



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Horni Mody Street, Mumbai 400 001.  
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2020

Particulars	Quarter ended		Nine months ended		Year ended	
	December 31,	September 30,	December 31,	December 31		
	2020		2019	2020	2019	2020
			Unaudited		Audited	
<b>Revenue from operations</b>						
I (a) Revenue	74,878.98	52,839.02	71,051.42	159,199.86	196,644.97	258,594.36
(b) Other Operating Revenues	774.81	690.98	624.65	1,966.99	1,930.04	2,473.61
<b>Total Revenue from Operations (a)+(b)</b>	<b>75,653.79</b>	<b>53,530.00</b>	<b>71,676.07</b>	<b>161,166.85</b>	<b>198,575.01</b>	<b>261,067.97</b>
II <b>Other income (includes Government incentives)</b>	<b>712.00</b>	<b>633.22</b>	<b>900.13</b>	<b>1,951.75</b>	<b>2,408.68</b>	<b>2,973.15</b>
III <b>Total Income (I + II)</b>	<b>76,365.79</b>	<b>54,163.22</b>	<b>72,576.20</b>	<b>163,118.60</b>	<b>200,983.69</b>	<b>264,041.12</b>
IV <b>Expenses</b>						
(a) Cost of materials consumed						
(i) Cost of materials consumed	45,242.11	34,007.00	38,694.85	89,190.62	114,504.60	152,968.74
(ii) Basis adjustment on hedge accounted derivatives	11.24	(20.69)	(121.02)	(34.59)	(545.45)	(297.27)
(b) Purchase of products for sale	3,626.46	3,085.74	3,143.69	8,437.12	9,281.81	12,228.35
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(970.09)	(3,604.72)	4,700.87	3,705.14	3,080.41	2,231.19
(d) Employee benefits expense (refer note 5)	7,562.24	6,408.99	7,737.29	19,665.49	22,739.87	30,438.60
(e) Finance costs	2,125.93	1,949.60	1,743.59	5,952.34	5,290.52	7,243.33
(f) Foreign exchange (gain)/loss (net)	(623.09)	(432.99)	(197.19)	(1,103.22)	56.32	1,738.74
(g) Depreciation and amortisation expense	6,128.75	5,601.47	5,199.28	17,329.59	15,610.57	21,425.43
(h) Product development/Engineering expenses	1,248.32	1,011.18	1,009.31	3,354.42	2,902.03	4,188.49
(i) Other expenses	10,691.32	10,186.52	13,758.46	28,320.57	42,188.05	57,087.46
(j) Amount transferred to capital and other account	(3,267.42)	(3,209.33)	(4,443.91)	(9,282.40)	(12,928.80)	(17,503.40)
<b>Total expenses (IV)</b>	<b>71,775.77</b>	<b>54,982.77</b>	<b>71,225.22</b>	<b>165,535.08</b>	<b>202,179.93</b>	<b>271,749.66</b>
V <b>Profit/(loss) before exceptional items and tax (III - IV)</b>	<b>4,590.02</b>	<b>(819.55)</b>	<b>1,350.98</b>	<b>(2,416.48)</b>	<b>(1,196.24)</b>	<b>(7,708.54)</b>
VI <b>Exceptional Items</b>						
(a) Employee separation cost	340.63	2.61	8.82	343.24	204.22	436.14
(b) Write off/(reversal) of provision/ impairment of capital work-in-progress and intangibles under development (net)	-	-	-	-	(83.11)	(73.04)
(c) Defined benefit pension plan amendment past service cost (refer note 8)	84.81	-	-	84.81	-	-
(d) Provision for impairment of Passenger Vehicle Business	-	-	-	-	-	1,418.64
(e) Provision for Onerous Contracts	-	-	-	-	-	777.00
(f) Reversal for cost of closure of operation of a subsidiary	(2.81)	(7.49)	(10.15)	(13.52)	(61.46)	(65.62)
(g) Provision for impairment in subsidiaries	-	-	-	-	-	353.20
(h) Provision for loans given to a Joint venture	-	-	2.39	-	11.14	25.12
VII <b>Profit/(loss) before tax (V - VI)</b>	<b>4,167.39</b>	<b>(814.67)</b>	<b>1,349.92</b>	<b>(2,831.01)</b>	<b>(1,267.03)</b>	<b>(10,579.98)</b>
VIII <b>Tax expense/(credit) (net)</b>						
(a) Current tax	675.45	750.15	550.33	1,551.71	1,265.04	1,893.05
(b) Deferred tax (refer note 4)	269.73	(1,221.54)	(1,154.92)	1,122.57	(1,228.09)	(1,497.80)
Total tax expense/(credit) (net)	945.18	(471.39)	(604.59)	2,674.28	36.95	395.25
IX <b>Profit/(Loss) for the period from continuing operations (VII - VIII)</b>	<b>3,222.21</b>	<b>(343.28)</b>	<b>1,954.51</b>	<b>(5,505.29)</b>	<b>(1,303.98)</b>	<b>(10,975.23)</b>
X <b>Share of profit/(loss) of joint ventures and associates (net)</b>	<b>(280.73)</b>	<b>36.02</b>	<b>(198.63)</b>	<b>(304.47)</b>	<b>(807.50)</b>	<b>(1,000.00)</b>
XI <b>Profit/(Loss) for the period (IX + X)</b>	<b>2,941.48</b>	<b>(307.26)</b>	<b>1,755.88</b>	<b>(5,809.76)</b>	<b>(2,111.48)</b>	<b>(11,975.23)</b>
Attributable to:						
(a) Shareholders of the Company	2,906.45	(314.45)	1,738.30	(5,845.99)	(2,176.60)	(12,070.85)
(b) Non-controlling interests	35.03	7.19	17.58	36.23	65.12	95.62
XII <b>Other comprehensive income/(loss)</b>						
(A) (i) Items that will not be reclassified to profit or loss	(2,084.73)	(159.94)	446.21	(11,037.97)	(1,373.91)	8,667.82
(ii) Income tax/(expense)/credit relating to items that will not be reclassified to profit or loss	433.50	32.58	(62.47)	2,143.93	236.57	(1,375.55)
(B) (i) Items that will be reclassified to profit or loss	5,819.99	4,501.63	9,330.15	9,955.11	7,468.98	4,622.77
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss	(621.01)	(669.00)	(990.25)	(1,247.65)	(1,025.28)	(410.57)
<b>Total other comprehensive income/(loss)</b>	<b>3,547.75</b>	<b>3,705.27</b>	<b>8,723.64</b>	<b>(186.58)</b>	<b>5,306.36</b>	<b>11,504.47</b>
XIII <b>Total comprehensive income/(loss) for the period (net of tax) (XI + XII)</b>	<b>6,489.23</b>	<b>3,398.01</b>	<b>10,479.52</b>	<b>(5,996.34)</b>	<b>3,194.88</b>	<b>(470.76)</b>
Attributable to:						
(a) Shareholders of the Company	6,438.70	3,388.93	10,447.77	(6,048.58)	3,123.86	(578.88)
(b) Non-controlling interests	50.53	9.08	31.75	52.24	71.02	108.12
XIV <b>Paid-up equity share capital (face value of ₹2 each)</b>	<b>719.54</b>	<b>719.54</b>	<b>719.54</b>	<b>719.54</b>	<b>719.54</b>	<b>719.54</b>
XV <b>Reserves excluding revaluation reserves (as per Balance Sheet of previous accounting year)</b>						<b>62,358.99</b>
XVI <b>Earnings/(loss) per share (EPS)</b>						
A. Ordinary shares (face value of ₹2 each)						
(a) Basic EPS	8.07	(0.87)	5.02	(16.25)	(6.37)	(34.88)
(b) Diluted EPS	8.04	(0.87)	5.00	(16.25)	(6.37)	(34.88)
B. 'A' Ordinary shares (face value of ₹2 each)						
(a) Basic EPS	8.17	(0.87)	5.12	(16.25)	(6.37)	(34.88)
(b) Diluted EPS	8.14	(0.87)	5.10	(16.25)	(6.37)	(34.88)
				Not annualised		

**Segment wise Revenue, Results, Assets and Liabilities**

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, manufacture, assembly and sale of vehicles including financing thereof, as well as sale of related parts and accessories. The Company provides financing for vehicles sold by dealers in India. The vehicle financing is intended to drive sale of vehicles by providing financing to the dealers' customers and as such is an integral part of automotive business. The operating results for Vehicle Financing has been adjusted only for finance cost for the borrowings sourced by this segment.

Operating segments consist of :

- a) Automotive: The Automotive segment consists of four reportable sub-segments: Tata Commercial Vehicles, Tata Passenger Vehicles, Jaguar Land Rover and Vehicle Financing.  
b) Others: Others consist of IT services and Insurance Broking services.

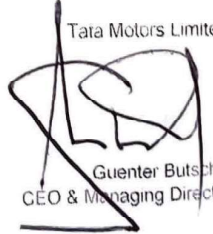
This segment information is provided to and reviewed by Chief Operating Decision Maker (CODM).

Particulars	Quarter ended		Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31	March 31,
	2020	2019	2020	2019	2020
	Unaudited				Audited
<b>A. Segment Revenue :</b>					
Revenue from operations					
<b>I. Automotive and related activity</b>					
- Tata and other brands vehicles					
(a) Commercial Vehicle	10,388.19	6,245.39	8,598.21	18,770.33	28,390.28
(b) Passenger Vehicle	4,933.02	4,020.75	2,741.32	10,131.06	7,985.89
(c) Corporate/Unallocable	68.99	40.21	116.29	135.47	190.89
- Vehicle Financing	1,219.66	1,082.05	1,081.27	3,260.98	3,259.56
- Jaguar and Land Rover	58,606.10	41,767.68	58,751.89	127,748.10	157,478.73
Less: Intra segment eliminations	(17.68)	(27.89)	(62.66)	(65.85)	(62.66)
<b>-Total</b>	<b>75,198.28</b>	<b>53,128.19</b>	<b>71,226.32</b>	<b>159,980.09</b>	<b>197,242.69</b>
<b>II. Others</b>	<b>712.71</b>	<b>652.14</b>	<b>765.81</b>	<b>1,893.47</b>	<b>2,288.32</b>
<b>Total Segment Revenue</b>	<b>75,910.99</b>	<b>53,780.33</b>	<b>71,992.13</b>	<b>161,873.56</b>	<b>199,531.01</b>
Less: Inter segment revenue	(257.20)	(250.33)	(316.06)	(706.71)	(956.00)
<b>Revenue from Operations</b>	<b>75,653.79</b>	<b>53,530.00</b>	<b>71,676.07</b>	<b>161,166.85</b>	<b>198,575.01</b>
<b>B. Segment results before other income (excluding Government Incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax:</b>					
<b>I. Automotive and related activity</b>					
- Tata and other brands vehicles					
(a) Commercial Vehicle	367.86	(380.60)	(301.41)	(1,107.32)	203.26
(b) Passenger Vehicle	(291.39)	(433.43)	(619.84)	(1,386.33)	(1,877.94)
(c) Corporate/Unallocable	6.96	(24.32)	22.75	(70.43)	(138.60)
- Vehicle Financing (net of finance costs pertaining to borrowings sourced by the segment)	(7.57)	(40.51)	(158.03)	(86.77)	(335.48)
- Jaguar and Land Rover	5,013.57	576.94	2,723.07	2,095.65	2,845.20
<b>-Total</b>	<b>5,089.43</b>	<b>(301.92)</b>	<b>1,666.54</b>	<b>(555.20)</b>	<b>696.44</b>
<b>II. Others</b>	<b>96.12</b>	<b>79.48</b>	<b>87.13</b>	<b>201.48</b>	<b>270.50</b>
<b>Total Segment results</b>	<b>5,185.55</b>	<b>(222.44)</b>	<b>1,753.67</b>	<b>(353.72)</b>	<b>966.94</b>
Less: Inter segment eliminations	31.43	14.49	(8.99)	60.40	(60.08)
<b>Net Segment results</b>	<b>5,216.98</b>	<b>(207.95)</b>	<b>1,744.68</b>	<b>(293.32)</b>	<b>906.86</b>
Add/(Less) : Other income (excluding Govt. Incentives)	165.84	189.01	402.38	583.32	893.20
Add/(Less) : Finance costs (excluding pertaining to borrowings sourced by the vehicle finance segment)	(1,415.89)	(1,233.60)	(993.27)	(3,809.70)	(2,939.98)
Add/(Less) : Foreign exchange gain/(loss) (net)	623.09	432.99	197.19	1,103.22	(56.32)
Add/(Less) : Exceptional items					
- Tata and other brands vehicles					
(a) Commercial Vehicle	(52.45)	4.88	(12.51)	(44.35)	138.79
(b) Passenger Vehicle	(8.51)	-	-	(8.51)	(17.13)
(c) Corporate/Unallocable	(5.27)	-	(2.39)	(5.27)	(11.22)
- Vehicle Financing	-	-	-	-	-
- Jaguar and Land Rover	(356.40)	-	13.84	(356.40)	(181.23)
<b>Total Profit/(loss) before tax</b>	<b>4,167.39</b>	<b>(814.67)</b>	<b>1,349.92</b>	<b>(2,831.01)</b>	<b>(1,267.03)</b>
<b>C. Segment Assets</b>		As at September 30, 2020		As at December 31, 2020	As at March 31, 2020
<b>I. Automotive and related activity</b>		Unaudited		Unaudited	Audited
- Tata and other brands vehicles					
(a) Commercial Vehicle		25,826.68		27,340.54	26,449.17
(b) Passenger Vehicle		15,842.54		15,183.69	17,577.01
(c) Corporate/Unallocable		1,749.92		2,008.97	2,375.83
- Tata and other brands vehicles - Assets held for sale		199.97		206.06	183.73
- Vehicle Financing		35,867.56		37,800.27	34,727.22
- Vehicle Financing - Assets held for sale		-		-	3.36
- Jaguar and Land Rover		178,897.55		188,228.77	183,185.76
<b>-Total</b>		<b>258,384.22</b>		<b>270,768.30</b>	<b>264,502.08</b>
<b>II. Others</b>		<b>2,460.98</b>		<b>2,481.03</b>	<b>2,398.39</b>
<b>Total Segment Assets</b>		<b>260,845.20</b>		<b>273,249.33</b>	<b>266,900.47</b>
Less: Inter segment eliminations		(1,361.72)		(1,289.74)	(1,458.32)
<b>Net Segment Assets</b>		<b>259,483.48</b>		<b>271,959.59</b>	<b>265,442.15</b>
<b>Investment in equity accounted investees</b>					
Tata and other brands vehicles - Corporate/Unallocable		424.40		433.01	412.57
- Vehicle Financing		-		-	4.38
- Jaguar and Land Rover		3,462.49		3,275.23	3,469.68
- Others		551.43		573.86	601.86
Add : Unallocable assets		44,232.34		65,110.16	56,867.23
<b>Total Assets</b>		<b>308,154.14</b>		<b>341,351.85</b>	<b>326,797.87</b>
<b>D. Segment Liabilities</b>					
<b>I. Automotive and related activity</b>					
- Tata and other brands vehicles					
(a) Commercial Vehicle		12,671.09		15,866.16	13,464.26
(b) Passenger Vehicle		5,312.72		6,029.41	3,898.77
(c) Corporate/Unallocable		1,231.33		1,091.75	1,026.30
- Vehicle Financing		684.33		679.16	723.40
- Jaguar and Land Rover		101,097.46		109,884.39	107,300.96
<b>-Total</b>		<b>120,996.93</b>		<b>133,550.87</b>	<b>126,413.69</b>
<b>II. (a) Others</b>		<b>831.48</b>		<b>826.31</b>	<b>843.43</b>
<b>Total Segment Liabilities</b>		<b>121,828.41</b>		<b>134,377.18</b>	<b>127,257.12</b>
Less: Inter segment eliminations		(330.20)		(286.59)	(387.26)
<b>Net Segment Liabilities</b>		<b>121,498.21</b>		<b>134,090.59</b>	<b>126,869.86</b>
Add : Unallocable liabilities		134,618.96		149,018.19	132,416.77
<b>Total Liabilities</b>		<b>256,117.17</b>		<b>283,108.78</b>	<b>259,286.63</b>

Notes -

- 1) The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on January 29, 2021
- 2) The COVID-19 pandemic has rapidly spread throughout the world, including India and other countries where the Group has its operations. Governments around the world have been taking significant measures to curb the spread of the virus including imposing mandatory lockdowns and restrictions in activities. Consequently, Group's manufacturing plants and offices had to be closed down for a considerable period of time during the nine month ended December 31, 2020. As a result of the lockdown, the revenue for the nine month ended December 31, 2020 has been impacted. Lockdowns have impacted the Company operationally including on supply chain matters. The Company is monitoring the situation closely taking into account directives from the Governments. Further, the Reserve Bank of India (RBI) has announced moratorium on loan repayments for specific borrower segments which impacts Group's vehicle financing business in India. Management believes that it has taken into account all the possible impacts of known events arising from COVID-19 pandemic in the preparation of the financial results including but not limited to its assessment of Group's liquidity and going concern, recoverable values of its property, plant and equipment, intangible assets, intangible assets under development, allowance for losses for finance receivables and the net realisable values of other assets. However, given the effect of these lockdowns and restrictions on the overall economic activity globally and in particular the countries where the Group operates and in particular on the global automotive industry, the impact assessment of COVID-19 on the abovementioned financial statement captions is subject to significant estimation uncertainties given its nature and duration and accordingly, the actual impacts in future may be different from those estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions and consequential impact on its financial results.
- 3) During year ended March 31, 2020, the Company allotted 20,16,23,407 Ordinary Shares at a price of ₹150 per Ordinary Share aggregating to ₹3,024.4 crores and 23,13,33,871 Convertible Warrants ('Warrants'), each carrying a right to subscribe to one Ordinary Share per Warrant, at a price of ₹150 per Warrant ('Warrant Price'), aggregating to ₹3,470 crores on a preferential basis to Tata Sons Pvt Ltd. An amount equivalent to 25% of the Warrant Price was paid at the time of subscription and allotment of each Warrant and the balance 75% of the Warrant Price was payable by the Warrant holder at the time of allotment of Ordinary Shares pursuant to exercise of the options attached to Warrant(s) to subscribe to Ordinary Share(s). The warrants could have been exercised within 18 months from the date of allotment i.e. upto June 2021. Subsequent to the quarter ended December 31, 2020, Tata Sons Pvt Ltd, has exercised the options attached to the warrants and on remittance of the balance subscription money of ₹2,602.51 crores, 23,13,33,871 Ordinary Shares are allotted.
- 4) The deferred tax expenses for the nine months ended December 31, 2020 is ₹1,122.57 crores. Movement in pension valuation in Jaguar Land Rover, on account of changes in financial assumptions has resulted in a deferred tax credit of ₹2,143.55 crores, whereas movement in cash flow hedges has resulted in a deferred tax charge of ₹1,148.19 crores during the nine months ended December 31, 2020. This net amount of ₹995.36 crores has been recognized in the Other Comprehensive Income. Deferred tax asset arising from the pension valuation, certain other temporary differences and losses have been written down since the Company has restricted recognition of net deferred tax asset based on its assessment of recoverability, resulting in a deferred tax charge in the statement of profit and loss account.
- 5) Employee benefits expense for the quarter and nine months ended December 31, 2020 is net of Government grants received by certain subsidiary companies amounting to ₹38.21 crores (GBP 4.0 million) and ₹1,754.08 crores (GBP 182.9 million) respectively.
- 6) The Indian Parliament has approved the Code on Social Security, 2020 which would impact the contributions by the company towards Provident Fund and Gratuity. The Ministry of Labour and Employment has released draft rules for the Code on Social Security, 2020 on November 13, 2020, and has invited suggestions from stakeholders which are under active consideration by the Ministry. The Company will assess the impact and its evaluation once the subject rules are notified and will give appropriate impact in its financial statements in the period in which, the Code becomes effective and the related rules to determine the financial impact are published.
- 7) The Company had been presenting, gains and losses on effective cash flow hedges of inventory in the Statement of Other Comprehensive Income as "will not be reclassified to profit or loss". With wider industry practice emerging, clearer guidance now being available and with the present economic situation due to COVID-19, the Company has changed the presentation of these effective cash flow hedges of inventory presentation as "will be reclassified to profit or loss", from quarter ended September 30, 2020 and accordingly reclassified the comparative amounts for the prior periods. The change in presentation is within the statement of other comprehensive income and does not affect Profit / (loss) for the period and earnings per share.
- 8) Jaguar Land Rover had recognised a past service cost due to the requirement to equalise male and female members' benefits for the inequalities within guaranteed minimum pension ('GMP') earned in the year ended March 31, 2019. This assessment has been updated during the quarter ended December 31, 2020 based on new information and accordingly, a charge of ₹84.81 crores (GBP 9.0 million) has been recognised as an exceptional item.
- 9) The Statutory Auditors have carried out a limited review of the consolidated financial results for the quarter and nine months ended December 31, 2020.

Mumbai, January 29, 2021

Tata Motors Limited  
  
Guenter Butschek  
CEO & Managing Director