarter ended March 31, 2020 as reported in these standalone financial results are the balancing figures between audited figures in respect of full financial year and the published year to date figures up to the end of the third quarter of the financial year ended March 31, 2020.
- 10) The Statutory Auditors have carried an audit of the above results for the quarter ended June 30, 2020 and have issued an unmodified opinion on the same.

Tata Motors Limited



Guenter Butschek
CEO and Managing Director