



JAGUAR LAND ROVER REPORTS US SALES FOR NOVEMBER 2019

- Best Ever U.S. November Sales for Jaguar Land Rover
- Best Ever U.S. November Sales for Land Rover, Discovery and Range Rover model line up
- Best Ever U.S. Jaguar I-PACE and F-PACE Sales Month

(MAHWAH, NJ) – Dec. 3, 2019 – Jaguar Land Rover today reported November 2019 U.S. sales. Jaguar Land Rover total November U.S. sales reached 12,472 units, up six percent from November 2018. For the calendar year, Jaguar Land Rover achieved 111,895 units, an increase of three percent vs. 108,377 units in 2018.

Brand Details

<u>Jaguar</u>

For the month of November, Jaguar sales were 2,958 units, seven percent lower than a year ago. The Jaguar F-PACE continued to lead the brand's sales performance with 1,787 units sold. The Jaguar I-PACE AND E-PACE sold 270 and 442 units respectively.

Land Rover

For the month of November, the Land Rover brand sold 9,514 units, an increase of 11 percent from 8,547 units in November 2018. The Discovery is up 51 percent with 1,081 units sold. The Range Rover Sport continued to be the brand's sales leader with 2,474 units sold, an increase of 10 percent vs. 2,259 units in November 2018.

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Note to Editors:

Information about Jaguar North America products is available to consumers at www.jaguar.com. Visit www.us.media.jaguar.com for news releases, high-resolution photographs and broadcast quality video footage. Additional media updates are available on Facebook (JaguarUSA) and Twitter (@interactivejag).

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About Jaguar Land Rover

Jaguar Land Rover is the UK's largest automotive manufacturer, built around two iconic British car brands: Land Rover, the world's leading manufacturer of premium all-wheel-drive vehicles; and Jaguar, one of the world's premier luxury sports sedan and sports car marques.

At Jaguar Land Rover, we are driven by a desire to deliver class-leading vehicles, which will provide experiences our customers will love, for life. Our products are in demand around the globe. In 2018 Jaguar Land Rover sold 592,708 vehicles in 128 countries.

We support around 260,000 people through our retailer network, suppliers and local businesses. At heart we are a British company, with two major design and engineering sites, three vehicle manufacturing facilities and an engine manufacturing center in the UK. We also have plants in China, Brazil, India, Austria and Slovakia.

From 2020 all new Jaguar Land Rover vehicles will offer the option of electrification, giving our customers even more choice. We will introduce a portfolio of electrified products across our model range, embracing fully electric, plug-in hybrid and mild hybrid vehicles as well as continuing to offer the latest diesel and gasoline engines.