



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2023

Particulars	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2023	2023	2022	2023
	Unaudited	Audited [refer note 8]	Unaudited	Audited
I Revenue from operations				
(a) Revenue	101,528.49	105,016.70	71,227.76	342,874.59
(b) Other operating revenues	707.59	915.65	706.90	3,092.38
Total revenue from operations (a)+(b)	102,236.08	105,932.35	71,934.66	345,966.97
II Other income (includes government incentives)	1,360.54	1,576.93	887.36	4,633.18
III Total Income (I + II)	103,596.62	107,509.28	72,822.02	350,600.15
IV Expenses				
(a) Cost of materials consumed	62,479.16	60,211.94	47,336.30	208,944.31
(b) Purchase of products for sale	7,607.08	6,247.69	5,263.64	22,306.95
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(6,302.79)	1,734.75	(4,378.21)	(4,781.62)
(d) Employee benefits expense	9,851.77	9,377.52	7,786.36	33,654.70
(e) Finance costs	2,615.39	2,641.67	2,420.72	10,225.48
(f) Compulsorily convertible preference share measured at fair value	-	13.75	-	13.75
(g) Foreign exchange (gain)/loss (net)	341.81	(318.32)	767.78	(103.88)
(h) Depreciation and amortisation expense	6,633.18	7,050.20	5,841.04	24,860.36
(i) Product development/engineering expenses	2,413.68	2,811.86	2,691.90	10,661.96
(j) Other expenses	18,564.35	18,430.55	13,833.85	61,785.96
(k) Amount transferred to capital and other account	(5,936.70)	(5,691.79)	(3,779.69)	(18,434.84)
Total expenses (IV)	98,266.93	102,509.82	77,783.69	349,133.13
V Profit/(loss) before exceptional items and tax (III-IV)	5,329.69	4,999.46	(4,961.67)	1,467.02
VI Exceptional Items				
(a) Provision for employee pension scheme (refer note 2)	646.37	-	-	-
(b) Defined benefit pension plan amendment past service cost (refer note 3)	-	-	(1,495.07)	(1,495.07)
(c) Employee separation cost	1.59	-	1.45	1.45
(d) Write off/provision for tangible/intangible assets (including under development) (net)	-	276.91	-	229.96
(e) Cost of demerger between subsidiaries of vehicle financing business	38.49	-	-	-
(f) Reversal for onerous contracts and related supplier claims	-	-	-	(61.03)
(g) Reversal of Impairment in subsidiaries (refer note 4)	-	-	-	(214.39)
(h) Cost of slump sale of passenger vehicle undertaking	(6.39)	-	-	9.00
(i) Others	(3.08)	(61.59)	-	(60.45)
VII Profit/(loss) before tax (V-VI)	4,652.71	4,784.14	(3,468.05)	3,057.55
VIII Tax expense/(credit) (net)				
(a) Current tax	1,358.08	1,116.77	599.26	3,258.35
(b) Deferred tax	204.93	(1,737.42)	919.70	(2,554.29)
Total tax expense/(credit) (net)	1,563.01	(620.65)	1,518.96	704.06
IX Profit/(loss) for the period (VII-VIII)	3,089.70	5,404.79	(4,987.01)	2,353.49
X Share of profit of joint ventures and associates (net)	210.95	91.25	36.04	336.38
XI Profit/(Loss) for the period (IX + X)	3,300.65	5,496.04	(4,950.97)	2,689.87
Attributable to:				
(a) Shareholders of the Company	3,202.80	5,407.79	(5,006.60)	2,414.29
(b) Non-controlling interests	97.85	88.25	55.63	275.58
XII Other comprehensive income/(loss)				
(A) (i) Items that will not be reclassified to profit or loss (refer note 5)	(1,325.68)	(950.96)	3,414.86	(329.36)
(ii) Income tax (expense)/credit relating to items that will not be reclassified to profit or loss	346.75	232.22	(908.95)	73.53
(B) (i) Items that will be reclassified to profit or loss	7,008.31	3,623.10	(7,441.55)	(478.44)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss	(223.76)	(86.08)	1,571.55	(1,181.06)
Total other comprehensive income/(loss)	5,805.62	2,818.28	(3,364.09)	(1,915.33)
XIII Total comprehensive income/(loss) for the period (net of tax) (XI + XII)	9,106.27	8,314.32	(8,315.06)	774.54
Attributable to:				
(a) Shareholders of the Company	8,999.95	8,222.24	(8,367.49)	479.20
(b) Non-controlling interests	106.32	92.08	52.43	295.34
XIV Paid-up equity share capital (face value of ₹2 each)	766.05	766.02	765.93	766.02
XV Reserves excluding revaluation reserves				44,555.77
XVI Earnings per share (EPS)				
A. Ordinary shares (face value of ₹2 each)				
(a) Basic EPS	₹ 8.35	14.11	(13.07)	6.29
(b) Diluted EPS	₹ 8.34	14.10	(13.07)	6.29
B. 'A' Ordinary shares (face value of ₹2 each)				
(a) Basic EPS	₹ 8.45	14.21	(13.07)	6.39
(b) Diluted EPS	₹ 8.44	14.20	(13.07)	6.39
				Not annualised

Segment wise Revenue, Results, Assets and Liabilities

The Company primarily operates in the automotive business. The automotive business includes all activities relating to development, design, manufacture, assembly and sale of vehicles including financing thereof, as well as sale of related parts, accessories and services. The Company provides financing for vehicles sold by dealers in India. The vehicle financing is intended to drive sale of vehicles by providing financing to the dealers' customers and as such is an integral part of automotive business. The operating results for Vehicle Financing has been adjusted only for finance cost for the borrowings sourced by this segment.

Operating segments consist of :

- a) Automotive: The Automotive segment consists of four reportable sub-segments: Tata Commercial Vehicles, Tata Passenger Vehicles, Jaguar Land Rover and Vehicle Financing.
b) Others: Others consist of IT services and Insurance Broking services.

Other operating segments do not meet the quantitative thresholds for disclosure and have been aggregated.

This segment information is provided to and reviewed by Chief Operating Decision Maker (CODM).

Particulars	Quarter ended			
	June 30,	March 31,	June 30,	March 31,
	2023	2023	2022	2023
	Unaudited	Audited [refer note 8]	Unaudited	Audited
(₹ in crores)				
A. Segment Revenue :				
Revenue from operations				
I. Automotive and related activity				
- Tata and other brands vehicles				
(a) Commercial Vehicle	16,991.25	21,239.90	16,269.81	70,815.85
(b) Passenger Vehicle	12,839.03	12,093.12	11,556.32	47,867.83
(c) Corporate/Unallocable	110.48	112.49	117.74	360.21
- Vehicle Financing	1,061.30	1,068.36	1,097.68	4,595.24
- Jaguar and Land Rover	71,395.54	71,463.07	43,056.30	222,859.73
Less: Intra segment eliminations	(1,084.47)	(1,105.67)	(831.18)	(3,857.68)
-Total	101,313.13	104,871.27	71,266.67	342,641.18
II. Others	1,369.98	1,504.74	970.99	4,808.62
Total Segment Revenue	102,683.11	106,376.01	72,237.66	347,449.80
Less: Inter segment revenue	(447.03)	(443.66)	(303.00)	(1,482.83)
Revenue from Operations	102,236.08	105,932.35	71,934.66	345,966.97
B. Segment results before other income (excluding government incentives), finance costs, foreign exchange gain/(loss) (net), exceptional items and tax:				
I. Automotive and related activity				
- Tata and other brands vehicles				
(a) Commercial Vehicle	1,045.11	1,840.10	395.41	3,693.28
(b) Passenger Vehicle	61.49	156.20	72.53	542.17
(c) Corporate/Unallocable	(92.37)	(34.73)	5.50	(157.84)
- Vehicle Financing (net off finance costs pertaining to borrowings sourced by the segment)	(71.96)	(591.05)	(0.75)	(1,385.09)
- Jaguar and Land Rover	5,696.88	4,396.26	(3,430.99)	3,481.69
Less: Intra segment eliminations	(5.52)	28.90	(17.27)	(17.56)
-Total	6,633.63	5,795.68	(2,975.67)	6,156.65
II. Others	268.11	265.11	176.58	826.24
Total Segment results	6,901.74	6,060.79	(2,798.99)	6,982.89
Less: Inter segment eliminations	(8.79)	17.94	7.70	15.13
Net Segment results	6,892.95	6,078.73	(2,791.29)	6,998.02
Add/(Less) : Other income (excluding Government Incentives)	677.22	531.71	339.98	1,719.62
Add/(Less) : Finance costs (excluding pertaining to borrowings sourced by the vehicle finance segment)	(1,898.67)	(1,929.30)	(1,742.58)	(7,354.70)
Add/(Less) : Foreign exchange gain/(loss) (net)	(341.81)	318.32	(767.78)	103.88
Add/(Less) : Exceptional items				
- Tata and other brands vehicles				
(a) Commercial Vehicle	(557.50)	(276.92)	(1.36)	(278.28)
(b) Passenger Vehicle	6.39	-	-	313.37
(c) Corporate/Unallocable	(90.45)	-	(0.09)	(0.09)
- Vehicle Financing	(38.49)	-	-	-
- Jaguar and Land Rover	3.07	61.60	1,495.07	1,555.53
Total Profit/(loss) before tax	4,652.71	4,784.14	(3,468.05)	3,057.55
C. Segment Assets				
I. Automotive and related activity				
- Tata and other brands vehicles				
(a) Commercial Vehicle (including assets classified as held for sale)	32,763.42		31,187.00	30,250.90
(b) Passenger Vehicle	20,287.72		15,249.74	19,591.89
(c) Corporate/Unallocable (including assets classified as held for sale)	1,624.70		2,022.32	1,475.15
- Vehicle Financing (including assets classified as held for sale)	34,107.32		38,991.07	35,842.97
- Jaguar and Land Rover (including assets classified as held for sale)	190,376.44		175,100.20	181,843.78
Less: Intra segment eliminations	(2,100.08)		(110.86)	(2,390.94)
-Total	277,059.52		262,439.47	266,613.75
II. (a) Others	4,094.65		3,605.38	4,051.44
Total Segment Assets	281,154.21		266,044.85	270,665.19
Less: Inter segment eliminations	(1,309.19)		(1,176.98)	(1,226.76)
Net Segment Assets	279,845.02		264,867.87	269,438.43
Investment in equity accounted investees				
- Tata and other brands vehicles-Corporate/Unallocable	769.11		591.18	716.01
- Jaguar and Land Rover	3,286.28		3,165.39	3,349.41
- Others	616.16		591.26	610.24
Add : Unallocable assets	64,084.92		52,552.58	61,967.29
Total Assets	348,601.49		321,768.28	336,081.38
D. Segment Liabilities				
I. Automotive and related activity				
- Tata and other brands vehicles				
(a) Commercial Vehicle (including liabilities for assets classified as held for sale)	22,267.68		18,433.66	22,543.11
(b) Passenger Vehicle	14,214.34		12,242.13	12,618.89
(c) Corporate/Unallocable	1,626.59		234.70	1,252.27
- Vehicle Financing	928.42		862.14	1,241.37
- Jaguar and Land Rover (including liabilities for assets classified as held for sale)	114,833.13		93,396.20	106,380.14
Less: Intra segment eliminations	(1,886.93)		(94.86)	(2,257.37)
-Total	151,983.23		125,073.97	141,778.41
II. (a) Others	1,708.50		1,645.44	2,252.12
Total Segment Liabilities	153,691.73		126,719.41	144,030.53
Less: Inter segment eliminations	(384.38)		(263.39)	(312.46)
Net Segment Liabilities	153,307.35		126,456.02	143,718.07
Add : Unallocable liabilities	133,616.19		154,340.12	139,763.80
Total Liabilities	286,923.54		280,796.14	283,481.87

Notes:-

- 1) The above results were reviewed and recommended by the Audit Committee on July 24, 2023 and approved by the Board of Directors at its meeting held on July 25, 2023.
- 2) Tata Motors Limited is amongst the very few companies in India that has its own exempted Pension fund. In the past few years there have been multiple developments on this front. The Company in earlier years had made an application to surrender the said Pension fund as of October 1, 2019 which has still not been accepted by the Employee Provident Fund Organisation (EPFO). In the meanwhile, due to incurrance of losses for three consecutive years upto March 2022, the Company been legally advised that it has lost its pension fund exemption status w.e.f. April 1, 2022 as per the prevailing rules of the EPFO. Recently, the Hon'ble Supreme Court of India ruled that those who were members of a statutory pension fund as on September 1, 2014, can exercise a joint option with their employer to contribute to their Pension fund beyond the statutory limit and be eligible to draw their pension calculated based on last 5 years average salary. In the same ruling, in paragraph 37 it was clarified that it was not addressing the matter with respect to applicability of this judgment on exempted establishments.
The Company has received various representations from its employees (past and present) to extend the said pension benefits to them as well. To continue to serve the best interests of all stakeholders and to seek a finality on this matter and avoid long drawn litigation, after careful consideration, during the current quarter, the Company has started accepting and approving the joint options on the EPFO portal, along with a communication to the EPFO that the Company shall fund the additional liability estimated through actuarial valuation. Accordingly, a provision of ₹ 646.37 crores has been made during the quarter ended June 30, 2023 for Tata Motors Ltd, which has been disclosed as an Exceptional item.
The situation continues to evolve and there is significant ambiguity on how this matter will finally be resolved, and the EPFO is expected to provide further clarity on various elements including those referred above. The Company will therefore continue to engage with EPFO to accept the surrender of the Pension Trust and confirm the transfer value.
- 3) During the quarter ended June 30, 2022, Jaguar Land Rover has recognised a pension past service credit of ₹1,495.07 crores (£155 million) due to change in inflation index from RPI to CPI.
- 4) As part of slump sale (passenger vehicle undertaking), the investments in wholly owned subsidiaries of the Company engaged in designing services namely Tata Motors European Technical Centre PLC (TMETC) and Trilix S.r.l (Trilix) have been transferred to Tata Motors Passenger Vehicle Limited, a wholly owned subsidiary of the Company, w.e.f. January 1, 2022. These subsidiaries were then transferred to Tata Passenger Electric Mobility Ltd., another wholly owned subsidiary of the Company. During the year ended March 31, 2023 the Company reassessed the recoverable value of assets belonging to Tata Motors European Technical Centre PLC (TMETC) and accordingly provision for impairment towards the assets was reversed amounting to ₹214.39 crores (£23.57 million).
- 5) In June 2023, Jaguar Land Rover was informed that one of the investments held by the UK Defined Benefit pension schemes has been revalued by the fund's independent valuation agent and that the valuation of the holding as of March 31, 2023, across the schemes, has been reduced by ₹792.83 crores (£78 million) to ₹756.67 crores (£73 million). There is some uncertainty as at June 30, 2023 over the remaining valuation, however Jaguar Land Rover does not consider the uncertainty to be material. This change in asset value is included in OCI as part of the asset and liability movements over the quarter.

6) Additional Information pursuant to requirement of Regulation 52(4) and Regulation 54(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 as amended and as at period ended June 30, 2023:

Sr No	Particulars	Quarter ended		Year ended	
		June 30, 2023	March 31, 2023	June 30, 2022	March 31, 2023
		Unaudited	Audited	Unaudited	Audited
a)	Debt Equity Ratio (number of times) [Total Debt ⁽ⁱ⁾ /Equity ⁽ⁱⁱ⁾]	2.25	2.77	3.75	2.77
b)	Debt Service Coverage Ratio (number of times) (not annualised) [(Profit/ (loss) before exceptional items and tax + Interest on borrowings)/(Interest on borrowings + Repayment of borrowings) ⁽ⁱⁱⁱ⁾]	1.31	0.46	(0.37)	0.23
c)	Interest Service Coverage Ratio (number of times) (not annualised) [(Profit/ (loss) before exceptional items and tax +Interest on borrowings)/Interest on borrowings]	3.50	3.29	(1.45)	1.17
d)	Capital redemption reserve (₹ In crores)	2.28	2.28	2.28	2.28
e)	Debenture redemption reserve (₹ In crores)	211.34	211.34	411.14	211.34
f)	Net worth ^(iv) (₹ In crores) [Equity share capital + Other equity]	54,347.67	45,321.79	36,483.81	45,321.79
g)	Profit/(Loss) for the period (₹ In crores)	3,300.65	5,496.04	(4,950.97)	2,689.87
h)	Earnings per share (EPS)				
	A. Ordinary shares (face value of ₹2 each)				
	(a) Basic (₹)	8.35	14.11	(13.07)	6.29
	(b) Diluted (₹)	8.34	14.10	(13.07)	6.29
	B. 'A' Ordinary shares (face value of ₹2 each)				
	(a) Basic (₹)	8.45	14.21	(13.07)	6.39
	(b) Diluted (₹)	8.44	14.20	(13.07)	6.39
		Not annualised			
i)	Current ratio (number of times) [Current assets / Current liabilities]	0.98	0.98	0.94	0.98
j)	Long term debt to working capital (number of times) [Long Term Borrowings ^(v) / Working capital ^(vi)]	4.97	5.30	6.94	5.30
k)	Bad debts to Account receivable ratio (%) [Bad Debts ^(vii) / Average of trade and other receivables ^(viii)]	0.01%	0.01%	0.00%	0.40%
l)	Current liability ratio (number of times) [Current Liabilities (excluding current maturities of long term debt and interest accrued on borrowings) / (Total liabilities)]	0.49	0.46	0.43	0.46
m)	Total debts to total assets (number of times) [(Non current borrowings + Current borrowings) / Total assets]	0.35	0.37	0.43	0.37
n)	Debtors turnover (number of times) (not annualised) [Revenue from operations (excluding finance revenue) / Average trade receivables]	6.13	6.85	5.44	24.25
o)	Inventory turnover (in times) (not annualised) [Raw material consumed ^(ix) / Average inventory ^(x)]	1.42	1.65	1.30	5.96
p)	Operating margin (%) [(Profit/ (loss) before exceptional items and tax + Finance costs (excluding finance costs pertaining to borrowings sourced by vehicle financing segment) + Foreign exchange (gain)/loss (net)+ Depreciation and amortisation expense-Other Income (excluding incentives)) / Revenue from operations]	13.23%	8.32%	4.24%	9.21%
q)	Net profit margin (%) [Profit/(loss) for the period / Revenue from operations]	3.23%	5.19%	(6.88%)	0.78%

- Notes:**
- Total debt includes non-current and current borrowings.
 - Equity = equity attributable to owners of Tata Motors Limited
 - Repayment of borrowing includes repayment of long-term borrowings, proceeds from short-term borrowings, repayment of short-term borrowings and net change in other short-term borrowings (with maturity up to three months).
 - Net worth has been computed on the basis as stated in Clause 2 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 i.e. Net worth as defined in sub-section (57) of section 2 of the Companies Act, 2013.
 - Long term borrowings (including current portion of long term borrowings)
 - Working capital = current assets-current liabilities (excluding current maturities of long term debt and interest accrued on borrowings)
 - Bad debts is write off of trade and other receivables
 - Average of trade and other receivables includes trade receivables, non-current and current loans and advances, non-current and current other assets.
- Raw material consumed includes cost of materials consumed, purchase of products for sale and changes in inventories of finished goods, work-in-progress and products for sale.
 - Inventory includes raw materials and components, work-in-progress, finished goods, stores and spare parts, consumable tools and goods-in-transit-raw materials and components.
- The Board of Directors has, at its meeting held today, approved (subject to inter alia the requisite NCLT, shareholders, creditors, regulatory and other approvals) a Scheme of Arrangement under Section 230-232 of the Companies Act, 2013, between Tata Motors Limited and its shareholders and creditors for reduction through cancellation of the "A" Ordinary shares and the payment of consideration for such reduction through the issuance of New Ordinary shares of the Company, in the manner contemplated in the Scheme of Arrangement.
 - Figures for the quarter ended March 31, 2023, represent the difference between the audited figures in respect of full financial year and the published figures for the nine months ended December 31, 2022, which were subject to limited review.
 - The Statutory Auditors have carried out a limited review of the consolidated financial results for the quarter ended June 30, 2023.

Tata Motors Limited

GIRISH WAGH
Executive Director

Mumbai, July 25, 2023