



TATA MOTORS LIMITED
Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001
CIN L28920MH1945PLC004520

(₹ in crores)

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2023	2023	2022	2023	2022	2023
I. Revenue from operations	Audited					
(a) Revenue	18,500.95	18,403.19	15,693.14	52,637.20	45,337.23	65,298.84
(b) Other operating revenue	167.61	138.51	100.84	405.64	277.97	458.49
Total revenue from operations (a)+(b)	18,668.56	18,541.70	15,793.98	53,042.84	45,615.20	65,757.33
II. Other income (includes Government incentives)	146.82	579.81	173.18	1,025.72	579.01	820.94
III. Total Income (I+II)	18,815.38	19,121.51	15,967.16	54,068.56	46,194.21	66,578.27
IV. Expenses						
(a) Cost of materials consumed	12,098.26	11,492.58	10,115.98	34,534.24	30,316.23	42,226.81
(b) Purchases of products for sale	1,851.81	1,840.87	1,583.00	5,582.07	4,751.96	6,561.32
(c) Changes in inventories of finished goods, work-in-progress and products for sale	(861.33)	(9.06)	(65.25)	(2,266.10)	(634.65)	484.69
(d) Employee benefits expense	1,110.48	1,085.94	972.28	3,260.88	2,999.56	4,021.63
(e) Finance costs	411.95	471.48	503.43	1,295.17	1,581.58	2,047.51
(f) Foreign exchange loss (net)	157.84	36.08	66.68	243.89	254.16	279.76
(g) Depreciation and amortisation expense	513.13	509.00	430.18	1,518.04	1,299.29	1,766.86
(h) Product development/engineering expenses	279.55	222.57	214.83	726.96	592.69	899.06
(i) Other expenses	2,355.53	2,192.86	1,842.19	6,587.69	5,612.00	7,819.74
(j) Amount transferred to capital and other accounts	(299.06)	(264.09)	(256.49)	(824.56)	(753.14)	(1,066.73)
Total expenses (IV)	17,618.16	17,578.23	15,406.83	50,658.28	46,019.68	65,040.65
V. Profit before exceptional items and tax (III-IV)	1,197.22	1,543.28	560.33	3,410.28	174.53	1,537.62
VI. Exceptional Items						
(a) Profit on sale of investments in subsidiary (Refer note 6)	(3,747.91)	-	-	(3,747.91)	-	-
(b) Provision for employee pension scheme (Refer note 7)	-	44.70	-	691.07	-	-
(c) Impairment of property, plant and equipment and Intangible assets under development	20.43	81.32	-	101.75	-	276.91
(d) Provision/(reversal) for investment in/cost of closure of subsidiary companies	(2.52)	-	0.11	(2.52)	4.22	4.55
(e) Employee separation cost	61.10	-	-	62.67	1.36	1.36
Profit before tax (V-VI)	4,866.12	1,417.26	560.22	6,305.22	168.95	1,254.80
VII. Tax expense/(credit) (net)						
(a) Current tax	26.76	18.77	29.86	65.62	59.49	81.60
(b) Deferred tax (Refer note 4)	269.31	128.85	24.17	463.92	76.89	(1,554.93)
Total tax expense/(credit) (net)	296.07	147.62	54.03	529.54	136.38	(1,473.33)
IX. Profit for the period (VII-VIII)	4,570.05	1,269.64	506.19	5,775.68	32.57	2,728.13
X. Other comprehensive income/(loss)						
(A) (i) Items that will not be reclassified to profit and loss	41.29	139.26	58.14	205.88	(100.60)	(195.55)
(ii) Income tax credit relating to items that will not be reclassified to profit or loss	3.55	(1.46)	1.99	8.36	21.19	34.96
(B) (i) Items that will be reclassified to profit and loss	153.39	10.94	(13.96)	197.48	(165.17)	(99.69)
(ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss	(38.60)	(2.77)	3.52	(49.71)	26.41	9.93
Total other comprehensive income/(loss), (net of tax)	159.63	145.97	49.69	362.01	(218.17)	(250.35)
XI. Total comprehensive income/(loss) for the period (net of tax) (IX+X)	4,729.68	1,415.61	555.88	6,137.69	(185.60)	2,477.78
XII. Paid-up equity share capital (face value of ₹2 each)	766.32	766.21	766.01	766.32	766.01	766.02
XIII. Reserves excluding revaluation reserve						21,703.83
XIV. Earnings/(loss) per share (EPS)						
(a) Ordinary shares (face value of ₹ 2 each)						
(i) Basic	₹ 11.92	3.30	1.31	15.06	0.07	7.11
(ii) Diluted	₹ 11.90	3.30	1.31	15.05	0.07	7.11
(b) 'A' Ordinary shares (face value of ₹2 each)						
(i) Basic	₹ 12.02	3.40	1.41	15.16	0.17	7.21
(ii) Diluted	₹ 12.00	3.40	1.41	15.15	0.17	7.21
	Not annualised					

Notes:

- 1) The above results were reviewed and recommended by the Audit Committee on February 1, 2024 and approved by the Board of Directors at its meeting held on February 2, 2024.
- 2) The above results include the Company's proportionate share of income and expenditure in its Joint Operation, namely Tata Cummins Private Limited and its subsidiary. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid Joint Operation:

Particulars		Quarter ended			Nine months ended		Year ended
		December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
		2023	2023	2022	2023	2022	2023
1	Revenue from operations	18,476.10	18,373.35	15,599.50	52,412.99	45,071.21	65,009.35
2	Profit before tax	4,774.01	1,472.88	468.92	6,191.81	67.15	1,184.94
3	Profit after tax	4,519.41	1,324.65	455.02	5,736.86	11.04	2,747.62

- 3) Additional Information pursuant to requirement of Regulation 52(4) and Regulation 54(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 as amended and as at nine months ended December 31, 2023:

Sr No	Particulars	Quarter ended			Nine months ended		Year ended
		December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
		2023	2023	2022	2023	2022	2023
Audited							
a)	Debt Equity Ratio (number of times) [Total Debt ⁽ⁱ⁾ / Equity ⁽ⁱⁱ⁾]	0.51	0.83	1.09	0.51	1.09	0.84
b)	Debt Service Coverage Ratio (number of times) (not annualised) [(Profit/(loss) before exceptional items and tax+Interest on Borrowings)/(Interest on Borrowings + Repayment of Borrowings ⁽ⁱⁱⁱ⁾)]	0.32	5.11	0.50	1.18	0.40	0.48
c)	Interest Service Coverage Ratio (number of times) (not annualised) [(Profit/(loss) before exceptional items and tax+Interest on Borrowings)/Interest on Borrowings]	5.02	5.39	2.44	4.60	1.14	1.98
d)	Capital redemption reserve (₹ In crores)	2.28	2.28	2.28	2.28	2.28	2.28
e)	Debenture redemption reserve (₹ In crores)	211.34	211.34	411.14	211.34	411.14	211.34
f)	Net worth (₹ In crores) ^(iv)	27,902.59	23,136.78	19,795.89	27,902.59	19,795.89	22,469.85
g)	Net profit/(loss) for the period (₹ In crores)	4,570.05	1,269.64	506.19	5,775.68	32.57	2,728.13
h)	Earnings/(loss) per share (EPS)						
	(a) Ordinary shares (face value of ₹ 2 each)						
	(i) Basic (₹)	11.92	3.30	1.31	15.06	0.07	7.11
	(ii) Diluted (₹)	11.90	3.30	1.31	15.05	0.07	7.11
	(b) 'A' Ordinary shares (face value of ₹2 each)						
	(i) Basic (₹)	12.02	3.40	1.41	15.16	0.17	7.21
	(ii) Diluted (₹)	12.00	3.40	1.41	15.15	0.17	7.21
Not annualised							
i)	Current ratio (number of times) [Current assets / Current liabilities]	0.53	0.47	0.45	0.53	0.45	0.45
j)	Long term debt to working capital (number of times) [Long Term Borrowings ^(v) /Working capital ^(vi)]	(0.68)	(0.69)	(1.20)	(0.68)	(1.20)	(1.13)
k)	Bad debts to Account receivable ratio (%) [Bad Debts ^(vii) / Average of Trade and Other Receivables ^(viii)]	-	-	-	-	0.07%	-
l)	Current liability ratio (number of times) [Current liabilities (excluding current maturities of long term debt and interest accrued on borrowings) / (Total liabilities)]	0.70	0.68	0.58	0.70	0.58	0.59
m)	Total debts to total assets (number of times) [(Non current borrowings + Current borrowings) / Total assets]	0.22	0.30	0.36	0.22	0.36	0.31
n)	Debtors turnover (number of times) (not annualised) [Revenue from operations / Average Trade receivables]	5.52	5.97	6.11	17.87	19.96	29.76
o)	Inventory turnover (number of times) (not annualised) [Raw material consumed ^(ix) / Average Inventory ^(x)]	2.53	2.81	2.69	8.71	8.63	14.61
p)	Operating margin (%) [(Profit/(loss) before tax +/- Exceptional Items + Foreign exchange loss (net) + Net Finance Charges + Depreciation and amortisation - Other Income (excluding incentives)) / Revenue from operations]	11.70%	11.02%	9.20%	10.60%	6.43%	7.79%
q)	Net profit margin (%) [Net profit after tax / Revenue from operations]	24.48%	6.85%	3.20%	10.89%	0.07%	4.15%
r)	Security cover ratio (number of times) ¹ [Secured Assets ^(xi) / Secured Borrowings ^(xii)]	-	-	3.63	-	3.63	4.76

- 1 8.80% non-convertible debentures of face value of ₹1,000 crores, earlier secured by creating a pari passu charge on certain tangible fixed assets, right of use assets and capital work-in-progress, have been repaid during nine months ended December 31, 2023. Hence, Security cover ratio is Nil as at December 31, 2023.

Notes :

- i Total debts includes non current and current borrowings
- ii Equity = Equity share capital + Other equity
- iii Repayment of borrowings includes repayment of long-term borrowings, proceeds from short-term borrowings, repayment of short-term borrowings and net change in other short-term borrowings (with maturity up to three months).
- iv Net Worth has been computed on the basis as stated in Clause 2 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 i.e. Net worth as defined in sub-section (57) of section 2 of the Companies Act, 2013.
- v Long term borrowings (including current portion of long term borrowings).
- vi Working capital = Current assets - Current liabilities (excluding current maturities of long term debt and interest accrued on borrowings).
- vii Bad debts is write off of trade and other receivables.
- viii Trade and other receivables includes Trade receivables, current and non-current loans and advances and other current and non-current assets.
- ix Raw material consumed includes Cost of materials consumed, Purchases of products for sale and Changes in inventories of finished goods, work-in-progress and products for sale.
- x Inventory includes raw materials and components, work-in-progress, finished goods, stores and spare parts, consumable tools and goods-in-transit - raw materials and components.
- xi Secured assets include written down value of secured assets and fixed deposits under lien.
- xii Secured borrowings include 8.80% non-convertible debentures and term loans from financial institutions.

4) During the quarter and nine months ended December 31, 2023, the Company recognised Deferred Tax Assets of ₹455.83 crores on previously unrecognised business losses based on the probability of sufficient taxable profit in future periods, basis effective tax rate for the financial year ending March 31, 2024. Further, the Company utilised previously created Deferred Tax Assets against profit on sale of investments in a subsidiary company and other income during the quarter and nine months ended December 31, 2023 of ₹708.45 crores and ₹908.80 crores, respectively.

5) During the nine months ended December 31, 2023, provision of ₹113.96 crores has been reversed towards certain Indirect taxes matters under litigation for FY 2002 to FY 2006, which is netted off in other expenses.

6) During the quarter and nine months ended December 31, 2023, the Company has partially sold its stake (21.3%) represented by 8,64,36,184 equity shares in Tata Technologies Limited (TTL) for total consideration of ₹3,812.31 crores, which resulted in profit of ₹3,747.91 crores (net of expenses).

7) Tata Motors Limited (the "Company") is amongst the very few companies in India that has its own exempted Pension Fund. In the past few years there have been multiple developments on this front. The Company in year 2019 had made an application to surrender the said exempted Pension fund w.e.f. October 1, 2019. However, the process of concluding the surrender has not yet happened. The Company incurred losses for three consecutive years (during FY 2019-20, 2020-21 & 2021-22), thereby calling for an automatic cancellation/ withdrawal of pension fund exemption. On November 4, 2022, the Hon'ble Supreme Court also ruled that those who were members of a statutory pension fund as on September 1, 2014, can exercise a joint option with their employer to contribute to their Pension fund beyond the statutory limit and be eligible to draw their pension calculated based on last 5 years average salary.

The Company has received various representations from its employees (past and present) to extend the said pension benefits to them as well. To continue to serve the best interests of all stakeholders and to seek a finality on this matter and avoid long drawn litigation, after careful consideration, the Company has accepted and approved the joint options on the Employee Provident Fund Organisation (EPFO) portal, along with a communication to the EPFO that the Company shall fund the additional liability estimated through actuarial valuation. Accordingly, a provision of ₹691.07 crores has been made during the nine months ended December 31, 2023, which has been disclosed as an Exceptional item.

EPFO, however, has redirected all the said Joint Applications to the Company's Pension Trust. The Company has filed a Writ Petition with Hon'ble Delhi High Court for seeking directions to EPFO to immediately start administering TML's Pension Fund and not to reject the joint applications. The trade unions have also jointly filed another Writ Petition for expediting the transfer of pension fund corpus and accepting the Joint Applications of the employees. The High Court issued notice to both the Ministry of Labour and EPFO. The EPFO has filed its reply to the Company's Writ Petition thereby rejecting the Company's right to surrender the exemption status unless a proper audit is conducted of the books and records of the Company's Pension fund. The Company is preparing its rejoinder to be filed before the next date of hearing, i.e. March 7, 2024.

8) During the quarter and nine months ended December 31, 2023, the Company has acquired 26.79% stake in Freight Commerce Solutions Private Limited (Freight Tiger) for a consideration of ₹150.00 crores. Freight Tiger is a digital platform that provides end-to-end logistics value chain solutions for cargo movement in the country. The Securities Subscription Agreement (SSA) signed with Freight Tiger also includes a provision enabling the Company to further invest ₹100.00 crores over the next two years, at the then prevailing market value.

9) The Statutory Auditors have carried an audit of the above results for the quarter and nine months ended December 31, 2023 and have issued an unmodified opinion on the same.

Tata Motors Limited

Mumbai, February 2, 2024

Girish Wagh
Executive Director