



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2020

Particulars	Quarter ended			Six months ended		Year ended
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2020	2020	2019	2020	2019	2020
	Audited					
I. Revenue from operations						
(a) Revenue	9,591.18	2,634.14	9,913.33	12,225.32	23,163.52	43,485.76
(b) Other operating revenue	76.92	52.73	87.15	129.65	188.87	442.41
Total revenue from operations (a)+(b)	9,668.10	2,686.87	10,000.48	12,354.97	23,352.39	43,928.17
II. Other Income (includes Government incentives) (refer note 2)	241.98	134.33	361.42	376.31	762.62	1,383.05
III. Total Income (I+II)	9,910.08	2,821.20	10,361.90	12,731.28	24,115.01	45,311.22
IV. Expenses						
(a) Cost of materials consumed	6,107.98	1,173.22	5,530.68	7,281.20	14,932.21	26,171.85
(b) Purchases of products for sale	1,317.20	457.22	1,304.17	1,774.42	2,955.63	5,679.98
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(174.86)	309.56	644.83	134.70	(814.13)	722.68
(d) Employee benefits expense	1,058.60	966.74	1,067.09	2,025.34	2,216.43	4,384.31
(e) Finance costs	634.67	552.80	497.92	1,187.47	937.41	1,973.00
(f) Foreign exchange (gain)/loss (net)	(35.21)	20.93	69.18	(14.28)	32.03	239.00
(g) Depreciation and amortisation expense	909.92	859.89	760.65	1,769.81	1,537.70	3,375.29
(h) Product development/Engineering expenses	176.25	138.19	207.01	314.44	327.07	830.24
(i) Other expenses	1,283.21	661.73	1,928.47	1,944.94	3,980.41	7,720.75
(j) Amount transferred to capital and other accounts	(201.99)	(177.70)	(306.44)	(379.69)	(608.35)	(1,169.46)
Total expenses (IV)	11,075.77	4,962.58	11,703.56	16,038.35	25,496.41	49,927.64
V. Profit/(loss) before exceptional items and tax (III-IV)	(1,165.69)	(2,141.38)	(1,341.66)	(3,307.07)	(1,381.40)	(4,616.42)
VI. Exceptional Items						
(a) Employee separation cost	2.61	-	0.19	2.61	0.33	2.69
(b) Write off/(reversal) of provision/ impairment of capital work-in-progress and intangibles under development (net)	-	-	(83.11)	-	(83.11)	(73.03)
(c) Provision for loan given to/investment in subsidiary companies/joint venture	43.75	48.88	11.25	92.63	19.04	385.62
(d) Provision for impairment of Passenger Vehicle Business	-	-	-	-	-	1,418.64
(e) Provision for Onerous Contracts	-	-	-	-	-	777.00
VII. Profit/(loss) before tax (V-VI)	(1,212.05)	(2,190.26)	(1,269.99)	(3,402.31)	(1,317.66)	(7,127.34)
VIII. Tax expense/(credit) (net)						
(a) Current tax	19.28	9.25	(2.42)	28.53	16.79	33.05
(b) Deferred tax	(18.88)	(8.87)	14.40	(27.75)	44.62	129.24
Total tax expense	0.40	0.38	11.98	0.78	61.41	162.29
IX. Profit/(loss) for the period from continuing operations (VII-VIII)	(1,212.45)	(2,190.64)	(1,281.97)	(3,403.09)	(1,379.07)	(7,289.63)
X. Other comprehensive income/(loss):						
(A) (i) Items that will not be reclassified to profit and loss	15.47	26.26	(28.00)	41.73	(56.22)	(221.04)
(ii) Income tax (expense)/credit relating to items that will not be reclassified to profit and loss	(3.35)	2.49	(7.32)	(0.86)	(1.62)	33.71
(B) (i) Items that will be reclassified to profit and loss	90.65	11.77	(54.81)	102.42	(97.58)	(294.19)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit and loss	(31.68)	(4.12)	19.16	(35.80)	34.10	102.80
Total other comprehensive income/(loss)	71.09	36.40	(70.97)	107.49	(121.32)	(378.72)
XI. Total comprehensive income/(loss) for the period (IX+X)	(1,141.36)	(2,154.24)	(1,352.94)	(3,295.60)	(1,500.39)	(7,668.35)
XII. Paid-up equity share capital (face value of ₹2 each)	719.54	719.54	679.22	719.54	679.22	719.54
XIII. Reserves excluding revaluation reserve (as per balance sheet of previous accounting year)						17,668.11
XIV. Earnings/(loss) per share (EPS)						
(a) Ordinary shares (face value of ₹2 each)						
(i) Basic EPS	(3.37)	(6.09)	(3.78)	(9.46)	(4.06)	(21.06)
(ii) Diluted EPS	(3.37)	(6.09)	(3.78)	(9.46)	(4.06)	(21.06)
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic EPS	(3.37)	(6.09)	(3.78)	(9.46)	(4.06)	(21.06)
(ii) Diluted EPS	(3.37)	(6.09)	(3.78)	(9.46)	(4.06)	(21.06)
	Not annualised					

Statement of Standalone Assets and Liabilities

(₹ in crores)

	As at September 30,	As at March 31,
	2020	2020
	Audited	
I. ASSETS		
(1) Non-current assets		
(a) Property, plant and equipment	18,752.40	18,870.67
(b) Capital work-in-progress	1,500.49	1,755.51
(c) Right to use assets	685.87	669.58
(d) Goodwill	99.09	99.09
(e) Other intangible assets	6,385.65	5,568.64
(f) Intangible assets under development	1,510.01	2,739.29
(g) Investments in subsidiaries, joint ventures and associates	15,127.17	15,182.29
(h) Financial assets		
(i) Investments	596.21	548.57
(ii) Loans and advances	133.87	138.46
(iii) Other financial assets	1,654.33	1,512.96
(i) Non-current tax assets (net)	703.54	727.97
(j) Other non-current assets	1,168.95	1,208.08
	48,317.58	49,021.11
(2) Current assets		
(a) Inventories	3,837.69	3,831.92
(b) Financial assets		
(i) Investments	3,427.58	885.31
(ii) Trade receivables	1,815.17	1,978.06
(iii) Cash and cash equivalents	593.95	2,145.30
(iv) Bank balances other than (iii) above	106.60	1,386.89
(v) Loans and advances	238.22	232.14
(vi) Other financial assets	596.35	1,546.56
(c) Assets classified as held for sale	199.97	191.07
(d) Other current assets	1,361.58	1,371.51
	12,177.11	13,568.76
TOTAL ASSETS	60,494.69	62,589.87
II. EQUITY AND LIABILITIES		
Equity		
(a) Equity share capital	719.54	719.54
(b) Other equity	14,376.77	17,668.11
	15,096.31	18,387.65
Liabilities		
(1) Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	17,206.08	14,776.51
(ii) Lease liabilities	555.72	522.24
(iii) Other financial liabilities	727.21	854.74
(b) Provisions	1,670.12	1,769.74
(c) Deferred tax liabilities (net)	207.79	198.59
(d) Other non-current liabilities	285.31	269.58
	20,652.23	18,391.40
(2) Current liabilities		
(a) Financial liabilities		
(i) Borrowings	6,637.06	6,121.36
(ii) Lease liabilities	75.67	83.30
(iii) Trade payables		
(a) Total outstanding dues of micro and small enterprises	96.62	101.56
(b) Total outstanding dues of creditors other than micro and small enterprises	5,986.31	8,000.69
(iv) Acceptances	4,682.17	2,741.69
(v) Other financial liabilities	4,303.87	5,976.35
(b) Provisions	1,480.97	1,406.75
(c) Current tax liabilities (net)	42.17	31.49
(d) Other current liabilities	1,441.31	1,347.63
	24,746.15	25,810.82
TOTAL EQUITY AND LIABILITIES	60,494.69	62,589.87

Statement of Standalone Cash Flows

	(₹ in crores)		
	Six months ended		Year ended
	September 30,	September 30,	March 31,
	2020	2019	2020
	Audited		
I Cash flows from operating activities:			
Loss for the period	(3,403.09)	(1,379.07)	(7,289.63)
Adjustments for:			
Depreciation and amortisation expense	1,769.81	1,537.70	3,375.29
Allowances/(reversal) for trade and other receivables	28.16	(7.78)	65.35
Inventory write down (net)	41.49	67.55	84.50
(Profit)/loss on sale of assets (net) (including assets scrapped / written off)	(4.59)	228.71	168.04
Write off/(reversal) of impairment of capital work-in-progress and intangibles under development (net)	-	(83.11)	(73.03)
Provision for loan given to/investment in subsidiary companies/joint venture	92.63	19.04	385.62
Provision for impairment of Passenger Vehicle Business	-	-	1,418.64
Provision for Onerous Contracts	-	-	777.00
Profit on sale of investments at FVTPL (net)	(25.23)	(14.15)	(70.16)
Marked-to-market loss/(gain) on investments measured at Fair value through profit and loss	(14.06)	0.01	0.43
Share-based payments	4.26	5.29	4.70
Tax expense	0.78	61.41	162.29
Finance costs	1,187.47	937.41	1,973.00
Interest income	(82.00)	(267.63)	(483.72)
Dividend income	(20.45)	(205.37)	(241.22)
Foreign exchange (gain)/loss (net)	(52.95)	(390.39)	182.32
	2,925.32	1,888.69	7,729.05
Cash flows from operating activities before changes in following assets and liabilities	(477.77)	509.62	439.42
Trade receivables	150.81	(64.65)	1,168.02
Loans and advances and other financial assets	(78.18)	24.89	53.29
Other current and non-current assets	40.38	(84.07)	22.78
Inventories	(47.26)	(690.70)	730.01
Trade payables and acceptances	(80.50)	(3,540.37)	(2,688.95)
Other current and non-current liabilities	40.08	(924.54)	(1,165.05)
Other financial liabilities	(82.12)	441.98	201.38
Provisions	9.64	(153.91)	(122.95)
Cash used in operations	(524.92)	(4,481.75)	(1,362.05)
Income tax refund/(paid) (net)	6.48	(43.28)	(92.54)
Net cash used in operating activities	(518.44)	(4,525.03)	(1,454.59)
II Cash flows from investing activities:			
Payments for property, plant and equipments	(427.92)	(969.41)	(2,748.60)
Payments for other intangible assets	(426.53)	(866.94)	(1,919.98)
Proceeds from sale of property, plant and equipments	7.51	16.23	155.16
Investments in Mutual Fund (purchased)/sold (net)	(2,502.97)	197.41	358.87
Investments in subsidiary companies	-	(467.00)	(467.00)
Purchase of stake in joint venture	(0.02)	-	-
Purchase of business from a subsidiary company	-	-	25.82
Loan to subsidiary company	(3.23)	(7.79)	(7.79)
Deposits with financial institution	-	(250.00)	(1,000.00)
Realisation of deposits with financial institution	750.00	250.00	750.00
Increase in short term inter corporate deposit (net)	(48.75)	(3.00)	(10.07)
Deposits/restricted deposits with banks	(307.66)	(447.14)	(3,419.37)
Realisation of deposits/restricted deposits with banks	1,588.03	526.50	2,851.53
Interest received	93.84	269.05	471.35
Dividend received	20.45	204.47	241.22
Net cash used in investing activities	(1,257.25)	(1,547.62)	(4,718.86)
III Cash flows from financing activities			
Proceeds from issue of shares and warrants (net of issue expenses)	-	-	3,888.79
Proceeds from long-term borrowings (net of issue expenses)	4,062.61	1,500.00	4,781.55
Repayment of long-term borrowings	(3,061.32)	(574.26)	(1,131.68)
Proceeds/(payment) from Option Settlement of long term borrowings (net)	82.93	143.71	190.90
Proceeds from short-term borrowings	3,870.94	5,904.59	9,178.61
Repayment of short-term borrowings	(3,077.41)	(2,987.47)	(8,003.51)
Net change in other short-term borrowings (with maturity up to three months)	(359.77)	3,654.56	1,311.36
Repayment of lease liabilities (including interest)	(105.24)	(94.72)	(193.63)
Dividend paid	-	(0.07)	(3.52)
Interest paid [including discounting charges paid, ₹147.52 crores (September 30, 2019 ₹204.79 crores and March 31, 2020 ₹371.57 crores)]	(1,190.95)	(1,080.24)	(2,269.66)
Net cash from financing activities	221.79	6,466.10	7,749.21
Net increase/(decrease) in cash and cash equivalents	(1,553.90)	393.45	1,575.76
Cash and cash equivalents at the beginning of the period/year	2,145.30	487.40	487.40
Effect of foreign exchange on cash and cash equivalents	2.55	17.83	82.14
Cash and cash equivalents at the end of the period/year	593.95	898.68	2,145.30
Non-cash transactions:			
Liability towards property, plant and equipment and other intangible assets purchased on credit/deferred credit	347.92	490.76	403.02
Increase / (decrease) in liabilities arising from financing activities on account of non-cash transactions :			
Exchange differences	(145.51)	140.28	660.75
Amortisation / effective interest rate adjustments of borrowings	97.28	49.13	10.02

Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles, as well as sale of related parts and accessories. The Company's products mainly include commercial vehicles and passenger vehicles. Accordingly, the Company has Commercial Vehicles and Passenger Vehicles as two reportable segments. The segment information is provided to and reviewed by Chief Operating Decision Maker (CODM)

(₹ in crores)

Particulars	Quarter ended			Six months ended		Year ended
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2020	2020	2019	2020	2019	2020
Audited						
A. Segment Revenue :						
Revenue from operations						
I. Commercial Vehicles	5,554.38	1,437.96	7,785.81	6,992.34	17,995.49	32,932.89
II. Passenger Vehicles	4,073.51	1,222.63	2,186.51	5,296.14	5,282.30	10,772.47
III. Corporate/Unallocable	40.21	26.28	28.16	66.49	74.60	222.81
Total Segment Revenue	9,668.10	2,686.87	10,000.48	12,354.97	23,352.39	43,928.17
Less: Inter segment revenue	-	-	-	-	-	-
Revenue from operations	9,668.10	2,686.87	10,000.48	12,354.97	23,352.39	43,928.17
B. Segment results before other income (excluding government incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax :						
I. Commercial Vehicles	(209.21)	(927.74)	(64.16)	(1,136.95)	417.81	(207.60)
II. Passenger Vehicles	(421.08)	(644.95)	(846.57)	(1,066.03)	(1,157.03)	(2,727.57)
III. Corporate/Unallocable	(21.88)	(50.76)	(87.89)	(72.64)	(159.88)	(263.92)
Total Segment results	(652.17)	(1,623.45)	(998.62)	(2,275.62)	(899.10)	(3,199.09)
Less: Inter segment eliminations	-	-	-	-	-	-
Net Segment results	(652.17)	(1,623.45)	(998.62)	(2,275.62)	(899.10)	(3,199.09)
Add/(Less) : Other income (excluding incentives)	85.94	55.80	224.06	141.74	487.14	794.67
Add/(Less) : Finance costs	(634.67)	(552.80)	(497.92)	(1,187.47)	(937.41)	(1,973.00)
Add/(Less) : Foreign exchange gain/(loss) (net)	35.21	(20.93)	(69.18)	14.28	(32.03)	(239.00)
Add/(Less) : Exceptional items						
-Commercial Vehicles	(2.61)	-	100.00	(2.61)	100.00	71.52
-Passenger Vehicles	-	-	(17.08)	-	(17.13)	(2,222.85)
-Corporate/Unallocable	(43.75)	(48.88)	(11.25)	(92.63)	(19.13)	(359.59)
Total loss before tax	(1,212.05)	(2,190.26)	(1,269.99)	(3,402.31)	(1,317.66)	(7,127.34)
C. Segment Assets		As at June 30,		As at September 30,		As at March 31,
		2020		2020	2019	2020
		Audited		Audited		
I. Commercial Vehicles		21,448.61		21,563.94	23,650.30	21,845.57
II. Passenger Vehicles		16,650.99		16,144.36	17,839.47	16,774.98
III. Corporate/Unallocable		23,917.86		22,586.42	21,766.11	23,778.25
-Total		62,017.46		60,294.72	63,255.88	62,398.80
IV. Assets classified as held for sale		193.38		199.97	176.80	191.07
Total Assets		62,210.84		60,494.69	63,432.68	62,589.87
D. Segment Liabilities						
I. Commercial Vehicles		9,121.93		10,995.48	11,543.20	11,237.44
II. Passenger Vehicles		4,113.90		5,375.67	2,862.70	5,204.60
III. Corporate/Unallocable		32,739.38		29,027.23	28,359.36	27,760.18
Total Liabilities		45,975.21		45,398.38	42,765.26	44,202.22

Notes:

1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on October 27, 2020.

2) Other income includes:

Particulars	Quarter ended						Six months ended		Year ended
	September 30,	June 30,	September 30,	September 30,	September 30,	September 30,	March 31,		
	2020	2020	2019	2020	2019	2020			
Dividend from subsidiaries	1.30	-	65.05	1.30	171.10	205.47			

3) The above results include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

Particulars	Quarter ended			Six months ended		Year ended
	September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
	2020	2020	2019	2020	2019	2020
1 Revenue from operations	9,496.86	2,478.29	9,741.58	11,975.15	22,721.76	42,963.03
2 Loss before tax	(1,320.12)	(2,238.45)	(1,273.43)	(3,558.57)	(1,401.92)	(7,313.57)
3 Loss after tax	(1,285.26)	(2,236.23)	(1,285.62)	(3,521.49)	(1,433.78)	(7,453.98)

4) Pursuant to Non-Convertible Debentures of Tata Motors Limited being listed, below are the details of Tata Motors Limited on a standalone basis excluding interest in Joint Operations pursuant to Regulation 52(4) of the listing regulations:

Particulars	Six months ended		Year ended
	September 30,	September 30,	March 31,
	2020	2019	2020
Debt service coverage ratio (no. of times) [refer note (a)]	(0.79)	(0.81)	(2.79)
Interest service coverage ratio (no. of times) [refer note (b)]	(4.21)	(1.58)	(5.25)
Debt Equity ratio [refer note (c)]	1.82	1.27	1.43
Net Worth [refer note (d)]	(₹ in crores)	14,218.44	20,011.00
Capital Redemption Reserve	(₹ in crores)	2.28	2.28
Debenture Redemption Reserve	(₹ in crores)	1,038.84	1,085.94
Earnings per share (EPS)			
A. Ordinary shares (face value of ₹2 each)			
(a) Basic EPS	(₹)	(9.79)	(4.22)
(b) Diluted EPS	(₹)	(9.79)	(4.22)
B. 'A' Ordinary shares (face value of ₹2 each)			
(a) Basic EPS	(₹)	(9.79)	(4.22)
(b) Diluted EPS	(₹)	(9.79)	(4.22)
		Not annualised	

Formulae for calculation of ratios are as follows:

- Debt service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/(Interest on Long term Loans + Repayment of Long term Loans during the period)
- Interest service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/Interest on Long term Loans. For the purpose of calculation in (a) and (b) above, loans having original maturity of more than 360 days are considered as Long term Loans.
- Debt Equity Ratio = Total Debt/Equity
- Net Worth = Equity share capital + Other equity

5) During the year ended March 31, 2020, the Company has allotted Ordinary Shares and Convertible Warrants ('Warrants') on a Preferential basis to Tata Sons Pvt Ltd. Of the total amount of ₹6,494.35 crores, an amount of ₹3,891.85 crores has been received and is being utilized for repayment of debt, meeting future funding requirements and other general corporate purposes of the Company and its subsidiaries. The Company has fully utilised amount of ₹3,891.85 crores as at September 30, 2020.

6) The Board of Directors has, at its meeting held on July 31, 2020, approved (subject to the requisite regulatory and other approvals) a Scheme of Arrangement between Tata Motors Limited and TML Business Analytics Services Limited (Transferee Company) for:

- Transfer of the PV Undertaking of the Company as a going concern, on a slump sale basis as defined under Section 2(42C) of the Income-tax Act, 1961, to the Transferee Company for a lump sum consideration of ₹9,417.00 crores through issuance of equity shares; and
- Reduction of its share capital without extinguishing or reducing its liability on any of its shares by writing down a portion of its securities premium account to the extent of ₹11,173.59 crores, with a corresponding adjustment to the accumulated losses of the Company.

The Scheme of Arrangement has been filed with National Stock Exchange and Bombay Stock Exchange in India for approval.

7) Covid-19 pandemic has rapidly spread throughout the world, including India. Government in India has taken significant measures to curb the spread of the virus including imposing mandatory lockdowns and restrictions in activities. Consequently, Company's manufacturing plants and offices had to be closed down for a considerable period of time, during the six months ended September 30, 2020. As a result of the lockdown, the revenue for the six months ended September 30, 2020 has been impacted. Lockdowns have impacted the Company operationally including on supply chain matters. The Company is monitoring the situation closely taking into account directives from the Governments. Management believes that it has taken into account all the possible impacts of known events arising from COVID-19 pandemic in the preparation of the financial results including but not limited to its assessment of Company's liquidity and going concern, recoverable values of its property, plant and equipment, intangible assets, intangible assets under development and the net realisable values of other assets. However, given the effect of these on the overall economic activity and in particular on the automotive industry, the impact assessment of COVID-19 on the abovementioned financial statement captions is subject to significant estimation uncertainties given its nature and duration and, accordingly, the actual impacts in future may be different from those estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions and consequential impact on its financial results.

8) The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Indian Parliament approval and Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

9) The Statutory Auditors have carried an audit of the above results for the quarter and six months ended September 30, 2020 and have issued an unmodified opinion on the same.

Tata Motors Limited



Guenter Butschek
CEO and Managing Director